



MEMORANDUM

**TO: Members of the School Board
Dr. Todd Bowden, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Carol A. Lichon, CPPO, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #17-0008 FOR PAINTING
SERVICES - DISTRICT WIDE**

Bids to provide 'Painting Services - District Wide' were received from three vendors on April 19, 2017. The bids of Boro Building & Property Maintenance, Mailloux and Sons, Inc., and Service Painting of Florida were the best low bids meeting the advertised specifications based on a sealed scenario. This bid is for a period of three years with an option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 05/09/2017

Fiscal Impact:
Not to exceed
\$3,000,000.00
for a three-year period

Recommended Motion: That the bids of Boro Building & Property Maintenance, Mailloux and Sons, Inc., and Service Painting of Florida for 'Painting Services - District Wide' in an amount not to exceed \$3,000,000.00 for a three-year period, be approved as presented.

SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Painting Services - District Wide - Bid #17-0008

Opening on April 19, 2017 at 2:00 p.m.

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		Boro Building & Property Maintenance	Mailloux and Sons, Inc.	Service Painting of Florida
Exterior Specifications - PRICING SHALL INCLUDE ALL SURFACE PREPARATION REQUIRED PER THIS DOCUMENT EXCLUDING THE SPECIAL SURFACE PREPARATION SERVICES AS LISTED FOR ITEMS #39-44 OR SPECIALIZED SERVICES AS LISTED FOR ITEMS #45-47 (PRE-APPROVAL REQUIRED).				
Item #	Description	Price	Price	Price
1	Concrete Block Vertical Walls			
	first coat - conditioner, sq. ft.	\$0.13	\$0.10	\$0.18
OR	first coat - primer, sq. ft.	\$0.13	\$0.10	\$0.18
	each additional coat - acrylic, sq. ft.	\$0.23	\$0.20	\$0.25
2	Concrete Stack Block Walls			
	first coat - conditioner, sq. ft.	\$0.13	\$0.05	\$0.18
OR	first coat - primer, sq. ft.	\$0.13	\$0.05	\$0.18
	each additional coat - acrylic, sq. ft.	\$0.24	\$0.10	\$0.25
3	Stucco Vertical Walls			
	first coat - conditioner, sq. ft.	\$0.13	\$0.10	\$0.18
OR	first coat - primer, sq. ft.	\$0.13	\$0.10	\$0.18
	each additional coat - acrylic, sq. ft.	\$0.24	\$0.20	\$0.25
4	Concrete Block Vertical Walls (Elastomeric)			
	first coat - conditioner, sq. ft.	\$0.13	\$0.10	\$0.18
OR	first coat - primer, sq. ft.	\$0.20	\$0.10	\$0.18
	each additional coat - acrylic, sq. ft.	\$0.34	\$0.20	\$0.30
5	Concrete Stack Block Walls (Elastomeric)			
	first coat - conditioner, sq. ft.	\$0.13	\$0.05	\$0.18
OR	first coat - primer, sq. ft.	\$0.20	\$0.05	\$0.18
	each additional coat - acrylic, sq. ft.	\$0.34	\$0.10	\$0.30
6	Stucco Vertical Walls (Elastomeric)			
	first coat - conditioner, sq. ft.	\$0.13	\$0.10	\$0.18
OR	first coat - primer, sq. ft.	\$0.20	\$0.10	\$0.18
	each additional coat - acrylic, sq. ft.	\$0.34	\$0.20	\$0.30
7	Underside of Horizontal Surfaces (do not use elastomeric)			
	first coat - conditioner, sq. ft.	\$0.13	\$0.05	\$0.18
OR	first coat - primer, sq. ft.	\$0.20	\$0.05	\$0.18
	each additional coat - acrylic, sq. ft.	\$0.34	\$0.10	\$0.30

