



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Pat Black, CPPB, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #11-0048 FOR SPORTING AND ATHLETIC
GOODS - WAREHOUSE**

Bids to provide 'Sporting and Athletic Goods - Warehouse' were received from nine vendors on April 13, 2011. The bids of Aluminum Athletic Equipment Company, Bill Fritz Sports Corporation, Cannon Sports, Inc., Gopher Sport, Pyramid School Products, S&S Worldwide and Sport Supply Group, Inc., dba BSN, Passon's, US Games were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the capital budget allocated to the schools.

Requested by:
Pat Black

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 05-10-11

Fiscal Impact:

Not to exceed
\$55,000.00

Funding:

Operating Budgets

Recommended Motion: That the bids of Aluminum Athletic Equipment Company, Bill Fritz Sports Corporation, Cannon Sports, Inc., Gopher Sport, Pyramid School Products, S&S Worldwide and Sport Supply Group, Inc., dba BSN, Passon's, US Games, to provide 'Sporting and Athletic Goods - Warehouse' in an amount not to exceed \$55,000.00, be approved for award and purchase.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Sporting and Athletic Goods - Warehouse - Bid #11-0048

Opened: April 13, 2011 at 2:00 PM

Item #	1.	2.	3.	4.	5.
SBSC Catalog #	36-00040	36-00048	36-00052	36-00060	36-00062
Est. Annual Usage	144 each	300 each	96 each	300 each	300 each
Item Description	Cush-N-Catch® Football. NO SUBSTITUTE.	Koosh® Ball, Regular 3 1/2". NO SUBSTITUTE. REJECT	Badminton Racket, heavy duty all tempered steel shaft & frame. MacGregor MSRAQ711, Champion BR40, or approved alternate.	Basketball, intermediate size. Baden BR415, Voit CB8, Mikasa BX 1010, or approved alternate.	Basketball, regulation size, NFSHSA approved. Voit CB2, Mikasa BX1000, or approved alternate.
Aluminum Athletic Equipment Co.			as spec Champion		
Unit Cost			\$9.95		
Catalog #					
Ship Pkg/Drop Ship				12	
Baden Sports, Inc.				as spec Baden	Baden BR400 Precision wound, wide channel, indoor/outdoor
Unit Cost				\$3.25	\$3.38
Catalog #				Inflatables 2011, pg 4	Inflatables 2011, pg 4
Ship Pkg/Drop Ship				42/case no min.	40/case no min.
Bill Fritz Sports Corp.			as spec Champion		
Unit Cost			\$7.19		
Catalog #					
Ship Pkg/Drop Ship			1	24	
Cannon Sports, Inc.				as spec Mikasa	as spec Mikasa
Unit Cost			\$3.52	\$6.79	\$7.00
Catalog #			ES CSI (0213) pg 6	(04151) pg 26	(04073) pg 25
Ship Pkg/Drop Ship			50	36	36

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Item #	1.	2.	3.	4.	5.
SBSC Catalog #	36-00040	36-00048	36-00052	36-00060	36-00062
Est. Annual Usage	144 each	300 each	96 each	300 each	300 each
Item Description	Cush-N-Catch® Football. NO SUBSTITUTE.	Koosh® Ball, Regular 3 1/2". NO SUBSTITUTE. REJECT	Badminton Racket, heavy duty all tempered steel shaft & frame. MacGregor MSRAQ711, Champion BR40, or approved alternate.	Basketball, intermediate size. Baden BR415, Voit CB8, Mikasa BX 1010, or approved alternate.	Basketball, regulation size, NFSHSA approved. Voit CB2, Mikasa BX1000, or approved alternate.
Gopher Sport				as spec Mikasa	as spec Mikasa
Unit Cost				\$6.64	\$6.74
Catalog #				#61-291 pg 178	#61-288 pg 178
Ship Pkg/Drop Ship				each 1	each 1
J.P. Sports, Inc.					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship					
Pyramid School Products			as spec Champion	as spec Mikasa	as spec Mikasa
Unit Cost			\$6.29	\$5.19	\$5.15
Catalog #					
Ship Pkg/Drop Ship			48/case 48	36/case 36	36/case 36
S&S Worldwide				as spec Mikasa WS636001	as spec Mikasa WS636002
Unit Cost				\$6.02	\$5.88
Catalog #					
Ship Pkg/Drop Ship				36/case case	36/case case
Sport Supply Group, Inc., dba BSN, Passon's, US Games			as spec MacGregor	as spec Voit	as spec Voit
Unit Cost	\$5.05		\$5.15	\$3.23	\$3.36
Catalog #	5226				
Ship Pkg/Drop Ship	24/case		50/case	36/case	36/case

