

**STATE AND LOCAL GOVERNMENT MASTER LEASE PURCHASE AGREEMENT  
ADVANCE PRICING AGREEMENT**

Hewlett-Packard Financial Services Company ("Lessor") and The School Board of Sarasota County, Florida, ("Lessee"), are parties to the State and Local Government Master Lease Purchase Agreement identified by the Master Agreement Number specified above (the "Master Agreement"). This Advance Pricing Agreement (which shall be identified by the APA Number specified above) is being entered into by Lessor and Lessee as an option granted Lessee with respect to the Master Lease and supersedes any Advancing Pricing Agreement previously entered into by Lessor and Lessee pursuant thereto with respect to Leases commencing during the Commitment Period specified in Section 4 below. The terms and conditions of the Master Agreement are hereby incorporated by reference into this Advance Pricing Agreement. All capitalized terms used in this Advance Pricing Agreement without definition have the meanings ascribed to them in the Master Agreement.

- 1. Purpose.** This Advance Pricing Agreement constitutes a commitment on the part of Lessor, during the Commitment Period (hereinafter identified) to purchase Equipment of the types(s) described herein and to enter into one or more Leases with Lessee at the lease rates set forth herein; provided, however, that Lessor shall under no circumstances be obligated to purchase Equipment if (x) such purchase would require Lessor to expend moneys in excess of the Amount Available (hereinafter defined) less the aggregate amount previously paid or committed to be paid by Lessor to acquire Equipment during such Commitment Period, or (y) any Lessee Default or Nonappropriation shall have occurred and be continuing under any Lease or any event shall have occurred and be continuing which, with the giving of notice or the passage of time or both, would constitute a Lessee Default or Nonappropriation under any Lease, or (z) Lessee shall have failed to deliver to Lessor any financial statements in accordance with the provisions of this Advance Pricing Agreement or any material adverse change shall have occurred in Lessee's financial or operating condition, as determined by Lessor in its sole discretion, after the date of the last financial statements of Lessee delivered to Lessor prior to the execution and delivery of such Advance Pricing Agreement.
- 2. Commitment.** Lessor shall, at Lessee's request made during the Commitment Period purchase Equipment of the type(s) described herein and enter into a Lease of such Equipment with Lessee. Until such time as Lessee shall have executed and delivered to Lessor a Consolidating Schedule (hereinafter defined) in accordance with this Advance Pricing Agreement, each such Lease shall be governed by the terms of the Master Agreement, this Advance Pricing Agreement and the Acceptance Certificate executed and delivered to Lessor by Lessee pursuant to this Advance Pricing Agreement. Each such Acceptance Certificate shall specifically identify (by serial number or other identifying characteristics) the items of Equipment to be leased thereunder (other than items of System Software, which shall be deemed to be items of Software leased together with the related items of Hardware). Until Lessee shall have executed and delivered to Lessor a Consolidating Schedule, each such Acceptance Certificate, when executed and delivered by Lessee and accepted by Lessor, together with the Master Agreement and this Advance Pricing Agreement, shall constitute a separate and distinct Lease enforceable according to its terms. In the event of any conflict among the terms of such documents, the provisions of such Acceptance Certificate shall control over conflicting provisions in this Advance Pricing Agreement or the Master Agreement and the provisions of this Advance Pricing Agreement shall control over conflicting provisions in the Master Agreement.
- 3. Acceptance.** For purposes of any Lease entered into pursuant to this Advance Pricing Agreement, Exhibit 1 hereto shall replace all references to Exhibit B in the Master Agreement.
- 4. Commitment Period.** Lessee may enter into Leases with Lessor pursuant to the Master Agreement and this Advance Pricing Agreement during the period beginning on February 20, 2018 and ending on May 20, 2018 (the "Commitment Period").
- 5. Amount Available.** The aggregate Total Cost of Equipment to be subject to such Leases shall not exceed \$11,000,000.00 ("Amount Available") without Lessor's consent, which consent shall be evidenced either by a writing executed by Lessor or by Lessor's funding during the Commitment Period of Leases, in an aggregate amount exceeding such Amount Available.
- 6. Consolidation.** All Leases commenced during each [calendar month/calendar quarter] or portion thereof during the Commitment Period (the "Consolidation Period") shall be consolidated into a single Schedule (a "Consolidating Schedule") in the form of Exhibit 2 hereto with such changes as Lessor and Lessee shall have agreed to as conclusively evidenced by their execution thereof. Lessor shall prepare and deliver to Lessee a Consolidating Schedule as of the close of each applicable Consolidation Period. Lessee agrees to execute and deliver each Consolidating Schedule to Lessor within 10 days after its receipt thereof from Lessor. From and after Lessee's execution and delivery to Lessor of a Consolidating Schedule, the Consolidating Schedule shall supersede the applicable Acceptance Certificates and the Advance Pricing Agreement with respect to all Leases commenced during the Consolidation Period to which such Consolidating Schedule relates, and all such Leases shall be deemed to be a single, separate and distinct Lease governed by such Consolidating Schedule and the Master Agreement and enforceable in accordance with its terms. In the event of any conflict between the terms of the Master Agreement and such Consolidating Schedule, the provisions of the Consolidating Schedule shall govern. If Lessee fails to execute and deliver to Lessor any Consolidating Schedule

