



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board  
Lori White, Superintendent  
Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #11-0051 FOR BEVERAGE VENDING SERVICES**

Bids to provide 'Beverage Vending Services' were received from two vendors on April 12, 2011. The proposal of Coca-Cola Refreshments was the best proposal meeting the advertised specifications. Services are for vending machines only and are in accordance with the guidelines promulgated by the Alliance for a Healthier Generation Initiative. This proposal is for a period of five years with the option to renew for an additional five year period.

**Requested by:**  
Pat Black

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 05-10-11

**Fiscal Impact:** N/A

**Recommended Motion:** That the proposal of Coca-Cola Refreshments, to provide "Beverage Vending Services", be approved for award.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Beverage Vending Services - RFP #11-0051

Opened April 12, 2011 at 2:00 p.m.

Proposer's Name	Address	Authorized Representative	Telephone #	Fax #	E-mail Address
<b>Coca-Cola Refreshments</b>	<b>605 Lake Kathy Drive, Building 3 Brandon, FL 33510</b>	<b>William Paul</b>	<b>813-699-6489</b>	<b>813-699-6705</b>	<a href="mailto:wpaul@coca-cola.com">wpaul@coca-cola.com</a>
Pepsi Beverages Company	4451 34th Street North St. Petersburg, FL 33714	Dwayne Rogers	727-452-4799	727-527-8124	<a href="mailto:dwayne.rogers@pepsico.com">dwayne.rogers@pepsico.com</a>
Recorded by: Peggy Long			Witnessed by: Carol A. Lichon		

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Tabulation for Beverage Vending Services - RFP #11-0051

Opened April 12, 2011 at 2:00 p.m.

<b>POINTS AWARDED FOR FINANCIAL INCENTIVES</b>		
With the highest commissions and donated product for a qualifying bidder of:	\$308,983.50	With the highest commissions and donated product for a qualifying bidder:
Proposer	Proposed Fee	Points Awarded
<b>Coca-Cola Refreshments</b>	<b>\$308,983.50</b>	<b>50.00</b>
Pepsi Beverages Company	\$255,511.00	41.35

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Tabulation for Beverage Vending Services - RFP #11-0051

Opened April 12, 2011 at 2:00 p.m.

<b>POINTS AWARDED</b>						
Proposer	1	2	3	Average	Overall Incentives	Total
<b>Coca-Cola Refreshments</b>	<b>44.00</b>	<b>46.00</b>	<b>38.00</b>	<b>42.67</b>	<b>50.00</b>	<b>92.67</b>
Pepsi Beverages Company	42.00	36.00	29.00	35.67	41.35	77.01