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Sporting and Athletic Goods - Warehouse - Bid #11-0048

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Item #	6.	7	8	9.	10.
SBSC Catalog #	36-00080	36-00082	36-00140	36-00154	36-00160
Est. Annual Usage	200 each	72 each	360 each	160 box/6	888 can/3
Item Description	Football, intermediate. VOIT CF7S. NO SUBSTITUTE.	Football, practice, rubber-simulated seams, pebble grain, molded laces. Champion RFB1 or approved alternate.	Soccer Ball, size 5, 32-panel, rubber cover, inner nylon liner, rubber bladder. Baden S310, Champion SRB5, Voit CS-33, or approved alternate.	Table Tennis Balls, white CTTA approved. Champion 3 Star or approved alternate.	Tennis balls. Penn 1 Championship. NO SUBSTITUTE.
Aluminum Athletic Equipment Co.		as spec	as spec Champion	as spec	
Unit Cost		\$7.95	\$6.20	\$2.40	
Catalog #					
Ship Pkg/Drop Ship			12	12	
Baden Sports, Inc.		Baden F9R (F300) Deluxe molded rubber cover, molded rubber laces, nylon wound bladder	as spec Baden		
Unit Cost		\$3.95	\$3.16		
Catalog #		Inflatables 2011, pg 7	Inflatables 2011, pg 17		
Ship Pkg/Drop Ship		36/case no min.	36/case no min.		
Bill Fritz Sports Corp.		as spec	as spec Champion		
Unit Cost		\$5.40	\$4.70		
Catalog #					
Ship Pkg/Drop Ship		1 24	1 24		
Cannon Sports, Inc.				as spec	
Unit Cost		\$4.84	\$2.85	\$1.55	\$3.12
Catalog #		ES CSI (2030) pg 50	ES CSI (4919) pg 88	(5415) pg 93	(5550) pg 96
Ship Pkg/Drop Ship		50	50	72	24

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Item #	6.	7	8	9.	10.
SBSC Catalog #	36-00080	36-00082	36-00140	36-00154	36-00160
Est. Annual Usage	200 each	72 each	360 each	160 box/6	888 can/3
Item Description	Football, intermediate. VOIT CF7S. NO SUBSTITUTE.	Football, practice, rubber-simulated seams, pebble grain, molded laces. Champion RFB1 or approved alternate.	Soccer Ball, size 5, 32-panel, rubber cover, inner nylon liner, rubber bladder. Baden S310, Champion SRB5, Voit CS-33, or approved alternate.	Table Tennis Balls, white CTTA approved. Champion 3 Star or approved alternate.	Tennis balls. Penn 1 Championship. NO SUBSTITUTE.
Gopher Sport					
Unit Cost	\$8.94				
Catalog #	#61-529 pg 238				
Ship Pkg/Drop Ship	each 1				
J.P. Sports, Inc.					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship					
Pyramid School Products		as spec	as spec Champion	as spec	
Unit Cost		\$4.79	\$3.89	\$1.48	\$2.58
Catalog #					
Ship Pkg/Drop Ship		24/case 24	24/case 24	144/case 144	24/case 24
S&S Worldwide					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship					
Sport Supply Group, Inc., dba BSN, Passon's, US Games		Voit VCF9SHXX pg 144	as spec Voit	Gamecraft 1035612 pg 346	
Unit Cost	\$3.24	\$3.59	\$3.49	\$0.75	\$2.92
Catalog #					MTPENCAN
Ship Pkg/Drop Ship	36/case	36/case	50/case	480 bxs/cs	24 cans/cs

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Tabulation for Sporting and Athletic Goods - Warehouse - Bid #11-0048