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Item #	Description	Price	Price	Price
8	Wood - Schedule for Repaint (Walkways & Soffits)			
	first coat - primer, sq. ft.	\$0.13	\$0.05	\$0.18
	each additional coat - acrylic, sq. ft.	\$0.14	\$0.05	\$0.25
	non-skid additive (walkways), sq. ft.	\$0.30	\$0.02	\$0.07
9	Portable Buildings - Wood			
	first coat - primer, sq. ft.	\$0.14	\$0.10	\$0.23
	each additional coat - acrylic, sq. ft.	\$0.15	\$0.20	\$0.25
10	Portable Ramps and Walkways			
	first coat - acrylic, sq. ft.	\$0.14	\$0.10	\$0.23
	each additional coat - acrylic, sq. ft.	\$0.15	\$0.20	\$0.25
	non-skid additive, sq. ft.	\$0.30	\$0.05	\$0.07
11	Doors & Door Framing (Head/Jamb/Sill) - Ferrous Metal - Interior and Exterior			
	first coat - primer	\$0.50 sq. ft	\$8.00 per unit	\$0.30 sq. ft
OR	first coat - 2-part epoxy	\$0.50 sq. ft	\$8.00 per unit	\$0.40 sq. ft
	each additional coat - acrylic urethane	\$0.50 sq. ft	\$10.00 per unit	\$0.40 sq. ft
12	Ferrous Metals (Mis. Window Frames, Steel Posts, etc.)			
	first coat - primer, sq. ft.	\$0.50	\$0.10	\$0.25
OR	first coat - 2-part epoxy, sq. ft.	\$0.50	\$0.15	\$0.30
	each additional coat - acrylic urethane, sq. ft.	\$0.50	\$0.20	\$0.30
13	Non-Ferrous Metals - Galvanized - Aluminum, Exterior			
	first coat - conditioner, sq. ft.	\$0.14	\$0.10	\$0.25
	each additional coat - acrylic urethane, sq. ft.	\$0.20	\$0.20	\$0.30
14	Parking Bumpers			
	each coat - acrylic, bumper	\$5.40	\$1.50	\$5.00
15	Striping			
	each coat - acrylic, linear ft.	\$0.15	\$0.20	\$0.85
16	Traffic Paint			
	each coat - acrylic, sq. ft.	\$0.24	\$0.20	\$0.85

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Item #	Description	Price	Price	Price
17	Pipes - PVC, Aluminum & Galvanized (4"diameter or less), Aluminum Gutters and Downspouts			
	first coat - conditioner, linear ft.	\$0.22	\$0.10	\$0.30
	each additional coat - acrylic, linear ft.	\$0.22	\$0.20	\$0.30
18	Pipes - PVC, Aluminum & Galvanized (4"diameter and up to and including 12" diameter)			
	first coat - conditioner, linear ft.	\$0.22	\$0.10	\$0.35
	each additional coat - acrylic, linear ft.	\$0.22	\$0.15	\$0.35
19	Exterior Masonry Soffits			
	first coat - conditioner, sq. ft.	\$0.24	\$0.05	\$0.18
OR	first coat primer, sq. ft.	\$0.24	\$0.05	\$0.18
	each additional coat - acrylic, sq. ft.	\$0.24	\$0.10	\$0.25
20	Exterior Sealant			
	1/4" to 1/2" - 1-part polyurethane, linear ft.	\$0.20	\$0.90	\$1.00
	1/2" to 1" - 1-part polyurethane, linear ft.	\$0.23	\$0.90	\$1.00
	1/4" to 1/2" - 2-part polyurethane, linear ft.	\$0.20	\$0.35	\$1.00
	1/2" to 1" - 2-part polyurethane, linear ft.	\$0.23	\$0.35	\$1.00
	1/4" to 1/2" - 1-part silicone, linear ft.	\$0.20	\$0.90	\$1.00
	1/2" to 1" - 1-part silicone, linear ft.	\$0.23	\$0.90	\$1.00
Interior Specifications - Pricing shall includes all surface preparation required per this document excluding the special surface preparation services for Items 39-44 or specialized services for Items 45-47.				
21	Caulking			
	1/8" or greater - polyurethane, linear ft.	\$0.40	\$0.35	\$1.25
	under 1/8" latex or polyurethane, linear ft.	\$0.35	\$0.25	\$1.00
22	Dry Wall Board			
	first coat - primer, sq. ft.	\$0.15	\$0.10	\$0.18
OR	first coat - stain block, sq. ft.	\$0.15	\$0.10	\$0.20
	each additional coat - acrylic, sq. ft.	\$0.15	\$0.20	\$0.20
OR	each additional coat - acrylic epoxy, sq. ft.	\$0.15	\$0.25	\$0.25
OR	each additional coat - pre-cat epoxy, sq. ft.	\$0.15	\$0.25	\$0.25

