

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

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MEMORANDUM

- TO: Members of the School Board Dr. Gary Norris, Superintendent Ms. Mitsi Corcoran, Chief Financial Officer
- FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #8058 FOR SECURITY SYSTEM INSTALLATION, REPAIR, PARTS AND CONSUMABLE SUPPLIES

Bids to provide 'Security System Installation, Repair, Parts and Consumable Supplies' were received from fourteen vendors on April 24, 2008. The bids of Accu-Tech Corporation, Anixter, Inc., EK Ekcessories, Inc., Graybar Electric, Integrated Services Corp., Silmar Electronics, Inc., SureView Systems, US Tech, Inc., and Vision Database Systems for parts and consumable supplies and COMCO as primary and Integrated Services Corporation as secondary vendor for installation and repair services were the best bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the operating and capital budgets allocated for the Safety and Security/School Police Department, Network Services Department and Facilities Services Department.

Requested by:

Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120. Florida Statutes."

Posting Date: 5-13-08

Fiscal Impact:

Not to exceed \$1,750,000.00

Funding:

1180 Capital 1101 Operating

Recommended Motion: That the bids of Accu-Tech Corporation, Anixter, Inc., EK Ekcessories, Inc., Graybar Electric, Integrated Services Corp., Silmar Electronics, Inc., SureView Systems, US Tech, Inc., Vision Database Systems, COMCO and Integrated Services Corporation, to provide Security System Installation, Repair, Parts and Consumable Supplies, in an amount not to exceed \$1,750,000.00, be approved for award and purchase.

(over)

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | Accu-Tech Corporation | | | Ar | nixter, Inc. | Audio Visual Innovations | | | |
|----------|---|-------------------------------|-----------------|-----------------------|-------------------------------|-----------------|--------------------------|-------------------------------|--------------------|------------------|
| MAN | IUFACTURERS: | | | | | | | | | |
| ltem | Description: | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 1. | APC (MSRP) or (Dealer Price List): | | | | | | | | | |
| а. | UPS systems | | | | MSRP | 33% | www.apc.com | | | |
| b. | Surge suppressors | | | | MSRP | 33% | www.apc.com | | | |
| C. | Power strips | | | | MSRP | 33% | www.apc.com | | | |
| d. | KVMs | | | | MSRP | 33% | www.apc.com | | | |
| e. | Racks | | | | MSRP | 33% | www.apc.com | | | |
| f. | Balance of product line | | | | MSRP | 33% | www.apc.com | | | |
| 2. | AFC Industries (MSRP) or | | 1 1 | | | | | | 1 1 | |
| | (Dealer Price List):REJECT | | 1 | | | | | | 1 1 | |
| а. | Control consoles | | | | | | | | | |
| b. | Work stations | | | | | | | | | |
| с. | Wall mounts | | | | | | | | | |
| d. | Balance of product line | | | | | | | | | |
| 3. | Acroprint (MSRP) or (Dealer | | | | | | | | | |
| | Price List):REJECT | | 1 | | | | | | 1 1 | |
| а. | Replacement parts and | | | | | | | | | |
| | ribbons for time clocks | | | | | | | | | |
| 4. | Aiphone (MSRP) or (Dealer Price List): | | | | | | | | | |
| а. | Intercom products | | 49% | www.aiphone.com | MSRP | 49.30% | www.aiphone.com | | | |
| b. | Other products | | 49% | www.aiphone.com | | 41.20% | www.aiphone.com | | | |
| 5. | Altronix (MSRP) or (Dealer | | ,. | | | | | | | |
| 0 | Price List): All products | MSRP | 49% | www.altronix.com | MODD | 50.20% | unuu altreniv eem | | | |
| | All products Atlas wire and cable REJ | IVIORP | 49% | www.aitronix.com | WISKP | 30.20% | www.altronix.com | | | |
| 0. | (MSRP) or (Dealer Price) | | | | | | | | | |
| | All products | | | | | | | | | |
| 7. | Avalan Wireless (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Network products | | | | | | | | | |
| а. 8. | Bosch (MSRP) or (Dealer | | | | | | | | <u> </u> | |
| | Price List): | | | | | | | | | |
| a. | DVR products | MSRP | 42% | www.boschsecurity.com | MSRP | 42.60% | www.boschsecurity.com | | | |
| b. | Camera products | MSRP | 42% | www.boschsecurity.com | | 42.60% | www.boschsecurity.com | | | |
| C. | Monitor products | MSRP | 42% | www.boschsecurity.com | | 42.60% | www.boschsecurity.com | | | |
| | Balance of product line | MSRP | 42% | www.boschsecurity.com | | 42.60% | www.boschsecurity.com | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | СОМСО | | | CSU Security Systems, Inc. | | EK Ekcessories, Inc. | | ories, Inc. |
|------|---|----------------------------|--------------------|------------------|----------------------------|----------------------------|------------------|----------------------------|--------------------|------------------|
| MAN | IUFACTURERS: | _ | | | | | | | | |
| Item | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| | APC (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | UPS systems | | | | | | | | | |
| | Surge suppressors | | | | | | | | | |
| С. | Power strips | | | | | | | | | |
| d. | KVMs | | | | | | | | | |
| е. | Racks | | | | | | | | | |
| f. | Balance of product line | | | | | | | | | |
| 2. | AFC Industries (MSRP) or | | | | | | | | | |
| | (Dealer Price List):REJECT | | | | | | | | | |
| а. | Control consoles | | | | | | | | | |
| b. | Work stations | | | | | | | | | |
| С. | Wall mounts | | | | | | | | | |
| d. | Balance of product line | | | | | | | | | |
| 3. | Acroprint (MSRP) or (Dealer | | | | | | | | | |
| | Price List):REJECT | | | | | | | | | 1 |
| а. | Replacement parts and | | | | | | | | | |
| | ribbons for time clocks | | | | | | | | | |
| 4. | Aiphone (MSRP) or (Dealer | | | | | | | | | |
| | Price List): | | | | | | | | | |
| а. | Intercom products | | | | | | | | | |
| b. | Other products | | | | | | | | | |
| 5. | Altronix (MSRP) or (Dealer | | | | | | | | | |
| | Price List): | | | | | | | | | |
| | All products | | | | | | | | | |
| 6. | Atlas wire and cable REJ (MSRP) or (Dealer Price) | | | | | | | | | |
| a. | All products | | | | | | | | | |
| 7. | Avalan Wireless (MSRP) or | | | | | | | | | |
| | (Dealer Price List): | | | | | | | | | |
| a. | Network products | | | | | | | | | |
| | Bosch (MSRP) or (Dealer | | | | | | | | | <u>.</u> |
| | Price List): | | | | | | | | | |
| a. | DVR products | | | | | | | | | |
| b. | Camera products | | | | | | | | | |
| C. | Monitor products | | | | | | | | | |