Opened: April 13, 2011 at 2:00 PM

Item #	11.	12.	13.	14.	15.
SBSC Catalog #	36-00192	36-00194	36-00195	36-00198	36-00220
Est. Annual Usage	180 each	360 each	312 each	120 each	120 each
Item Description	Playground Ball, rubber 7". Champion PG7 or approved alternate.	Playground Ball, heavy duty, nylon wound, 8-1/2" 4 ply. Voit VPG85HXX, Champion PG85HD, or approved alternate.	Playground Ball, rubber 10". Voit VPG10HXX, Champion PG10, or approved alternate.	Playground Ball, rubber 13". Voit VPG13HXX, Champion PG13, or approved alternate.	Volleyballs, rubber, official size and weight. MacGregor X300, Baden V200, or approved alternate.
Aluminum Athletic Equipment Co.	as spec	as spec Champion	as spec Champion	as spec Champion	
Unit Cost	\$3.75	\$4.85	\$4.95	\$7.95	
Catalog #					
Ship Pkg/Drop Ship		12	12	12	
Baden Sports, Inc.	Baden PG7 Special 2-ply construction for safety, soft handling and durability. Quality rubber cover.	Baden UX850 Heavy duty-most durable, all purpose ball available. Composition rubber cover. Precision-wound 2-ply butyl bladder.	Baden PG10 Quality rubber cover. Special 2-ply construction for safety, soft handling, and durability.	Baden PG13 Quality rubber cover. Special 2-ply construction for safety, soft handling, and durability.	as spec Baden
Unit Cost	\$2.28	\$2.70	\$3.25	\$5.99	\$2.75
Catalog #	PG7-07 (red) PG7-08 (yellow) Inflatables 2011, pg 18	Inflatables 2011, pg 18	PG10-07 (red) PG10-08 (yellow) Inflatables 2011, pg 18	PG13-00 (red) PG13-01 (yellow) Inflatables 2011, pg 18	Inflatables 2011, pg 11
Ship Pkg/Drop Ship	50/case no min	36/case no min	30/case no min	20/case no min	36/case no min
Bill Fritz Sports Corp.					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship					
Cannon Sports, Inc.		as spec Champion		as spec Champion	
Unit Cost	\$2.49	\$4.90	\$3.54	\$9.98	\$2.56
Catalog #	ES CSI (9542) pg 79	(9503) pg 79	ES CSI (9544) pg 79	(9545) pg 79	ES CSI (6156) pg 117
Ship Pkg/Drop Ship	50	24	40	20	50

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Item #	11.	12.	13.	14.	15.
SBSC Catalog #	36-00192	36-00194	36-00195	36-00198	36-00220
Est. Annual Usage	180 each	360 each	312 each	120 each	120 each
Item Description	Playground Ball, rubber 7". Champion PG7 or approved alternate.	Playground Ball, heavy duty, nylon wound, 8-1/2" 4 ply. Voit VPG85HXX, Champion PG85HD, or approved alternate.	Playground Ball, rubber 10". Voit VPG10HXX, Champion PG10, or approved alternate.	Playground Ball, rubber 13". Voit VPG13HXX, Champion PG13, or approved alternate.	Volleyballs, rubber, official size and weight. MacGregor X300, Baden V200, or approved alternate.
Gopher Sport					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship					
J.P. Sports, Inc.					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship					
Pyramid School Products	as spec	as spec Champion	as spec Champion	as spec Champion	
Unit Cost	\$2.79	\$3.83	\$4.09	\$6.79	
Catalog #					
Ship Pkg/Drop Ship	48/case 48	24/case 24	24/case 24	20/case 20	
S&S Worldwide	Spectrum W6054	Spectrum W6055	Spectrum W6056		
Unit Cost	\$2.36	\$2.62	\$3.20		
Catalog #					
Ship Pkg/Drop Ship	48/case	36/case	*36/case case		
Sport Supply Group, Inc., dba BSN, Passon's, US Games	Voit VPG7HXXX BSN pg 355	as spec Voit	as spec Voit	as spec Voit	as spec MacGregor
Unit Cost	\$1.84	\$2.57	\$2.86	\$4.75	\$4.46
Catalog #					1272772
Ship Pkg/Drop Ship	48/case	36/case	24/case	18/case	50/case

