



FOCUS SIS Product Schedule for K12

This Product Schedule is hereby incorporated into Master License Agreement Number **SCS-AESIS001** ("Agreement") as executed by **Focus School Software, Inc.**, ("**Focus**") and the Licensee as listed below. In accordance with the provisions of this Product Schedule and the Master Agreement and subject to Licensee's compliance with both, **Focus** grants Licensee a license for the Product(s) as listed below. Unless otherwise specified, this Product Schedule supersedes any prior Product Schedules for the Product(s) as listed below and to the extent that any provision of this Product Schedule conflicts with the Master Agreement, the provisions of this Product Schedule shall control with respect to the license granted herein. Licensee may not terminate this Product Schedule except in the case of a breach of the Master Agreement by **Focus** that remains uncured for thirty (30) days after **Focus** has received written notice of the breach.

Licensee	Sarasota County Schools			
Product(s) & Designated Hardware	Focus School Software Student Information System for 150 K12 Students Any computer(s), at the License Site listed below.			
License Scope & Capacity	General Scope - Limited strictly to the processing of Licensee's data by Licensee's employees, contractors, and affiliates. Special Limitations – If any. Other restrictions apply as listed in this Product Schedule.			
License Site	Site URL designated by LICENSEE.			
Ship to Site	1960 Landings Boulevard Sarasota, FL 34231			
License Type	Term License			
License Term	The five (5) years beginning and ending on April 1, 2015-March 31, 2020			
License Fee (includes first year maintenance)	\$2,700.00 (\$18.00 per student @ 150 students)			
Implementation Services	Total Implementation Services			
	Service	Rate	Units	Total
	First Year Maintenance	\$2.00	150	\$300.00
	First Year LMS	\$5.00	150	\$750.00
	Total: \$1,050.00			
Total AE CTE SIS First Year Costs (includes implementation services)	\$3,750.00			
License Fee	Licensee shall pay Focus as follows: <u>FOCUS/PS SIS YEAR ONE LICENSE + Implementation Fee:</u> \$3,750.00 To be paid upon contract execution			



YEAR 2-5 SUPPORT AND MAINTENANCE FEE :

Year 2: \$4.00 per student, due upon one year from contract execution
Year 3: \$4.00 per student, based on student count (Unique Student ID)
Year 4: \$4.00 per student, based on student count (Unique Student ID)
Year 5: \$4.00 per student, based on student count (Unique Student ID)

Optional Services

LMS Annual Maintenance \$5.00 per student per year

Licensee acknowledges that the License Fee in this Product Schedule is discounted, based on Licensee's commitment to pay the License Fee for the specified License Term. Licensee agrees to pay any applicable taxes associated with the License Fee. For the 2nd installment and beyond, **Focus** will invoice Licensee at least thirty (30) days prior to the listed due date. Any amounts due under this Produce Schedule which remain unpaid ten (10) days after the date due shall be subject to a late fee of 1.5% of the amount of the original invoice per month.

This Product Schedule is subject to the following Terms and Conditions:

- Use Review: Upon reasonable notice, Licensee shall grant **Focus** access to its pertinent files, libraries and records, as produced from the Product(s), to perform a review of the Product ("Use Review"). All information obtained during a Use Review shall be treated as confidential.
- Third Party Code: Notwithstanding anything to the contrary in this Product Schedule or the Master Agreement, Product(s) and applicable modules licensed herein may contain code licensed by **Focus** from a third party for license with Product(s) to end users ("Third Party Code"). Licensee agrees that if Product(s) contain Third Party Code, such Third Party Code is the Confidential Information of **Focus's** licensor and that Licensee's obligations with respect to the Title, Proprietary Rights and Confidentiality section of the Master Agreement shall apply with respect to such Third Party Code as if such Third Party Code was owned by **Focus** and was a part of Product(s) licensed from **Focus** pursuant to this Product Schedule; that title to such Third Party Code shall at all times remain with the owner of such Third Party Code; that Licensee may not use the Third Party Code separate from Product(s) or applicable module containing such code; that Licensee agrees not to translate, reverse compile, reverse assemble or otherwise reverse engineer the Third Party Code or permit others to do or attempt to do the same; that the section(s) pertaining to limitation /exclusion of damages/liabilities shall apply to such Third Party Code and Licensee agrees that **Focus's** licensor shall be excluded from any liability and/or indemnification obligations and to look exclusively to **Focus** (as set forth and limited in the Master License Agreement) for remedy of and indemnification for damages caused by such Third Party Code. **Focus** makes no representations or warranties on behalf of **Focus's** third party vendors, but **Focus's** indemnities, warranties, and maintenance obligations for Product(s) licensed under this Product Schedule will apply to such Third Party Code as between **Focus** and Licensee.
- Headings: Headings or titles to Sections herein are for convenience and/or reference only and shall not affect the meaning or interpretation of this Product Schedule or any part of it.
- Acceptance: All Products shall be deemed accepted by Licensee upon execution of the Product Schedule.



