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May 6, 2008

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board

Dr. Gary Norris, Superintendent

Ms. Mitsi Corcoran, Chief Financial Officer

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #8001 FOR AUDIO VISUAL AND VIDEO
EQUIPMENT

Bids to provide 'Audio Visual and Video Equipment' were received from twenty five vendors on April 1, 2008. The bids of AFP Industries, Inc., Audio Visual Innovations, Audio Visual Solutions Corporation, BES Industries, Camcor, Inc., Crest AV Electronics, Inc., GBC, Hertz Furniture, Highsmith, Inc., LightSPEED Technologies, Inc., Logical Choice Technologies, Inc., Long's Electronics, Inc., Nicholas P. Pipino Associates, Inc., Pyramid School Products, Schoolhouse

Products, Inc., Smiley's Audio-Visual, Inc., Southern Business Communications, Inc., Troxell Communications, Inc., United Data Technologies, Inc., and Valiant IMC were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these services are contained in the operating and capital budgets of the schools and departments.

Not to exceed

Requested by: Fiscal Impact: \$950,000.00

All Schools &

Departments

Funding: Operating &

Capital

Recommended Motion: The bids of AFP Industries, Inc., Audio Visual Innovations, Audio Visual Solutions Corporation, BES Industries, Camcor, Inc., Crest AV Electronics, Inc., GBC, Hertz Furniture, Highsmith, Inc., LightSPEED Technologies, Inc., Logical Choice Technologies, Inc., Long's Electronics, Inc., Nicholas P. Pipino Associates, Inc., Pyramid School Products, Schoolhouse Products, Inc., Smiley's Audio-Visual, Inc., Southern Business Communications, Inc., Troxell Communications, Inc., United Data Technologies, Inc., and Valiant IMC, to provide 'Audio Visual and Video Equipment' in an amount not to exceed \$950,000.00, be approved for award and purchase.

(over)

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120. Florida Statutes."

Posting Date: 4-29-08