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Item #	16.	17.	18.	19.	20.
SBSC Catalog #	36-00240	36-00250	36-00270	36-00290	36-00300
Est. Annual Usage	216 each	720 each	320 each	360 sets	360 sets
Item Description	Equipment Bags, white nylon mesh, 24" x 36", heavy duty draw cord. Champion MB20 or approved alternate.	Bean Bags, 5" x 5", assorted colors, 35% cotton/65% polyester. Champion MBB5. NO SUBSTITUTE.	Playground Cone, 12", heavy duty, weighted. Champion C12, Gamecraft MSCONE 12, Poly Enterprise EDU-12PM, or approved alternate.	Flagbelt, red (1 belt, 2 flags). Champion FFB1, BSN MSFBRED A, or approved alternate.	Flagbelt, yellow (1 belt, 2 flags). Champion FFB1, BSN MSFBYELA, or approved alternate.
Aluminum Athletic Equipment Co.	as spec		as spec Champion	as spec Champion	as spec Champion
Unit Cost	\$4.99	\$1.99	\$4.99	\$2.99	\$2.99
Catalog #					
Ship Pkg/Drop Ship		12	12	12	12
Baden Sports, Inc.	Baden MBB-01 Red. Multi-sport use. 24" x 36" rugged nylon mesh with locking drawstring.				
Unit Cost	\$3.10				
Catalog #	Inflatables 2011, pg 19				
Ship Pkg/Drop Ship	6/case no min				
Bill Fritz Sports Corp.	as spec			as spec Champion	as spec Champion
Unit Cost	\$3.50	\$0.96		\$1.09	\$1.09
Catalog #					
Ship Pkg/Drop Ship	1 24	dz 6		1 24	1 24
Cannon Sports, Inc.	as spec		as spec Poly		
Unit Cost	\$3.86	\$16.63	\$7.59	\$1.64	\$1.64
Catalog #	(1302) pg 37	(21273) pg 57	(21029) pg 61	ES CSI (2069) pg 49	ES CSI (2070) pg 49
Ship Pkg/Drop Ship	48	10	25	100	100

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Item #	16.	17.	18.	19.	20.
SBSC Catalog #	36-00240	36-00250	36-00270	36-00290	36-00300
Est. Annual Usage	216 each	720 each	320 each	360 sets	360 sets
Item Description	Equipment Bags, white nylon mesh, 24" x 36", heavy duty draw cord. Champion MB20 or approved alternate.	Bean Bags, 5" x 5", assorted colors, 35% cotton/65% polyester. Champion MBB5. NO SUBSTITUTE.	Playground Cone, 12", heavy duty, weighted. Champion C12, Gamecraft MSCONE 12, Poly Enterprise EDU-12PM, or approved alternate.	Flagbelt, red (1 belt, 2 flags). Champion FFB1, BSN MSFBRED A, or approved alternate.	Flagbelt, yellow (1 belt, 2 flags). Champion FFB1, BSN MSFBYELA, or approved alternate.
Gopher Sport					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship					
J.P. Sports, Inc.	Pennant DBM				
Unit Cost	\$3.88				
Catalog #	DBM				
Ship Pkg/Drop Ship	144/case 12				
Pyramid School Products	as spec		as spec Champion	as spec Champion	as spec Champion
Unit Cost	\$3.29	\$0.99	\$4.09	\$1.19	\$1.19
Catalog #					
Ship Pkg/Drop Ship	48/case 48	120/case 120	25/case 25	240/case 240	240/case 240
S&S Worldwide	S&S W3513		Spectrum W6067002		
Unit Cost	\$2.36		\$4.59		
Catalog #					
Ship Pkg/Drop Ship	36/case case		24/case case		
Sport Supply Group, Inc., dba BSN, Passon's, US Games	BSN SNBCNETW pg 245		as spec Gamecraft	as spec BSN	as spec BSN
Unit Cost	\$2.20		\$3.55	\$0.67	\$0.67
Catalog #			1040814		
Ship Pkg/Drop Ship	50/case		24/case	240/case	240/case