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Item #	Description	Price	Price	Price
23	Concrete Block			
	first coat - block filler/conditioner, sq. ft.	\$0.20	\$0.10	\$0.18
	each additional coat - acrylic, sq. ft.	\$0.20	\$0.20	\$0.25
24	Concrete Stack Block			
	first coat - primer/conditioner, per sq. ft.	\$0.15	\$0.05	\$0.18
	each additional coat - acrylic, sq. ft.	\$0.15	\$0.05	\$0.25
OR	each additional coat - acrylic epoxy, sq. ft.	\$0.15	\$0.05	\$0.25
OR	each additional coat - pre-cat epoxy, sq. ft.	\$0.15	\$0.10	\$0.25
25	Non-Ferrous Metals - Galvanized - Aluminum, Interior			
	first coat - conditioner, sq. ft.	\$0.19	\$0.10	\$0.18
	each additional coat - acrylic urethane, sq. ft.	\$0.19	\$0.20	\$0.35
26	Ferrous Metals (Miscellaneous) Interior			
	first coat - primer, sq. ft.	\$0.19	\$0.10	\$0.18
OR	first coat - 2-part epoxy, sq. ft.	\$0.19	\$0.25	\$0.35
	each additional coat - acrylic urethane, sq. ft.	\$0.19	\$0.25	\$0.35
27	Ferrous Metal Pipes 4" diameter or less			
	first coat - primer, linear ft.	\$0.19	\$0.10	\$0.18
OR	first coat - 2-part epoxy, linear ft.	\$0.19	\$0.20	\$0.35
	each additional coat - acrylic urethane, linear ft.	\$0.19	\$0.20	\$0.35
28	Ferrous Metal Pipes greater than 4" diameter and up to and including 12" diameter			
	first coat - primer, linear ft.	\$0.22	\$0.10	\$0.18
OR	first coat - 2-part epoxy, linear ft.	\$0.22	\$0.20	\$0.35
	each additional coat - acrylic urethane, linear ft.	\$0.22	\$0.20	\$0.35
29	Plaster & Stucco			
	first coat - primer/conditioner, sq. ft.	\$0.17	\$0.05	\$0.18
	each additional coat acrylic, sq. ft.	\$0.17	\$0.05	\$0.20
OR	each additional coat acrylic epoxy, sq. ft.	\$0.17	\$0.10	\$0.25

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Item #	Description	Price	Price	Price
30	Interior Wood Surfaces, Interior/Exterior Wood Doors and Jambs, acrylic			
a.	Interior Wood Surfaces			
	first coat - acrylic primer, sq. ft.	\$0.17	\$0.05	\$0.25
	each additional coat - acrylic, sq. ft.	\$0.19	\$0.10	\$0.25
b.	Interior/Exterior Wood Doors			
	door first coat - acrylic primer, side	\$10.00	\$6.00	\$9.50
	door each additional coat - acrylic, side	\$10.00	\$10.00	\$9.50
c.	Interior/Exterior Jambs			
	jamb first coat - acrylic primer, side	\$10.00	\$5.00	\$5.00
	jamb each additional coat - acrylic, side	\$10.00	\$8.00	\$5.00
31	Interior Wood Doors & Cabinets/Existing Clear Finish to be Refinished with gloss or satin			
	each coat - polyurethane, sq. ft.	\$0.20	\$0.20	\$0.40
32	Concrete Floor - Stained, Interior or Exterior			
	first coat - silicone acrylic, sq. ft.	\$0.20	\$0.10	\$0.30
	each additional coat - silicone acrylic, sq. ft.	\$0.17	\$0.20	\$0.30
	non-skid additive, sq. ft.	\$0.25	\$0.02	\$0.07
33	Concrete Floor - Painted			
	first coat - acrylic epoxy, sq. ft.	\$0.19	\$0.10	\$0.30
	each additional coat - acrylic epoxy, sq. ft.	\$0.19	\$0.20	\$0.30
	non-skid additive, sq. ft.	\$0.25	\$0.02	\$0.07
34	Ceramic Tile			
	each coat - epoxy enamel, sq. ft.	\$0.19	\$0.10	\$0.35
TEXTURING FINISH - (includes, but is not limited to the following):				
35	Skip Trowel, sq. ft.	\$0.30	\$0.10	\$0.25
36	Orange Peel, sq. ft.	\$0.30	\$0.25	\$0.25
37	Knock-down, sq. ft.	\$0.30	\$0.28	\$0.28
38	Popcorn, sq. ft.	\$0.30	\$0.10	\$0.25