| d. | Balance of product line | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| APC (M3 Price Lis a. UPS sys b. Surge su c. Power s d. KVMs e. Racks f. Balance 2. AFC Ind (Dealer 1 a. Control 6 b. Work sta c. Wall mo d. Balance 3. Acroprin Price Lis a. Replace ribbons 1 4. Aiphone Price Lis a. Intercom b. Other pr 5. Altronix Price Lis a. All produ 5. Atlas wir | Description: ISRP) or (Dealer ist): rstems suppressors strips e of product line | MSRP or Dealer Price MSRP | % Web Site Address Disc. Off: | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or | % | Web Site Address |
|--|---|------------------------------------|-------------------------------------|----------------------------|--------------------|------------------|-----------------|---------------|------------------|
| tem I. APC (MS Price Lis a. UPS sys b. Surge su c. Power s d. KVMs e. Racks f. Balance 2. AFC Ind (Dealer I a. Control o b. Work sta c. Wall mo d. Balance 3. Acroprin Price Lis a. Replace ribbons f 4. Aiphone Price Lis a. Intercom b. Other pr 5. Altronix Price Lis a. All produ 5. Atlas wir (MSRP) | Description: ISRP) or (Dealer ist): rstems suppressors strips e of product line | Dealer Price | Disc. | Dealer | Disc. | Web Site Address | | % | Web Site Address |
| Price Lis a. UPS system b. Surge strematic c. Power strematic d. KVMs e. Racks f. Balance 2. AFC Ind (Dealer) (Dealer) a. Control of b. Work state c. Wall mode d. Balance 3. Acroprin Price Lis a. a. Replace ribbons f Aiphone Price Lis a. Intercom Dother pr 5. Altronix Price Lis a. All produ S. | ist): vstems suppressors strips e of product line | MSRP | | | | | Dealer Price | Disc. Off: | |
| a. UPS system b. Surge structure c. Power structure d. KVMs e. Racks f. Balance 2. AFC Index (Dealer Index) d. Control of the structure b. Work structure c. Wall model d. Balance 3. Acroprinture Price Listem a. Intercommistication b. Other price 5. Altronix Price Listem a. All production 5. Atlas wirture (MSRP) | e of product line | MSRP | | | | | | | |
| c. Power si d. KVMs e. Racks f. Balance 2. AFC Ind (Dealer) a. Control of b. Work station of the site of the si | strips e of product line | | 18% | MSRP | 4% | www.tessco.com | | | |
| d. KVMs e. Racks f. Balance AFC Ind (Dealer I a. Control o b. Work state c. Wall mo d. Balance 3. Acroprin Price Lis a. Intercom b. Other pr 5. Altronix Price Lis a. All produ 5. Atlas wir (MSRP) | e of product line | MSRP | 18% | MSRP | 4% | www.tessco.com | | | |
| d. KVMs e. Racks f. Balance AFC Ind (Dealer I a. Control o b. Work state c. Wall mo d. Balance 3. Acroprin Price Lis a. Intercom b. Other pr 5. Altronix Price Lis a. All produ 5. Atlas wir (MSRP) | e of product line | MSRP | 18% | MSRP | 4% | www.tessco.com | | | |
| f. Balance AFC Ind (Dealer) a. Control of b. Work state c. Wall modility d. Balance 3. Acroprin Price Lis a. Replace ribbons fi 4. Aiphone Price Lis a. Intercorris b. Other pris 5. Altronix Price Lis a. All produ 5. Atlas wir (MSRP) | | MSRP | 18% | MSRP | 4% | www.tessco.com | | | |
| AFC Ind (Dealer) a. Control of b. Work state c. Wall model d. Balance a. Acroprint Price Listical a. Replace ribbons free Aiphone Price Listical Intercom b. Other price J. Altronix Price Listical Altronix Altronix Antas wirtik (MSRP) | | MSRP | 18% | MSRP | 4% | www.tessco.com | | | |
| AFC Ind (Dealer) a. Control of b. Work state c. Wall model d. Balance a. Acroprint Price Listical a. Replace ribbons free Aiphone Price Listical Intercom b. Other price J. Altronix Price Listical Altronix Altronix Antas wirtik (MSRP) | | MSRP | 18% | MSRP | 4% | www.tessco.com | | | |
| b. Work sta c. Wall mo d. Balance 3. Acroprin Price Lis a. Replace ribbons f 4. Aiphone Price Lis a. Intercom b. Other pr 5. Altronix Price Lis a. All produ 5. Atlas wir (MSRP) | dustries (MSRP) or Price List): REJECT | | | | | | | | |
| c. Wall mo d. Balance a. Acroprin Price Lis a. Replace ribbons f 4. Aiphone Price Lis a. Intercom b. Other pr 5. Altronix Price Lis a. All produ 5. Atlas wir (MSRP) | | | | Dealer | +13% | Priced per job. | | | |
| d. Balance Acroprin Price Lis a. Replace ribbons f 4. Aiphone Price Lis a. Intercom b. Other pr 5. Altronix Price Lis a. All produ 5. Atlas wir (MSRP) | | | | Dealer | +13% | Priced per job. | | | |
| Acroprin Price Lis Replace ribbons f Aiphone Price Lis Intercom Other pr Altronix Price Lis Altronix Altronix All produ Atlas wir (MSRP) | | | | Dealer | +13% | Priced per job. | | | |
| A. Replace ribbons f A. Aiphone Price Lis a. Intercom b. Other pr 5. Altronix Price Lis a. All produ 5. Atlas wir (MSRP) | e of product line | | | Dealer | +13% | Priced per job. | | | |
| a. Replace ribbons f Aiphone Price Lis a. Intercom b. Other pr 5. Altronix Price Lis a. All produ 5. Atlas wir (MSRP) | nt (MSRP) or (Dealer ist): REJECT | r | | | | | | | |
| Price Lis a. Intercom b. Other pr 5. Altronix Price Lis a. All produ 5. Atlas wir (MSRP) | ement parts and for time clocks | | | Dealer | +12% | | | | |
| b. Other pr 5. Altronix Price Lis a. All produ 5. Atlas wir (MSRP) | e (MSRP) or (Dealer ist): | - | | | | | | | |
| 5. Altronix Price Lis a. All produ 5. Atlas wir (MSRP) | m products | MSRP | 46% | MSRP | 28% | | MSRP | 25% |) |
| Price Lis a. All produ 5. Atlas wir (MSRP) | oroducts | MSRP | 46% | MSRP | 28% | | MSRP | 25% | , |
| a. All produ 5. Atlas wir (MSRP) | (MSRP) or (Dealer ist): | | | | | | i | | |
| δ. Atlas wir (MSRP) | | MSRP | 45% | MSRP | 26% | | MSRP | 20% | , |
| | ire and cable REJ) or (Dealer Price) | | | | | | | | |
| | | | | | +12% | | | | |
| 7. Avalan V | Wireless (MSRP) or Price List): | | | | | | | | |
| a. Network | | MSRP | 13% | MSRP | 6% | | | | |
| | k products | | | | | | | | |
| | (MSRP) or (Dealer | MSRP | 40% | MSRP | 28% | | | | |
| | (MSRP) or (Dealer ist): | MSRP | 40% | MSRP | 28% | | | | |
| c. Monitor | (MSRP) or (Dealer ist): oducts | | 40% | MSRP | 28% | | | | |
| d. Balance | (MSRP) or (Dealer ist): oducts a products | MSRP | TU / U | MSRP | 28% | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | Silma | r Electronics Inc. | So | nitrol of S | arasota | | SureV | iew Systems |
|------------|---------------------------------|-------------------|------------|-----------------------|-------------------|-------------|---------------------|-------------------|------------|------------------|
| MAN | IUFACTURERS: | | | | | | | | | |