within 10 days after its receipt thereof, Lessor may exercise its rights and remedies under Section 21 and 22 of the Master Agreement arising as a result of such failure, either immediately or at any time during the Initial Term of the Leases to which such Consolidating Schedule relates. No delay in exercising such rights or remedies shall operate as a waiver thereof. Lessee acknowledges and agrees that Rent with respect to such Leases shall be payable in the amounts and at the times determined pursuant to the applicable Advance Pricing Agreement and Acceptance Certificates, regardless of whether Lessee shall have received such Consolidating Schedule from Lessor or executed and delivered the same to Lessor as of the time any such payment is due. Lessee shall, at all times during which this Advance Pricing Agreement is effective, deliver to Lessor its quarterly and annual financial statements no later than 75 days after the end of each of Lessee's fiscal quarters or 120 days after the end of each of Lessee's fiscal years, as applicable. Such annual financial statements shall be audited and certified by Lessee's independent certified public accountants.

7. **Leases.** Set forth below is a description of the type(s) of Equipment that may be leased pursuant to this Advance Pricing Agreement, the times at which Rent is payable and the length of the Initial Term of each Lease that is commenced pursuant hereto, and the Lease rate factor to be multiplied by the Total Cost of the Equipment subject to each such Lease to determine the periodic Rent payable with respect thereto:

**A. Equipment Type I:**

- (i) Description of Equipment: HP Desktops, Notebooks, Monitors, Related Equipment, Software, Warranty and Services
- (ii) Rent is payable:        in advance   X   in arrears (check one)  
  X   monthly        quarterly (check one)  
       semi-annually        annually
- (iii) Initial Term: 48 Months (plus the number of days from and including the Acceptance Date through and including the last day of the Consolidation Period in which the Acceptance Date occurs).
- (iv) Lease rate factor: 0.02248

With respect to each Lease that is commenced pursuant to this Advance Pricing Agreement, Lessee shall pay Lessor (a) on the first day of each calendar month or calendar quarter (depending on whether Rent is payable monthly or quarterly) if Rent is payable in advance, or (b) on the last day of each calendar month or quarter (depending on whether Rent is payable monthly or quarterly) if Rent is payable in arrears, the Rent payment calculated as set forth above in this Section 7 for the length of the Initial Term of such Lease. The First Payment Date shall be the first day (if Rent is payable in advance) or the last day (if Rent is payable in arrears) of the month or quarter (as applicable) immediately following the end of the Consolidation Period in which the Acceptance Date occurs. In addition, on the First Payment Date Lessee shall also pay Lessor with respect to each such Lease an amount equal to the Daily Rent multiplied by the number of days from and including the Acceptance Date up to but excluding the first day of the month or quarter (as applicable) in which the first Rent payment date occurs.

8. **Additional Provisions:** N/A

9. **Fiscal Period:** April 2018 [Annual]\_\_\_\_\_

**IN WITNESS WHEREOF, LESSOR AND LESSEE HAVE EXECUTED THIS ADVANCE PRICING AGREEMENT ON THE DATES SPECIFIED BELOW. UNTIL AND UNLESS LESSEE EXECUTES THIS ADVANCE PRICING AGREEMENT IN COMPLIANCE WITH THE TERMS HEREOF, LESSOR'S SIGNATURE HEREON SHALL OPERATE ONLY AS AN OFFER TO LESSEE TO MAKE AN OFFER TO LEASE PURSUANT TO THE TERMS HEREOF. UPON EXECUTION BY LESSEE, AND PROVIDED LESSEE IS IN COMPLIANCE WITH THE TERMS HEREOF, THIS SCHEDULE SHALL BE BINDING ON BOTH PARTIES HERETO.**

**LESSEE:**  
THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

**LESSOR:**  
HEWLETT-PACKARD FINANCIAL SERVICES COMPANY

BY: \_\_\_\_\_

BY: 

**Bridget Ziegler, Board Chair**

**Barbara Marra, Customer Delivery Leader – AMS Enterprise**

Name and Title

Name and Title

\_\_\_\_\_  
Date

January 26, 2018  
Date

**Exhibit 1 to Advance Pricing Agreement**

Master Agreement Number \_\_\_\_\_  
APA Number \_\_\_\_\_  
Schedule Number \_\_\_\_\_