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Item #	21.	22.	23.	24.	25.
SBSC Catalog #	36-00310	36-00350	36-00360	36-00361	36-00370
Est. Annual Usage	288 each	528 each	432 each	500 each	360 each
Item Description	Frisbee, 9", plastic. Champion FD-95 or approved alternate.	Hula Hoop, 24", no-kink, stapled. Champion H2 or approved alternate.	Jump Rope, 8' regular, nylon-braided, wood handles. Champion SR8 or approved alternate.	Jump Rope, 8' plastic segment, blue/white, plastic handles. Champion PR8, US Games 1040166, or approved alternate.	Foam Ball, 7", uncoated molded polyurethane. Champion RD7, S & S Worldwide GA39, or approved alternate.
Aluminum Athletic Equipment Co.	as spec	as spec	as spec	as spec Champion	as spec Champion
Unit Cost	\$2.50	\$2.99	\$2.99	\$2.25	\$4.25
Catalog #					
Ship Pkg/Drop Ship		12		12	12
Baden Sports, Inc.					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship					
Bill Fritz Sports Corp.	as spec		as spec	as spec Champion	
Unit Cost	\$1.39		\$1.36	\$1.40	
Catalog #					
Ship Pkg/Drop Ship	1	24	1	144	
Cannon Sports, Inc.				as spec US Games	
Unit Cost	\$1.21	\$3.50	\$1.17	\$1.49	\$1.87
Catalog #	ES CSI (21137) pg 59	ES CSI (2118) pg 63	ES CSI (9533) pg 78	(95014) pg 78	ES CSI (21131) pg 56
Ship Pkg/Drop Ship	120	1	100	n/a	24

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Item #	21.	22.	23.	24.	25.
SBSC Catalog #	36-00310	36-00350	36-00360	36-00361	36-00370
Est. Annual Usage	288 each	528 each	432 each	500 each	360 each
Item Description	Frisbee, 9", plastic. Champion FD-95 or approved alternate.	Hula Hoop, 24", no-kink, stapled. Champion H2 or approved alternate.	Jump Rope, 8' regular, nylon-braided, wood handles. Champion SR8 or approved alternate.	Jump Rope, 8' plastic segment, blue/white, plastic handles. Champion PR8, US Games 1040166, or approved alternate.	Foam Ball, 7", uncoated molded polyurethane. Champion RD7, S & S Worldwide GA39, or approved alternate.
Gopher Sport					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship					
J.P. Sports, Inc.					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship					
Pyramid School Products	as spec	as spec	as spec	as spec Champion	as spec Champion
Unit Cost	\$1.29	\$3.89	\$1.49	\$1.39	\$3.69
Catalog #					
Ship Pkg/Drop Ship	96/case 96	12/case 12	144/case 144	96/case 96	24/case 24
S&S Worldwide	*Spectrum W4499	*Spectrum W5034001		Spectrum W616J002	as spec S&S
Unit Cost	\$5.96/6 pk	\$34.91/dz		\$1.24	\$2.25
Catalog #					
Ship Pkg/Drop Ship	12 sets case	10 dz case		100/case case	24/case case
Sport Supply Group, Inc., dba BSN, Passon's, US Games	*Gamecraft 1201550 BSN pg 368	*as spec	BSN 2546XXXX pg 361	as spec US Games	US Games MSFOAM7X BSN pg 356
Unit Cost	\$0.74	\$3.63	\$1.10	\$0.89	\$3.84
Catalog #		02150XXX			
Ship Pkg/Drop Ship	24 sets/cs 6 each	1 dz/case 12 each	100/case	125/case	24/case