| Item | | MSRP or Dealer | % Disc. | Web Site Address | MSRP or Dealer | % Disc. | Web Site Address | MSRP or Dealer | % Disc. | Web Site Address |
| nom | Description. | Price | Off: | | Price | Off: | | Price | Off: | |
| 1. | APC (MSRP) or (Dealer | | | | | | | | | |
| | Price List): | | 1 | | | | | | | |
| | UPS systems | | | | | | | | | |
| | Surge suppressors | | | | | | | | | |
| | Power strips | | | | | | | | | |
| | KVMs | | | | | | | | | |
| | Racks | | | | | | | | | |
| | Balance of product line | | | | | | | | | |
| 2. | AFC Industries (MSRP) or | | | | | | | | | |
| | (Dealer Price List):REJECT | 1 | | | | | | | | |
| | Control consoles | | | | | | | | | |
| | Work stations | | | | | | | | | |
| | Wall mounts | | | | | | | | | |
| | Balance of product line | | | | | | | | | |
| 3. | Acroprint (MSRP) or (Dealer | | | | | | | | | |
| | Price List):REJECT | | | | | | | | | |
| a. | Replacement parts and | | | | | | | | | |
| | ribbons for time clocks | | | | | | | | | |
| 4. | Aiphone (MSRP) or (Dealer | | | | | | | | | |
| | Price List): | | | | | | | | | |
| | Intercom products | MSRP | 50% | www.aiphone.com | MSRP | 2% | | | | |
| | Other products | MSRP | 50% | www.aiphone.com | MSRP | 2% | | | | |
| 5. | Altronix (MSRP) or (Dealer | | | | | | | | | |
| | Price List): | | | | | | | | | |
| | All products | MSRP | 49% | www.altronix.com | MSRP | 2% | | | | |
| 3. | Atlas wire and cable REJ | | | | | | | | | |
| | (MSRP) or (Dealer Price) | | | | | | | | | |
| | All products | | No lo | nger in business. | | | | | | |
| 7 . | Avalan Wireless (MSRP) or | | | | | 0 | | | | |
| | (Dealer Price List): | ļ | | | | | | | | |
| | Network products | | | | | | | | | |
| 3. | Bosch (MSRP) or (Dealer | | | | | | | | | |
| | Price List): | | | | ļ | | | | | |
| | DVR products | MSRP | 43% | www.boschsecurity.com | | | | | | |
| | Camera products | MSRP | 43% | www.boschsecurity.com | | | | | | |
| | Monitor products | MSRP | 43% | www.boschsecurity.com | | | | | | |
| d. | Balance of product line | MSRP | 43% | www.boschsecurity.com | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | US Tec | h, Inc. | Vis | ase Systems | |
|------|---------------------------------------|----------------------------|--------------------|------------------|----------------------------|--------------------|------------------|
| MAN | UFACTURERS: | | | | | | |
| Item | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| | APC (MSRP) or (Dealer Price List): | | | | | | |
| a. | UPS systems | | | | | | |
| b. | Surge suppressors | | | | | | |
| C. | Power strips | | | | | | |
| d. | KVMs | | | | | | |
| e. | Racks | | | | | | |
| f. | Balance of product line | | | | | | |
| 2. | AFC Industries (MSRP) or | | | | | | |
| | (Dealer Price List): REJECT | | | | | | |
| a. | Control consoles | | | | | | |
| b. | Work stations | | | | | | |
| C. | Wall mounts | | | | | | |
| | Balance of product line | | | | | | |
| | Acroprint (MSRP) or (Dealer | I | | | | | |
| - | Price List):REJECT | | | | | | |
| а. | Replacement parts and | | | | | | |
| | ribbons for time clocks | | | | | | |
| 4. | Aiphone (MSRP) or (Dealer | | | | | | |
| | Price List): | | | | | | |
| a. | Intercom products | | | | | | |
| | Other products | | | | | | |
| | Altronix (MSRP) or (Dealer | I | | | | | |
| | Price List): | | | | | | |
| a. | All products | | | | | | |
| | Atlas wire and cable REJ | | | | | | |
| | (MSRP) or (Dealer Price) | | | | | | |
| a. | All products | | | | | | |
| | Avalan Wireless (MSRP) or | | | | | | |
| `` | (Dealer Price List): | | | | | | |
| a. | Network products | | | | | | |
| 8. | Bosch (MSRP) or (Dealer | | | | | | |
| Ŭ. | Price List): | | | | | | |
| a. | DVR products | I I | | | | | |
| | Camera products | | | | | | |
| | Monitor products | <u> </u> | | | | | |
| | Balance of product line | | | | | | |
| u. | Daiance of product line | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | Accu-Tech Corporation | | | nixter, Inc. | Audio Visual Innovations | | | | |
|------|---|-------------------------------|-----------------|--------------------|-------------------------------|--------------------------|-------------------------|-------------------------------|--------------------|------------------|
| MAN | UFACTURERS: | | | | | | | | | |
| ltem | Description: | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| | Cal Pipe (MSRP) or (Dealer Price List): REJECT | | | | | | | | | |
| | Security ballard products | | | | | | | - | | |
| 10. | Chatsworth Products Inc. (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Rack systems | MSRP | 10% | www.chatsworth.com | MSRP | 29.10% | www.chatsworth.com | | | |
| | Cabinets and enclosures | MSRP | 10% | www.chatsworth.com | | 29.10% | | | | |
| C. | Cable management products | MSRP | 10% | www.chatsworth.com | MSRP | 29.10% | www.chatsworth.com | | | |
| | Balance of product line | MSRP | 10% | www.chatsworth.com | MSRP | 29.10% | www.chatsworth.com | | | |
| 11. | CommScope (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Product line | | | | | | | | | |
| 12. | Computar (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Camera lens products | | | | MSRP | 46.20% | www.cbcamerica.com | | | |
| b. | Balance of product line | | | | MSRP | 46.20% | www.cbcamerica.com | | | |
| 13. | CSI/Speco (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Camera products | MSRP | 10% | www.specotech.com | *Quote C | Dn | www.specotech.com | | | |
| b. | DVR products | MSRP | 10% | www.specotech.com | *Quote C | Dn | www.specotech.com | | | |
| C. | Monitor products | MSRP | 10% | www.specotech.com | *Quote C | Dn | www.specotech.com | | | |
| d. | Balance of product line | MSRP | 10% | www.specotech.com | *Quote C | Dn | www.specotech.com | | | |
| | Dedicated Micros (MSRP) or (Dealer Price List): | | | | | | | | | |
| | DVR Products | | | | MSRP | 50.70% | www.dedicatedmicros.com | | | |
| | Balance of product line | | | | MSRP | 50.70% | www.dedicatedmicros.com | | | |
| | Dewalt (MSRP) or (Dealer | | | | | | | | | |
| | Price List): | | 1 | | | 1 | | | 1 | |
| | Tools and testers | | | | | | | | | |
| | Ditek (MSRP) or (Dealer Price List): | | | | | | | | | |
| | Surge supression equipment | MSRP | 54% | www.ditekcorp.com | | 48.40% | | | | |
| | Balance of product line | MSRP | 54% | www.ditekcorp.com | MSRP | 48.40% | www.ditek.com | | | |