The parties agree that the prices, terms and special conditions contained in this Product Schedule constitute Confidential Information under the Master Agreement.

ACCEPTED BY LICENSEE:	ACCEPTED BY FOCUS:
Signature	Signature
Name	Name
Title	Title
Date	Date

Approved for Legal Content
April 29, 2015, by Matthews Eastmoore,
Attorneys for The School Board of
Sarasota County, Florida
Signed: _____ASH_____



Post Secondary ERP Internal Accounts Product Schedule SCS-ERP001

This Product Schedule is hereby incorporated into Master License Agreement Number **SCS-AESIS001** ("Agreement") as executed by **Focus School Software, Inc.**, ("**Focus**") and the Licensee as listed below. In accordance with the provisions of this Product Schedule and the Master Agreement and subject to Licensee's compliance with both, **Focus** grants Licensee a license for the Product(s) as listed below. Unless otherwise specified, this Product Schedule supersedes any prior Product Schedules for the Product(s) as listed below and to the extent that any provision of this Product Schedule conflicts with the Master Agreement, the provisions of this Product Schedule shall control with respect to the license granted herein. Licensee may not terminate this Product Schedule except in the case of a breach of the Master Agreement by **Focus** that remains uncured for thirty (30) days after **Focus** has received written notice of the breach.

Licensee	Sarasota County Schools			
Product(s) & Designated Hardware	<u>Focus ERP Internal Accounts</u> Includes: General Ledger, Bank Reconciliation, Fixed Assets, Accounts Payable, Accounts Receivable - Any computer(s), at the License Site listed below.			
License Scope & Capacity	General Scope - Limited strictly to the processing of Licensee's data by Licensee's employees, contractors, and affiliates. Special Limitations – If any. Other restrictions apply as listed in this Product Schedule.			
License Site	Site URL designated by LICENSEE.			
Site	Suncoast Technical College 4748 S Beneva Rd, Sarasota, FL 34233			
License Type	Term License			
License Term	The five (5) years beginning and ending on April 01, 2015-March 31, 2020			
License Fee (includes first year maintenance)	\$30,162.00 (\$6.00 per student @ <u>5,027</u> students)			
Implementation Services	Total Implementation Services			
	Service	Rate	Units	Total
	Project Management & Data/Gap Analysis	\$1,400.00	0	NA
	Data Migration and Cleansing	\$1,800.00	0	NA
	Training (Focus led and "Train the Trainer")	\$1,200.00	0	NA
	Integrations	\$1,800.00	0	NA
	TOTAL	\$0,00		
Total First Year Cost	\$30,162.00 Due upon contract execution			
Payment Schedule	Licensee shall pay Focus as follows: <u>FOCUS/PS ERP YEAR ONE LICENSE + Implementation Fee:</u> (Due upon contract execution) <u>YEAR 2-5 SUPPORT AND MAINTENANCE FEE (Due one year from installation) :</u> <u>YEAR 2-5 SUPPORT AND MAINTENANCE FEE :</u> Year 2: \$2.50 per student, due upon one year from contract execution Year 3: \$2.50 per student, based on student count (Unique Student ID) Year 4: \$2.50 per student, based on student count (Unique Student ID) Year 5: \$2.50 per student, based on student count (Unique Student			



Optional Services
 Hosting - \$1,00 per student per year

*Hosting is included under Product Schedule **SCS-AESIS001**

Licensee acknowledges that the License Fee in this Product Schedule is discounted, based on Licensee's commitment to pay the License Fee for the specified License Term. Licensee agrees to pay any applicable taxes associated with the License Fee. For the 2nd installment and beyond, Focus will invoice Licensee at least thirty (30) days prior to the listed due date. Any amounts due under this Produce Schedule which remain unpaid ten (10) days after the date due shall be subject to a late fee of 1.5% of the amount of the original invoice per month.

ACCEPTED BY LICENSEE:	ACCEPTED BY FOCUS:
Signature	Signature
Name	Name
Title	Title
Date	Date

Approved for Legal Content
 April 29, 2015, by Matthews Eastmoore,
 Attorneys for The School Board of
 Sarasota County, Florida
 Signed: _____ASH_____