**STATE AND LOCAL GOVERNMENT MASTER LEASE PURCHASE AGREEMENT AND  
ADVANCE PRICING AGREEMENT  
ACCEPTANCE CERTIFICATE NUMBER \_\_\_\_\_**

Hewlett-Packard Financial Services Company ("Lessor") and The School Board of Sarasota County, Florida, ("Lessee") are parties to the State and Local Government Master Lease Purchase Agreement (the "Master Agreement") and the Advance Pricing Agreement (the "Advance Pricing Agreement") identified by the Master Agreement Number and APA Number, respectively, specified above. This Acceptance Certificate, together with the Advance Pricing Agreement and the Master Agreement, comprise a separate Lease that is being accepted and commenced pursuant hereto. All capitalized terms used in this Acceptance Certificate without definition have the meanings ascribed to them in the Master Agreement.

1. **LEASE ACCEPTANCE.** Lessee hereby acknowledges that the Equipment described in the invoices listed in the Attachment hereto having an aggregate Total Cost of \$\_\_\_\_\_ has been delivered to the Equipment Location specified in said Attachment, inspected by Lessee and found to be in good operating order and condition, and has been unconditionally and irrevocably accepted by Lessee under the Lease evidenced by this Acceptance Certificate, the Advance Pricing Agreement and the Master Agreement as of the Acceptance Date set forth below. The Seller of the Equipment is specified in Section 1 of the Attachment hereto.
2. **LESSEE ACKNOWLEDGEMENTS.** Lessee hereby agrees to faithfully perform all of its obligations under the Master Agreement and the Advance Pricing Agreement and reaffirms, as of the date hereof, its representations and warranties as set forth in the Master Agreement. Lessee hereby acknowledges its agreement to pay Lessor Rent payments in the amounts determined pursuant to the Advance Pricing Agreement plus any applicable taxes, together with all other costs, expenses and charges whatsoever which Lessee is required to pay pursuant to the Master Agreement and the Advance Pricing Agreement, in each instance at the times and in the manner set forth in the Master Agreement and the Advance Pricing Agreement, respectively.
3. The Equipment has been installed and is located at the Equipment Location(s) set forth in the Attachment.

**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**

BY: \_\_\_\_\_

Bridget Ziegler, Board Chair

Name and Title

Acceptance Date: \_\_\_\_\_

**ACKNOWLEDGED AND ACCEPTED:**

**HEWLETT-PACKARD FINANCIAL SERVICES COMPANY**

By \_\_\_\_\_

\_\_\_\_\_  
Name and Title

\_\_\_\_\_  
Date

Master Agreement Number \_\_\_\_\_  
APA Number \_\_\_\_\_  
Schedule Number \_\_\_\_\_

ATTACHMENT TO ACCEPTANCE CERTIFICATE NO. \_\_\_\_\_

SELLER	EQUIPMENT DESCRIPTION BY INVOICE NO.	TOTAL COST AMOUNT TO BE FUNDED	EQUIPMENT LOCATION
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COUNTERPART NO. \_\_\_\_\_ OF \_\_\_\_\_. TO THE EXTENT THAT THIS SCHEDULE CONSTITUTES CHATTEL PAPER (AS DEFINED ON THE UCC), NO SECURITY INTEREST IN THIS SCHEDULE MAY BE CREATED THROUGH THE TRANSFER OR POSSESSION OF ANY COUNTERPART OTHER THAN COUNTERPART NO. 1.

Master Agreement Number \_\_\_\_\_

APA Number \_\_\_\_\_

Schedule Number \_\_\_\_\_

STATE AND LOCAL GOVERNMENT MASTER LEASE PURCHASE AGREEMENT  
CONSOLIDATING SCHEDULE

Hewlett-Packard Financial Services Company ("Lessor") and \_\_\_\_\_ ("Lessee") are parties to the State and Local Government Master Lease Purchase Agreement (the "Master Agreement") and the Advance Pricing Agreement (the "Advance Pricing Agreement") identified by the Master Agreement Number and the APA Number, respectively, specified above. Pursuant thereto, Lessor and Lessee have entered into one or more Leases (the "Existing Leases"), which are more particularly described in Section 1 below, during the Consolidation Period ending on \_\_\_\_\_ (the "Consolidation Date"). Pursuant to Section 6 of the Advance Pricing Agreement, Lessor and Lessee are entering into this Consolidating Schedule, which shall be identified by the Schedule Number specified above (this "Schedule"), effective as of the day immediately following the Consolidation Date (the "Start Date"), for the purpose of consolidating all of the Existing Leases into a single, separate and distinct Lease of the Equipment described in Section 2 below. The terms and conditions of the Master Agreement are hereby incorporated by reference into this Schedule. All capitalized terms used in this Schedule without definition have the meanings ascribed to them in the Master Agreement.