| 17. | Door King (MSRP) or | | | | | | | | | |
| | (Dealer Price List):REJECT | | - | | | 1 | | | - | |
| a. | Gate control products | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | СОМСО | | | CSU Security Systems, Inc. | | EK Ekcessories, Inc. | | ories, Inc. |
|------|---|----------------------------|--------------------|------------------|----------------------------|----------------------------|------------------|----------------------------|--------------------|------------------|
| MAN | IUFACTURERS: | - | | | | | | | | |
| Item | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 9. | Cal Pipe (MSRP) or (Dealer Price List): REJECT | | | | | | | | | |
| а. | Security ballard products | | | | | | | | | |
| 10. | Chatsworth Products Inc. (MSRP) or (Dealer Price List): | | | | | | | | | |
| а. | Rack systems | | | | | | | | | |
| b. | Cabinets and enclosures | | | | | | | | | |
| C. | Cable management products | | | | | | | | | |
| d. | Balance of product line | | | | | | | | | |
| 11. | CommScope (MSRP) or (Dealer Price List): | | | | | | | | | |
| а. | Product line | | | | | | | | | |
| 12. | Computar (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Camera lens products | | | | | | | | | |
| b. | Balance of product line | | | | | | | | | |
| 13. | CSI/Speco (MSRP) or (Dealer Price List): | | | | | | 1 | | | |
| a. | Camera products | | | | | | | | | |
| b. | DVR products | | | | | | | | | |
| C. | Monitor products | | | | | | | | | |
| d. | Balance of product line | | | | | | | | | |
| 14. | Dedicated Micros (MSRP) or (Dealer Price List): | | | | | | | | | |
| а. | DVR Products | | | | | | | | | |
| b. | Balance of product line | | | | | | | | | |
| 15. | Dewalt (MSRP) or (Dealer Price List): | | | | | | | | | |
| | Tools and testers | | | | | | | | | |
| a. | Ditek (MSRP) or (Dealer | | | | | | | | | |
| 10. | Price List): | | | | | | | | | |
| a. | Surge supression equipment | | | | | | | | | |
| b. | Balance of product line | | | | | | | | | |
| 17. | Door King (MSRP) or | | | | | | | | | |
| а. | (Dealer Price List): REJECT Gate control products | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | ÷ | | Graybar E | lectric | Integ | grated Servi | ces Corporation | Qualifie | ed Systems | Contracting, Inc. |
|------|---|----------------------------|--------------------|------------------|----------------------------|--------------------|-----------------------|----------------------------|--------------------|-------------------|
| MAN | IUFACTURERS: | | | | | | | | | |
| ltem | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 9. | Cal Pipe (MSRP) or (Dealer Price List): REJECT | | | | | | | | | 1 |
| a. | Security ballard products | | | | | | | | | |
| 10. | Chatsworth Products Inc. (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Rack systems | Dealer | 23% | | Dealer | 9% | | | | |
| b. | Cabinets and enclosures | Dealer | 23% | | Dealer | 9% | | | | |
| | Cable management products | Dealer | 23% | | Dealer | 9% | | | | |
| | Balance of product line | Dealer | 23% | | Dealer | 9% | | | | |
| | CommScope (MSRP) or (Dealer Price List): | Douloi | 2070 | | Douior | 070 | | | | |
| a. | Product line | Dealer | 33% | | Dealer | 20% | | | | |
| | Computar (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Camera lens products | Dealer | 42% | | MSRP | 30% | | | | |
| | Balance of product line | Dealer | 42% | | MSRP | 30% | | | | |
| | CSI/Speco (MSRP) or (Dealer Price List): | L | | | | | | | | |
| а. | Camera products | MSRP | 12% | | MSRP | 2% | | | | |
| b. | DVR products | MSRP | 12% | | MSRP | 2% | | | | |
| C. | Monitor products | MSRP | 12% | | MSRP | 2% | | | | |
| d. | Balance of product line | MSRP | 12% | | MSRP | 2% | | | | |
| 14. | Dedicated Micros (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | DVR Products | | | | MSRP | 32% | www.clarksecurity.com | MSRP | 35% | |
| | Balance of product line | | | | MSRP | 32% | www.clarksecurity.com | MSRP | 35% | |
| 15. | Dewalt (MSRP) or (Dealer Price List): | | | | | | | | | |
| | Tools and testers | MSRP | 34% | | MSRP | 20% | | | | |
| 16. | Ditek (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Surge supression equipment | MSRP | 43% | | MSRP | 25% | | | | |
| | Balance of product line | MSRP | 43% | | MSRP | 25% | | | | |
| 17. | Door King (MSRP) or (Dealer Price List): REJECT | L | | | | | | | | |
| a. | Gate control products | | | | MSRP | 35% | www.dks.tech.com | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | Silma | r Electronics Inc. | So | nitrol of S | arasota | | Sure | View Systems |
|------|---|----------------------------|--------------------|---------------------------|----------------------------|--------------------|---------------------|----------------------------|--------------------|------------------|
| MAN | IUFACTURERS: | | | | | | | | | |
| Item | Description: | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 9. | Cal Pipe (MSRP) or (Dealer Price List): REJECT | | | | | | | | | |
| a. | Security ballard products | | | | | | | | | |
| 10. | Chatsworth Products Inc. (MSRP) or (Dealer Price List): | | | | | | | | ļ | |
| | Rack systems | | | | | | | | | |
| | Cabinets and enclosures | | | | | | | | | |
| C. | Cable management products | | | | | | | | | |
| | Balance of product line | | | | | | | | | |
| 11. | CommScope (MSRP) or (Dealer Price List): | | | | | | | | ······ | |
| a. | Product line | | | | | | | | | |
| 12. | Computar (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Camera lens products | MSRP | 47% | www.cbcamerica.com | | | | | | |
| b. | Balance of product line | MSRP | 47% | www.cbcamerica.com | | | | | | |
| 13. | CSI/Speco (MSRP) or (Dealer Price List): | | | | | | | | ······ | |
| a. | Camera products | Dealer | 16% | www.specotech.com | MSRP | 2% | | | | |
| | DVR products | Dealer | 16% | www.specotech.com | MSRP | 2% | | | | |
| c. | Monitor products | Dealer | 16% | www.specotech.com | MSRP | 2% | | | | |
| d. | Balance of product line | Dealer | 16% | www.specotech.com | MSRP | 2% | | | | |
| 14. | Dedicated Micros (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | DVR Products | MSRP | 50.70% | www.dedicatedmicrosus.com | MSRP | 2% | | | | |
| | Balance of product line | MRSP | 22.80% | www.dedicatedmicrosus.com | MSRP | 2% | | | | |
| 15. | Dewalt (MSRP) or (Dealer Price List): | | | | | | | | | |
| | Tools and testers | | | | | | | | | |