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Item #	Description	Price	Price	Price
SPECIAL SURFACE PREPARATION SERVICES - This category is for special surface preparation services, as listed below. This category is to be used only with prior written approval from the authorized representative of the Facilities Services or Construction Services Department.				
39	Standard Pressure Washing, sq. ft.	\$0.07	\$0.04	\$0.04
40	Rotary Tip Pressure Washing, sq. ft.	\$0.07	\$0.04	\$0.04
41	Sand Blasting, sq. ft.	\$0.15	\$0.10	\$0.25
42	Bead Blasting, sq. ft.	\$0.15	\$0.10	\$0.25
43	Sand Injected Blasting, sq. ft.	\$0.50	\$0.10	\$0.15
44	Cementitious Skim Coat, sq. ft.	\$0.50	\$0.25	\$0.25
SPECIALIZED SERVICES HOURLY RATES - (at locations throughout Sarasota County as specified) This category to be used only with prior written approval from the authorized representative of the Facilities Services or Construction Services Department.				
45	STANDARD HOURS - 7:00 a.m. through 5:00 p.m., Monday through Friday. Hourly rate, including overhead and profit.	\$17.50	\$22.00	\$26.00
46	NON-STANDARD HOURS - prior to 7:00 a.m. and after 5:00 p.m. Monday through Friday, and Saturdays and Sundays. Hourly rate, including overhead and profit.	\$17.50	\$22.00	\$32.00
MATERIALS FOR SPECIALIZED SERVICES PERCENTAGE MARK-UP - This category to be used only with prior written approval from the authorized representative of the Facilities Services or Construction Services Department.				
47	Materials/chemicals for specialized services billed at net cost plus a mark-up for overhead and profit. Maximum of 10%. (No mark-up of sales tax allowed). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC. NOTE: During a declared disaster situation no mark-up will be permitted, only actual cost of materials.	9%	9%	10%

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Item #	Description	Price	Price	Price
SPECIAL EQUIPMENT - This category to be used only with prior written approval from the authorized representative of the Facilities Services or Construction Services Department.				
48	RENTAL OF EQUIPMENT PERCENTAGE MARK-UP - For equipment that is not used in the regular course of painting services. Billed at net cost plus a mark-up for overhead and profit. Maximum of 10%. (No mark-up of sales tax allowed). A Copy of the rental invoice will be required at time of billing to the SBSC. Rental is for active use of equipment. Payment for inactive use will not be allowed. NOTE: During a declared disaster situation no mark-up will be permitted, only actual cost of rental equipment.	8%	5%	10%
49	USE OF CONTRACTOR OWNED EQUIPMENT - This is equipment that is used on occasion, not in the regular course of painting services. List type of special equipment and rates. Rate is for active use of equipment. Payment for inactive use will not be allowed.	Scissor Lift - \$80/hr, \$100/day, \$500/wk Boom Lift - \$80/hr, \$120/day, \$600/wk	19' Electric Scissor Lift - \$600/wk 24' Electric Scissor Lift - \$800/wk 40' Boom Lift - \$1300/wk 65' Boom Lift - \$1500/wk	Pressure Cleaner- \$20/hr, \$100/day, \$500/wk Airless Sprayer- \$20/hr, \$100/day, \$500/wk Scissor Lift 26'- \$35/hr, \$150/day, \$500/wk 40' Foot Boom Lift - \$50/hr, \$250/day, \$700/wk
SUBCONTRACTED SERVICES - On occasion, it is recognized that subcontracted services may be necessary. This category is to be used only with prior written approval from the authorized representative of the Facilities Services or Construction Services Department.				
50	Subcontracted services are to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 10% MARKUP of subcontracted services will be allowed. (Indicate this percentage in the space to the right). (No mark-up of sales tax allowed). A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC for subcontracted services. NOTE: During a declared disaster situation no mark-up will be permitted, only actual cost of subcontracting services.	10%	0%	10%
NOTE: The square foot price requested is to include all labor, materials, supervision, equipment, tools, fuel, etc., to perform these services.				

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Notes			Clarified #11 items are per unit or divide unit by 21 for sq. ft.	
Contact		Ben Varney	Jade Mailloux	Burt Whitenight
Address		6321 Porter Road, Suite 5	612 17th Street East, #H	6215 Clarity Court
		Sarasota, FL 34240	Palmetto, FL 34221	Sarasota, FL 34240
Phone		941-556-9027	941-737-4215	941-371-8182
Fax		941-556-9028	941-723-1956	941-371-0563
Federal ID#		27-2225172	20-8413979	74-3030989
Email		ben@borofl.com	jade@maillouxandsons.com	burtwhitenight@servicepainting.net
Recorded by: Kelly Dreiling		Witnessed by: Joyce E. Haney		