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

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Item #	26.	27.	28.	29.	30.
SBSC Catalog #	36-00380	36-00381	36-00410	36-00440	36-00446
Est. Annual Usage	320 each	320 each	540 each	480 each	324 each
Item Description	Pinnies, adult-size nylon mesh, one-piece elastic waistband, red, velcro fasteners. Nasco PE03221 E, Champion MPARD, or approved alternate.	Pinnies, adult-size nylon mesh, one-piece elastic waistband, yellow, velcro fasteners. Nasco PE03216 E, Champion MPAGD, or approved alternate.	Stopwatch. CEI Ultrak 340 sport. NO SUBSTITUTE.	Whistles, small plastic, approx. 1/2" x 1-7/8". Cannon Sports CSI 13027, Champion 601, or approved alternate.	Lanyard, for whistle, nylon-woven with metal plated swivel snap. Champion 126 or approved alternate.
Aluminum Athletic Equipment Co.	as spec Champion	as spec Champion		as spec Champion	as spec
Unit Cost	\$3.99	\$3.99	\$9.30	\$8.75	\$0.85
Catalog #					
Ship Pkg/Drop Ship		12		12	
Baden Sports, Inc.					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship					
Bill Fritz Sports Corp.	as spec Champion	as spec Champion			
Unit Cost	\$2.88	\$2.88	\$8.49		
Catalog #					
Ship Pkg/Drop Ship	1	24	1	24	
Cannon Sports, Inc.				as spec Cannon	as spec
Unit Cost			\$7.98	\$0.28	\$0.34
Catalog #			(5759) pg 100	(13027) pg 42	(1346) pg 42
Ship Pkg/Drop Ship			n/a	1200	1200

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Item #	26.	27.	28.	29.	30.
SBSC Catalog #	36-00380	36-00381	36-00410	36-00440	36-00446
Est. Annual Usage	320 each	320 each	540 each	480 each	324 each
Item Description	Pinnies, adult-size nylon mesh, one-piece elastic waistband, red, velcro fasteners. Nasco PE03221 E, Champion MPARD, or approved alternate.	Pinnies, adult-size nylon mesh, one-piece elastic waistband, yellow, velcro fasteners. Nasco PE03216 E, Champion MPAGD, or approved alternate.	Stopwatch. CEI Ultrak 340 sport. NO SUBSTITUTE.	Whistles, small plastic, approx. 1/2" x 1-7/8". Cannon Sports CSI 13027, Champion 601, or approved alternate.	Lanyard, for whistle, nylon-woven with metal plated swivel snap. Champion 126 or approved alternate.
Gopher Sport					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship					
J.P. Sports, Inc.					
Unit Cost					
Catalog #					
Ship Pkg/Drop Ship					
Pyramid School Products	as spec Champion	as spec Champion		as spec Champion	as spec
Unit Cost	\$2.95	\$2.95		\$0.39	\$0.41
Catalog #					
Ship Pkg/Drop Ship	120/case 120	120/case 120		12/pkg 12	100/case 100
S&S Worldwide	*S&S W5933001	*S&S W5933004		Spectrum W5896	Spectrum W9455
Unit Cost	\$16.07/dz.	\$16.07/dz.		\$0.27	\$0.28
Catalog #					
Ship Pkg/Drop Ship	20 dz/case case	20 dz/case case		1200/case case	1000/case case
Sport Supply Group, Inc., dba BSN, Passon's, US Games				*MacGregor 3059XXXXDZ pg 312	*BSN MSLNYD pg 312
Unit Cost			\$8.89	\$0.24	\$0.21
Catalog #			1151830		
Ship Pkg/Drop Ship			25/case	100 dz/cs 12 each	100 dz/cs 12 each

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Tabulation for Sporting and Athletic Goods - Warehouse - Bid #11-0048

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Item #	31.	32.	33.	NOTES
SBSC Catalog #	36-00450	36-00460	36-00470	
Est. Annual Usage	120 each	120 each	120 each	
Item Description	Whiffle-type Baseball, 9", white. Cosom 630 or approved alternate.	Whiffle-type Softball, 12", white. Cosom 650 or approved alternate.	Whiffle-type Bat, reinforced handle. Cosom 705. NO SUBSTITUTE.	
Aluminum Athletic Equipment Co.				Use AAE Bid Ref. No. 110465 when ordering.
Unit Cost				
Catalog #				
Ship Pkg/Drop Ship				
Baden Sports, Inc.				Reference Baden Bid #100943 on all POs. Freight policy for bid pricing: all bid pricing includes freight charges (ground) with the following exception: \$10 S/H applies to each PO less than \$100 excluding any taxes.
Unit Cost				
Catalog #				
Ship Pkg/Drop Ship				
Bill Fritz Sports Corp.				
Unit Cost				
Catalog #				
Ship Pkg/Drop Ship				
Cannon Sports, Inc.	as spec	as spec	Alt. CSI*	Ref. bid #59491 on PO. Terms 0% net 30 days. Delivery 5-45 days/ARO. FOB Destination. Item 33: Discontinued-Cosom 705
Unit Cost	\$0.91	\$1.46	\$1.91	
Catalog #	(630) pg 10	(650) pg 10	(28) pg 57	
Ship Pkg/Drop Ship	200	100	60	