| 16. | Ditek (MSRP) or (Dealer Price List): | | | | | i | | | <u>.</u> | |
| a. | Surge supression equipment | MSRP | 50.50% | www.ditekcorp.com | MSRP | 2% | | | | |
| b. | Balance of product line | MSRP | 50.50% | www.ditekcorp.com | | 2% | | | | |
| 17. | Door King (MSRP) or (Dealer Price List): REJECT | | | · · · · · | | N | | | | |
| a. | Gate control products | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | US Tec | h, Inc. | Vis | ion Databa | ise Systems |
|------|---|----------------------------|--------------------|------------------|----------------------------|--------------------|------------------|
| MAN | UFACTURERS: | | | | | | |
| Item | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 9. | Cal Pipe (MSRP) or (Dealer Price List): REJECT | | | | | | |
| a. | Security ballard products | | | | | | |
| 10. | Chatsworth Products Inc. (MSRP) or (Dealer Price List): | | | | | | |
| | Rack systems | | | | | | |
| | Cabinets and enclosures | | | | | | |
| C. | Cable management products | | | | | | |
| d. | Balance of product line | | | | | | |
| 11. | CommScope (MSRP) or (Dealer Price List): | | | | | | |
| a. | Product line | | | | | | |
| | Computar (MSRP) or (Dealer Price List): | | | | | | |
| a. | Camera lens products | | | | | | |
| | Balance of product line | | | | | | |
| | CSI/Speco (MSRP) or (Dealer Price List): | L | | | | | |
| а. | Camera products | | | | | | |
| | DVR products | | | | | | |
| C. | Monitor products | | | | | | |
| | Balance of product line | | | | | | |
| 14. | Dedicated Micros (MSRP) or (Dealer Price List): | | | | | | |
| a. | DVR Products | | | | | | |
| | Balance of product line | | | | | | |
| 15. | Dewalt (MSRP) or (Dealer Price List): | | | | | | |
| a. | Tools and testers | | | | | | |
| | Ditek (MSRP) or (Dealer Price List): | <u> </u> | | | | | 1 |
| a. | Surge supression equipment | | | | | | |
| | Balance of product line | | | | | | |
| | Door King (MSRP) or (Dealer Price List): REJECT | | |] | | | 1 |
| a. | Gate control products | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | Accu-Tec | h Corporation | | Α | nixter, Inc. | | Audio Vis | sual Innovations |
|------|---|-------------------------------|-----------------|---------------------|-------------------------------|-----------------|---------------------|-------------------------------|--------------------|------------------|
| MAN | IUFACTURERS: | | | | | | | | | |
| Item | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 18. | DSC Security (MSRP) or (Dealer Price List): | 1100 | | | 1100 | | | 1 1100 | <u> </u> | |
| а. | Intrusion products | | | | | | | | | |
| b. | Alarm communication products | | | | | | | | | |
| C. | Central station receiving products | | | | | | | | | |
| d. | Fire products | | | | | | | | | |
| | Software | | | | | | | | | |
| f. | CCTV products | | | | | | | | | |
| | Access control products | | | | | | | | | |
| | Balance of product line | | | | | | | | | |
| | EMI (MSRP) or (Dealer Price List): | | <u> </u> | | | 11 | | | <u> </u> | |
| а. | All products | | | | | | | | | |
| | EK Ekcessories, Inc. (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Lanyards and lanyard | | | | | | | | | |
| | accessory products | | | | | | | | | |
| 21. | Eclipse Security (MSRP) or | | | | | | | | | |
| - | (Dealer Price List): REJECT | | 1 | | | | | | | |
| | Camera products | | | | | | | | | |
| | Elk (MSRP) or (Dealer Price List): | | | | | | | | | |
| | Battery product | MSRP | 42.50% | www.elkproducts.com | | 42.70% | | | | |
| | Balance of product line | MSRP | 36% | www.elkproducts.com | MSRP | 42.70% | www.elkproducts.com | | | |
| 23. | ERICO International (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Caddy Fasteners | MSRP | 20% | www.erico.com | | | | | | |
| 24. | Extreme CCTV (MSRP) or | | | | | | | | | |
| | (Dealer Price List): | | <u>.</u> | | | T | | | | |
| a. | Camera products | | 47% | www.extremecctv.com | MSRP | 49.30% | www.extremecctv.com | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | Сомсо | | | CS | CSU Security Systems, Inc. | | EK Ekcessories, Inc. | | ories, Inc. |
|------|--|----------------------------|--------------------|------------------|----------------------------|----------------------------|------------------|----------------------------|--------------------|------------------|
| MAN | IUFACTURERS: | _ | | | | | | | | |
| Item | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 18. | DSC Security (MSRP) or (Dealer Price List): | | | | | | | | | |
| а. | Intrusion products | | | | | | | | | |
| b. | Alarm communication | | | | | | | | | |
| | products | | | | | | | | | |
| C. | Central station receiving | | | | | | | | | |
| | products | | | | | | | | | |
| d. | Fire products | | | | | | | | | |
| e. | Software | | | | | | | | | |
| f. | CCTV products | | | | | | | | | |
| g. | Access control products | | | | | | | | | |
| h. | Balance of product line | | | | | | | | | |
| 19. | EMI (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | All products | | | | | | | | | |
| | EK Ekcessories, Inc. (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Lanyards and lanyard | | | | | | | *Dealer | 15-30% | EKUSA.com |
| | accessory products | | | | | | | | | |
| | Eclipse Security (MSRP) or (Dealer Price List): REJECT | | | | | | | | | |
| | Camera products | | | | | | | | | |
| 22. | Elk (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Battery product | | | | | | | | | |
| b. | Balance of product line | | | | | | | | | |
| 23. | ERICO International (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Caddy Fasteners | | | | | | | | | |
| | Extreme CCTV (MSRP) or (Dealer Price List): | | | 1 | | | 1 | | | |
| a. | Camera products | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | Graybar El | ectric | Inte | grated Servi | ces Corporation | | - | Contracting, Inc. |
|------|---|----------------------------|--------------------|------------------|----------------------------|--------------------|------------------------|----------------------------|--------------------|-------------------|
| MAN | IUFACTURERS: | | | | | | | | | |
| Item | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 18. | DSC Security (MSRP) or (Dealer Price List): | I | | | | | | | | |
| a. | Intrusion products | | | | MSRP | 28% | | | | |
| b. | Alarm communication | | | | MSRP | 28% | | | | |