1. **EXISTING LEASES.** Each of the \_\_\_\_ Existing Leases being consolidated pursuant to this Schedule have been evidenced by the Master Agreement, the Advance Pricing Agreement and an Acceptance Certificate. The Acceptance Dates specified in the Acceptance Certificates relating to such Existing Leases are as follows: \_\_\_\_\_.

Leases Acceptance  
Certificate Number

Date

2. **LEASE.**

A. Description of Items of Leased Equipment

Total Cost

B. **Initial Term:** \_\_\_\_ Months (measured from the Start Date)

3. **RENT:** \$ \_\_\_\_\_

**RENT is payable:** \_\_\_\_ in advance \_\_\_\_ in arrears (check one)  
\_\_\_\_ monthly \_\_\_\_ quarterly (check one)  
\_\_\_\_ semi-annually \_\_\_\_ annually

Lessee shall pay Lessor (a) on the first day of each calendar month or calendar quarter (depending on whether Rent is payable monthly or quarterly as specified above) if Rent is payable in advance, or (b) on the last day of each calendar month or calendar quarter (depending on whether Rent is payable monthly or quarterly as specified above) if Rent is payable in arrears, the Rent payment specified above for the length of the Initial Term in the case of a Lease. The First Payment Date shall be the Start Date if Rent is payable in advance or the last day of the month or quarter (as applicable) in which the Start Date occurs if Rent is payable in arrears. In addition, on the first Rent payment date Lessee shall also pay Lessor an amount equal to \$ \_\_\_\_\_ (which is the aggregate amount payable by Lessee to Lessor with respect to the Existing Leases pursuant to the terms of the Advance Pricing Agreement with respect to the periods from and including the Acceptance Date in the case of each such Existing Lease up to but excluding the Start Date).

**ANNUAL RATE OF INTEREST** \_\_\_\_\_

4. **ADVANCE RENT:** \_\_\_\_\_

5. **EQUIPMENT LOCATION:** \_\_\_\_\_

6. **SELLER:** \_\_\_\_\_

7. **APPROPRIATIONS:** Monies for all Rent and other payments due under the Lease for the Fiscal Period ending \_\_\_\_\_ are available from Lessee's appropriated funds for such Fiscal Period and that appropriations and/or other funds have been encumbered or designated for the payment of all Rent and other payments that shall become due under the Lease in such Fiscal Period.

8. **NON-ASSIGNABILITY BY LESSOR:** Notwithstanding any other terms or conditions set forth in the Master Agreement to the contrary, Lessor hereby agrees that it shall not and will not sell, discount, factor, hypothecate or otherwise dispose of its interest in the Equipment or this Schedule or any Lease.

9. **ADDITIONAL PROVISIONS:** \_\_\_\_\_  
\_\_\_\_\_

10. **FISCAL PERIOD:** \_\_\_\_\_

LESSOR AGREES TO LEASE TO LESSEE AND LESSEE AGREES TO LEASE FROM LESSOR THE EQUIPMENT DESCRIBED IN SECTION 2.A ABOVE. SUCH LEASE WILL BE GOVERNED BY THE MASTER AGREEMENT AND THIS SCHEDULE, INCLUDING THE IMPORTANT ADDITIONAL TERMS AND CONDITIONS SET FORTH ABOVE. IN THE EVENT OF ANY CONFLICT BETWEEN THE TERMS OF THIS SCHEDULE AND THE MASTER AGREEMENT, THE TERMS OF THIS SCHEDULE SHALL GOVERN.

**LESSEE:**  
THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA  
COMPANY

**LESSOR:**  
HEWLETT-PACKARD FINANCIAL SERVICES

BY: \_\_\_\_\_

BY: \_\_\_\_\_

Bridget Ziegler, Board Chair

\_\_\_\_\_  
Name and Title

\_\_\_\_\_  
Name and Title

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

Master Agreement Number \_\_\_\_\_  
 APA Number \_\_\_\_\_  
 Schedule Number \_\_\_\_\_

**ATTACHMENT A**  
**TO**  
**SCHEDULE TO STATE AND LOCAL GOVERNMENT MASTER LEASE PURCHASE AGREEMENT**  
**CONSOLIDATING SCHEDULE**

The first payment of Rent will be due [\_\_ days after][on] the Acceptance Date and all payments will be due [monthly][quarterly][semi-annually][annually] thereafter.

Rent Payment No	Rent	Interest	Principal	Principal Balance	Concluding Payments
1					
2					
3					
4					
5					
<b>Total</b>					