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Tabulation for Sporting and Athletic Goods - Warehouse - Bid #11-0048

Opened: April 13, 2011 at 2:00 PM

Item #	31.		32.		33.		NOTES
SBSC Catalog #	36-00450		36-00460		36-00470		
Est. Annual Usage	120 each		120 each		120 each		
Item Description	Whiffle-type Baseball, 9", white. Cosom 630 or approved alternate.		Whiffle-type Softball, 12", white. Cosom 650 or approved alternate.		Whiffle-type Bat, reinforced handle. Cosom 705. NO SUBSTITUTE.		
Gopher Sport	as spec		as spec				
Unit Cost	\$0.74		\$0.84				
Catalog #	#41-629 pg 227		#41-649 pg 227				
Ship Pkg/Drop Ship	each	1	each	1			
J.P. Sports, Inc.							
Unit Cost							
Catalog #							
Ship Pkg/Drop Ship							
Pyramid School Products							Reference Bid #11-0048(SarasotaSB) on POs.
Unit Cost							
Catalog #							
Ship Pkg/Drop Ship							
S&S Worldwide	Spectrum W5726007		Spectrum W5727007				Item 13: 1 color per case. Item 21: 48 pks, sold & priced as 6/pk. Item 22: Sold & priced as dozen. Items 26-27: 27 dzn, sold & priced as dozen.
Unit Cost	\$0.62		\$0.68				
Catalog #							
Ship Pkg/Drop Ship	144/case	case	144/case	case			
Sport Supply Group, Inc., dba BSN, Passon's, US Games	*BSN 1033601 pg 59		*BSN 1033618 pg 59				Reference #3065514 when ordering. Item 21: Priced each, sold in sets of 6. Item 22: Priced each, sold in dozens. Items 29-30: Priced each, sold in dozens. Items 31-32: Priced each, sold in sets of 6.
Unit Cost	\$0.36		\$0.48		\$1.80		
Catalog #					MSCOS705		
Ship Pkg/Drop Ship	50 sets/cs	6 each	24 sets/cs	6 each	48/case		

SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Sporting and Athletic Goods-Warehouse - Bid #11-0048 - Addresses

Opened April 13, 2011 at 2:00 p.m.

Company	Aluminum Athletic Equipment Co.	J.P. Sports, Inc.
Contact	E. Merritt Lentz	Jason Head
Address	1000 Enterprise Drive Royersford, PA 19468	103 C Shades Creek Circle Birmingham, AL 35211
Phone	800-523-5471	888-202-9808
Fax	610-825-2378	877-609-7676
Federal ID	232270684	630997943
E-mail	merritt.lentz@myaeworld.com	jason@jpsports.com
Company	Baden Sports, Inc.	Pyramid School Products
Contact	Kathy Beckley	Adrain Barton
Address	34114 21st Avenue South Federal Way, WA 98003	6510 North 54th Street Tampa, FL 33610-1908
Phone	800-897-0968	800-792-2644
Fax	866-530-6344	813-621-7688
Federal ID	910935989	590932660
E-mail	bid@badensports.com	bids@pyramidsp.com
Company	Bill Fritz Sports Corp.	S&S Worldwide
Contact	Bill Fritz	Miranda Stuckey
Address	1072 Classic Road Apex, NC 27539	75 Mill Street Colchester, CT 06415
Phone	800-234-1004	800-642-7354
Fax	919-362-1750	800-432-2832
Federal ID	561661989	060520020
E-mail	bfritz@billfritzsports.com	bids@sswld.com
Company	Cannon Sports, Inc.	Sport Supply Group, Inc., dba BSN, Passon's, US Games
Contact	Gerson Contreras	William Rusnak
Address	PO Box 11179 Burbank, CA 91510-1179	PO Box 49 Jenkintown, PA 19046
Phone	800-223-0064	800-445-9446
Fax	800-388-1993	800-523-5112
Federal ID	770096361	222795073
E-mail	csi@cannonsports.com	passonsbid@sportssupplygroup.com
Company	Gopher Sport	
Contact	Cheryl Green	No Bid received: Southern Park & Play Systems, Inc.
Address	PO Box 998 Owatonna, MN 55060-0998	Riddell/All American
Phone	800-533-0446	Recorded by: Cynthia Balam
Fax	888-319-7452	
Federal ID	411796468	Witnessed by: Peggy Long
E-mail	bids@gophersport.com	

SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Sporting Goods-Warehouse - Bid #11-0048
Justification for Award to Other Than Apparent Low Bidder

Item #	Catalog #	Vendor	Justification
2	36-00048		Reject item - No bid received.
3	36-00052	Cannon Sports, Inc.	Cannon Sports, Inc., did not submit a sample as required in bid specifications.
8	36-00140	Cannon Sports, Inc.	Cannon Sports, Inc., did not submit a sample as required in bid specifications.
		Baden Sports, Inc.	Baden Sports, Inc., qualified bid by indicating a freight charge for orders less than \$100.
9	36-00154	Sport Supply Group, Inc., dba BSN, Passon's, US Games	Sample from Sport Supply Group, Inc., dba BSN, Passon's, US Games was received after bid opening date and time.
15	36-00220	Cannon Sports, Inc.	Cannon Sports, Inc., did not submit a sample as required in bid specifications.
		Baden Sports, Inc.	Baden Sports, Inc., qualified bid by indicating a freight charge for orders less than \$100.
16	36-00240	Sport Supply Group, Inc., dba BSN, Passon's, US Games	Sample submitted by Sport Supply Group, Inc., dba BSN, Passon's, US Games has tighter mesh weave and seams are single stitched vs. double stitched as item specified in bid specifications.
		S&S Worldwide	S&S Worldwide did not submit a sample as required in bid specifications.
		Baden Sports, Inc.	Item bid and sample submitted by Baden Sports, Inc., is red, not white and seams are single stitched vs. double stitched as item specified in bid specifications. Vendor also qualified bid by indicating a freight charge for orders less than \$100.
21	36-00310	Sport Supply Group, Inc., dba BSN, Passon's, US Games	Sample submitted by Sport Supply Group, Inc., dba BSN, Passon's, US Games appears lighter in weight than item specified in bid specifications.
		S&S Worldwide	S&S Worldwide did not submit a sample as required in bid specifications.
		Cannon Sports, Inc.	Cannon Sports, Inc., did not submit a sample as required in bid specifications.
22	36-00350	S&S Worldwide	S&S Worldwide did not submit a sample as required in bid specifications.
23	36-00360	Sport Supply Group, Inc., dba BSN, Passon's, US Games	Sample jumprope submitted by Sport Supply Group, Inc., dba BSN, Passon's, US Games is 2-1/2 inches shorter and wooden handles are not as smooth as item specified in bid specifications.
		Cannon Sports, Inc.	Cannon Sports, Inc., did not submit a sample as required in bid specifications.
25	36-00370	Cannon Sports, Inc.	Cannon Sports, Inc., did not submit a sample as required in bid specifications.
26	36-00380	S&S Worldwide	S&S Worldwide did not submit a sample as required in bid specifications.
27	36-00381	S&S Worldwide	S&S Worldwide did not submit a sample as required in bid specifications.
31	36-00450	Sport Supply Group, Inc., dba BSN, Passon's, US Games	Sample submitted by Sport Supply Group, Inc., dba BSN, Passon's, US Games appears to be glued at the seams vs. molded; ball is not as firm as item specified in bid specifications.
		S&S Worldwide	S&S Worldwide did not submit a sample as required in bid specifications.
32	36-00460	Sport Supply Group, Inc., dba BSN, Passon's, US Games	Sample submitted by Sport Supply Group, Inc., dba BSN, Passon's, US Games appears to be glued at the seams vs. molded; ball is not as firm as item specified in bid specifications.
		S&S Worldwide	S&S Worldwide did not submit a sample as required in bid specifications.