| C. | Central station receiving products | | | | MSRP | 28% | | | | |
| d. | Fire products | | | | MSRP | 28% | | | | |
| | Software | | | | MSRP | 28% | | | | |
| f. | CCTV products | | | | MSRP | | This is an AD product. | | | |
| q. | Access control products | | | | MSRP | 28% | | | | |
| | Balance of product line | | | | MSRP | 28% | | | | |
| | EMI (MSRP) or (Dealer Price List): | I | | | | | | | | |
| a. | All products | MSRP | 34% | | MSRP | 19% | | | | |
| 20. | EK Ekcessories, Inc. (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Lanyards and lanyard accessory products | | | | Dealer | +8% | | | | |
| 21. | Eclipse Security (MSRP) or (Dealer Price List): REJECT | N | | | | I | | | | |
| | Camera products | | | | Dealer | +8% | | | | |
| 22. | Elk (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Battery product | MSRP | 34% | | MSRP | 20% | | | | |
| | Balance of product line | MSRP | 34% | | MSRP | 20% | | | | |
| | ERICO International (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Caddy Fasteners | Dealer | 18% | | Dealer | 8% | | | | |
| | Extreme CCTV (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Camera products | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | Silmar E | Electronics Inc. | So | nitrol of Sa | arasota | | Sure\ | /iew Systems |
|-----------|---|----------------------------|--------------------|---------------------|----------------------------|--------------------|---------------------|----------------------------|--------------------|------------------|
| MAN | IUFACTURERS: | | | | | | | | | |
| Item | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 18. | DSC Security (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Intrusion products | MSRP | 61% | www.dsc.com | MSRP | 2% | | | | |
| b. | Alarm communication products | MSRP | 61% | www.dsc.com | MSRP | 2% | | | | |
| C. | Central station receiving products | MSRP | 61% | www.dsc.com | MSRP | 2% | | | | |
| d. | Fire products | MSRP | 61% | www.dsc.com | MSRP | 2% | | | | |
| | Software | MSRP | 61% | www.dsc.com | MSRP | 2% | | | | |
| f. | CCTV products | MSRP | 61% | www.dsc.com | MSRP | 2% | | | | |
| | Access control products | MSRP | 61% | www.dsc.com | MSRP | 2% | | | | |
| | Balance of product line | MSRP | 61% | www.dsc.com | MSRP | 2% | | | | |
| | EMI (MSRP) or (Dealer Price List): | | | | | | | | | |
| | All products | MSRP | 40% | www.emisecurity.com | | | | | | |
| 20. | EK Ekcessories, Inc. (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Lanyards and lanyard accessory products | | | | | | | | | |
| | Eclipse Security (MSRP) or (Dealer Price List): REJECT | | | | | | | | | |
| a. 22. | Camera products Elk (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Battery product | MSRP | 38% | www.elkproducts.com | | | | | | |
| | Balance of product line | MSRP | 38% | www.elkproducts.com | | | | | | |
| | ERICO International (MSRP) or (Dealer Price List): | MORT | 30 /0 | | | | | | | |
| | Caddy Fasteners | | | | | | | | | |
| | Extreme CCTV (MSRP) or (Dealer Price List): | | | | | | | | | |
| а. | Camera products | MSRP | 48% | www.extremecctv.com | MSRP | 2% | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | US Teo | ch, Inc. | Vis | ion Database Systems | | |
|---------------|---|----------------------------|--------------------|------------------|----------------------------|----------------------|------------------|--|
| MAN | IUFACTURERS: | | | | | | | |
| Item | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | |
| 18. | DSC Security (MSRP) or (Dealer Price List): | | | | | | | |
| a. | Intrusion products | | | | | | | |
| | Alarm communication | | | | | | | |
| ~. | products | | | | | | | |
| C. | Central station receiving | | | | | | | |
| | products | | | | | | | |
| d. | Fire products | | | | | | | |
| | Software | | | | | | | |
| f. | CCTV products | | | | | | | |
| g. | Access control products | | | | | | | |
| 9. h. | Balance of product line | | | | | | | |
| 19. | EMI (MSRP) or (Dealer Price | | | | | | | |
| 10. | List): | | | | | | | |
| a. | All products | | | | | | | |
| 20. | EK Ekcessories, Inc. | | | | | | | |
| | (MSRP) or (Dealer Price List): | | | | | | | |
| a. | Lanyards and lanyard accessory products | | | | | | | |
| 21. | Eclipse Security (MSRP) or (Dealer Price List): REJECT | | | | | | | |
| а. | Camera products | | | | | | | |
| 22. | Elk (MSRP) or (Dealer Price List): | | | | | | - | |
| a. | Battery product | | | | | | | |
| b. | Balance of product line | | | | | | | |
| 23. | ERICO International (MSRP) or (Dealer Price List): | | | | | | - | |
| a. | Caddy Fasteners | | | | | | | |
| 24. | Extreme CCTV (MSRP) or | | | I | | | | |
| [| (Dealer Price List): | | | | | | | |
| a. | Camera products | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | - | Accu-Tech Corporation | | | An | ixter, Inc. | Audio Visual Innovations | | |
|------|---|-------------------------------|-----------------------|------------------|-------------------------------|-----------------|-----------------------|-------------------------------|--------------------|------------------|
| MAN | NUFACTURERS: | | | | | | | | | |
| Item | Description: | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 25. | Fargo (MSRP) or (Dealer Price List): | | | | | <u> </u> | | | | |
| a. | Badge printers, printers, and laminators | | | | | | | | | |
| b. | Balance of product line | | | | | | | | | |
| 26. | Firetide (MSRP) or (Dealer Price List): | | | | | | | | | |
| а. | Wireless network products | MSRP | 5% | www.firetide.com | | | | | | |
| 27. | Fluke (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Tools and testers | | | | MSRP | 1% | www.flukenetworks.com | | | |
| 28. | GE Interlogix (MSRP) or (Dealer Price List): | | | | | · · | | | | |
| а. | Camera products | | | | Dealer | 16% | www.gesecurity.com | | | |
| | DVR Products | | | | Dealer | 16% | www.gesecurity.com | | | |
| C. | Detection alarm products | | | | Dealer | 16% | www.gesecurity.com | | | |
| d. | Monitor products | | | | Dealer | 16% | www.gesecurity.com | | | |
| e. | Balance of product line | | | | Dealer | 16% | www.gesecurity.com | | | |
| 29. | GRI (MSRP) or (Dealer Price List): | | | | | <u> </u> | | | | |
| a. | Security contacts | | | | | | | | | |
| 30. | HID (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | iClass products | | | | MSRP | 25% | www.hidcorp.com | | | |
| b. | Prox products | | | | MSRP | 25% | www.hidcorp.com | | | |
| C. | Weigand products | | | | MSRP | 25% | www.hidcorp.com | | | |
| d. | Magnetic stripe products | | | | MSRP | 25% | www.hidcorp.com | | | |
| e. | Balance of product line | | | | MSRP | 25% | www.hidcorp.com | | | |
| 31. | Honeywell Power Products (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Power supplies | | | | | | | | | |
| b. | Transformers | | | | | | | | | |
| | Relays | | | | | | | | | |
| d. | | | | | | | | | | |
| e. | Balance of product line | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | , , , | | CON | 100 | CS | U Security | Systems, Inc. | | EK Ekcess | ories, Inc. |
|------|---|----------------------------|--------------------|------------------|----------------------------|--------------------|------------------|----------------------------|--------------------|------------------|
| MAN | UFACTURERS: | | | | | | | | | |
| Item | Description: | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| | Fargo (MSRP) or (Dealer Price List): | I | | | | | | | | |
| | Badge printers, printers, and laminators | | | | | | | | | |
| | Balance of product line | | | | | | | | | |
| | Firetide (MSRP) or (Dealer Price List): | | | | | | | | | |
| | Wireless network products | | | | | | | | | |
| 27. | Fluke (MSRP) or (Dealer Price List): | | | | | | | | | |
| | Tools and testers | | | | | | | | | |
| 28. | GE Interlogix (MSRP) or (Dealer Price List): | | | - | | | - | | | |
| | Camera products | | | | | | | | | |
| | DVR Products | | | | | | | | | |
| | Detection alarm products | | | | | | | | | |
| | Monitor products | | | | | | | | | |
| | Balance of product line | | | | | | | | | |
| 29. | GRI (MSRP) or (Dealer Price List): | | | | | | | | | |
| | Security contacts | | | | | | | | | |
| 30. | HID (MSRP) or (Dealer Price List): | | | | | | | | | |
| | iClass products | | | | | | | | | |
| b. | Prox products | | | | | | | | | |
| C. | Weigand products | | | | | | | | | |
| d. | Magnetic stripe products | | | | | | | | | |
| е. | Balance of product line | | | | | | | | | |
| | Honeywell Power Products | | | | | | | | | |
| | (MSRP) or (Dealer Price | | | | | | | | | |
| | List): | | | | | | | | | |
| а. | Power supplies | | | | | | | | | |
| | Transformers | | | | | | | | | |
| | Relays | | | | | | | | | |
| d. | Timers | | | | | | | | | |
| e. | Balance of product line | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | Graybar Electric Integrated Services Corporation | | Qualifie | ed Systems (| Contracting, Inc. | | | | |
|-----------------|---|--|--------------------|------------------|----------------------------|--------------------|-----------------------|----------------------------|--------------------|------------------|
| MAN | JUFACTURERS: | | | | | | | | | |
| ltem | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 25. | Fargo (MSRP) or (Dealer Price List): | | | | | L | | | | |
| | Badge printers, printers, and laminators | | | | | | | | | |
| b. | Balance of product line | | | | | | | | | |
| 26. | Firetide (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Wireless network products | | | | MSRP | 18% | www.tessco.com | | | |
| | Fluke (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Tools and testers | MSRP | 11% | | MSRP | 0% | www.tessco.com | | | |
| 28. | GE Interlogix (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Camera products | Dealer | 18% | | Dealer | 3% | | Dealer | 35% | |
| b. | DVR Products | Dealer | 18% | | Dealer | 3% | | Dealer | 35% | |
| C. | Detection alarm products | Dealer | 18% | | Dealer | 3% | | Dealer | 35% | |
| d. | Monitor products | Dealer | 18% | | Dealer | 3% | | Dealer | 35% | |
| e. | Balance of product line | Dealer | 18% | | Dealer | 3% | | Dealer | 35% | |
| 29. | GRI (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Security contacts | MSRP | 26% | | MSRP | 10% | | | | |
| 30. | HID (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | iClass products | | | | MSRP | 12% | www.clarksecurity.com | MSRP | 25% | |
| b. | Prox products | | | | MSRP | 12% | www.clarksecurity.com | | 25% | |
| C. | Weigand products | | | | MSRP | 12% | www.clarksecurity.com | MSRP | 25% | |
| d. | Magnetic stripe products | | | | MSRP | 12% | www.clarksecurity.com | MSRP | 25% | |
| e. | Balance of product line | | | | MSRP | 12% | www.clarksecurity.com | MSRP | 25% | |
| 31. | Honeywell Power Products (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Power supplies | | | | MSRP | 0% | | | | |
| | Transformers | | | | MSRP | 0% | | | | |
| | Relays | | | | MSRP | 0% | | | | |
| <u>с.</u> d. | Timers | | | | MSRP | 0% | | | | |
| | Balance of product line | | | | MSRP | 0% | | | | |
| e. | Datance of product line | | | | IVISKE | U% | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | Silmar | Electronics Inc. | So | nitrol of S | Sarasota | | SureView Systems | |
|------|---|----------------------------|--------------------|------------------------|----------------------------|--------------------|---------------------|----------------------------|--------------------|------------------|
| MAN | IUFACTURERS: | | | | | | | | | |
| Item | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| | Fargo (MSRP) or (Dealer Price List): | | | | | | | | | |
| | Badge printers, printers, and laminators | MSRP | 35% | www.fargo.com | | | | | | |
| | Balance of product line | MSRP | 35% | www.fargo.com | | | | | | |
| | Firetide (MSRP) or (Dealer Price List): | | | | | | | | | |
| | Wireless network products | MSRP | 25.30% | www.firetide.com | | | | | | |
| | Fluke (MSRP) or (Dealer Price List): | | | | | | | | | |
| | Tools and testers | | | | | | | | | |
| 28. | GE Interlogix (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Camera products | MSRP | 55% | www.gesecurity.com | | | | | | |
| b. | DVR Products | MSRP | 55% | www.gesecurity.com | | | | | | |
| C. | Detection alarm products | MSRP | 55% | www.gesecurity.com | | | | | | |
| d. | Monitor products | MSRP | 55% | www.gesecurity.com | | | | | | |
| e. | Balance of product line | MSRP | 55% | www.gesecurity.com | | | | | | |
| | GRI (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Security contacts | Dealer | 10% | www.grisk.com | MSRP | 2% | | | | |
| 30. | HID (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | iClass products | | | | | | | | | |
| | Prox products | | | | | | | | | |
| | Weigand products | | | | | | | | | |
| | Magnetic stripe products | | | | | | | | | |
| | Balance of product line | | | | | | | | | |
| 31. | Honeywell Power Products (MSRP) or (Dealer Price | | | | | _ | | | | |
| | List): | 10000 | 0-0 / | | | | | | | |
| | Power supplies | MSRP | 65% | www.honeywellpower.com | | | | _ | | |
| b. | Transformers | MSRP | 65% | www.honeywellpower.com | | | | _ | | |
| | Relays | MSRP | 65% | www.honeywellpower.com | | | | | | |
| | Timers | MSRP | 65% | www.honeywellpower.com | | | | | | |
| e. | Balance of product line | MSRP | 65% | www.honeywellpower.com | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | US Teo | ch, Inc. | Vision Database Systems | | | | |
|------|--|----------------------------|--------------------|------------------|----------------------------|--------------------|------------------|--|--|
| MAN | UFACTURERS: | | | | | | | | |
| ltem | Description: | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | | |
| | Fargo (MSRP) or (Dealer Price List): | | | | | | | | |
| | Badge printers, printers, and laminators | | | | | | | | |
| b. | Balance of product line | | | | | | | | |
| 26. | Firetide (MSRP) or (Dealer Price List): | | | | | | | | |
| | Wireless network products | | | | | | | | |
| 27. | Fluke (MSRP) or (Dealer Price List): | | | | | | | | |
| a. | Tools and testers | | | | | | | | |
| | GE Interlogix (MSRP) or (Dealer Price List): | | | | | | | | |
| | Camera products | | | | | | | | |
| | DVR Products | | | | | | | | |
| C. | Detection alarm products | | | | | | | | |
| | Monitor products | | | | | | | | |
| | Balance of product line | | | | | | | | |
| 29. | GRI (MSRP) or (Dealer Price List): | | | | | | | | |
| | Security contacts | | | | | | | | |
| 30. | HID (MSRP) or (Dealer Price List): | | | | | | | | |
| | iClass products | | | | | | | | |
| | Prox products | | | | | | | | |
| | Weigand products | | | | | | | | |
| | Magnetic stripe products | | | | | | | | |
| | Balance of product line | | | | | | | | |
| | Honeywell Power Products | | | <u> </u> | | | | | |
| | (MSRP) or (Dealer Price List): | | | | | | | | |
| | Power supplies | | | | | | | | |
| | Transformers | | | | + | | | | |
| | Relays | | | | | | | | |
| | Timers | | | | | | | | |
| | Balance of product line | | | | + | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | Accu-Tech Corporation Anixter, Inc. | | | Audio V | isual Innovations | | | | |
|------|---|-------------------------------------|-----------------|------------------------|-------------------------------|---------------------------------------|-------------------------|-------------------------------|--------------------|------------------------|
| MAN | NUFACTURERS: | | | | | | | | | |
| Item | Description: | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 32. | Hysecurity (MSRP) or (Dealer Price List): REJECT | | | | | , , , , , , , , , , , , , , , , , , , | | | | |
| а. | Gate control products | | | | | | | | | |
| 33. | IEI International Electronics Inc. (MSRP) or (Dealer Price List): | | | | | | | | | |
| а. | All products | | 51% | www.ieib.com | MSRP | 51% | www.ieib.com | | | |
| 34. | Ideal (MSRP) or (Dealer Price List): | | | | | | | | | |
| а. | Tools and testers | | 10% | www.ideal.com | MSRP | 12% | www.idealindustries.com | | | |
| 35. | Infinova (MSRP) or (Dealer Price List): | | | | | | | | | |
| а. | DVR products | | | | MSRP | 45% | www.infinova.net | | | |
| b. | Fiber transmitters/receivers/ transceivers | | | | MSRP | 45% | www.infinova.net | | | |
| C. | Camera products | | | | MSRP | 45% | www.infinova.net | | | |
| d. | Balance of product line | | | | MSRP | 45% | www.infinova.net | | | |
| 36. | Ingersoll-Rand (MSRP) or (Dealer Price List): | | | | | | | | | |
| а. | Biometric reader products | | | | | | | | | |
| b. | Electrical lock and hardware | | | | | | | | | |
| | Access control equipment | | | | | | | | | |
| d. | Balance of product line | | | | | | | | | |
| 37. | JVC Professional (MSRP) or (Dealer Price List): | | | | | | | | | |
| а. | Camera products | | | | MSRP | 16% | www.pro.jvc.com | MSRP | 17% | www.jvc.com/pro |
| | Balance of product line | | | | MSRP | 16% | www.pro.jvc.com | | 13% | www.jvc.com/pro |
| | Middle Atlantic (MSRP) or (Dealer Price List): | | 1 1 | | | | | | | · · · |
| a. | Rack products | | 51% | www.middleatlantic.com | MSRP | 51% | www.middleatlantic.com | MSRP | 26% | www.middleatlantic.com |
| | Rack accessories | | 51% | www.middleatlantic.com | | 51% | www.middleatlantic.com | | 26% | www.middleatlantic.com |
| | LCD monitor mounting products | | 51% | www.middleatlantic.com | | 51% | www.middleatlantic.com | | 26% | www.middleatlantic.com |
| 39 | Net Source (MSRP) or | | | | | 1 | | | 1 | |
| 50. | (Dealer Price List): | | | | | | | | | |
| a. | Fiber jumpers/cable | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | CON | ICO | CS | U Security | Systems, Inc. | l | EK Ekcesso | ories, Inc. |
|----------------|---|----------------------------|--------------------|------------------|----------------------------|--------------------|------------------|----------------------------|--------------------|------------------|
| MAN | NUFACTURERS: | | | | | | | | | |
| Item | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 32. а. | Hysecurity (MSRP) or (Dealer Price List): REJECT Gate control products | | | | | | | | | |
| 33. | IEI International Electronics Inc. (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. 34. | All products Ideal (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. 35. | Tools and testers Infinova (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. b. | DVR products Fiber transmitters/receivers/ transceivers | | | | | | | | | |
| c. d. | Camera products Balance of product line | | | | | | | | | |
| 36. a. | Ingersoll-Rand (MSRP) or (Dealer Price List): Biometric reader products | | | | | | | | | |
| а. b. c. | Electrical lock and hardware Access control equipment | | | | | | | | | |
| d. 37. | Balance of product line JVC Professional (MSRP) or | | | | | | | | | |
| а. | (Dealer Price List): Camera products | | | | | | | | | |
| b. 38. | Balance of product line Middle Atlantic (MSRP) or | | | | | | | | | |
| a. b. | (Dealer Price List): Rack products Rack accessories | | | | | | | | | |
| C. | LCD monitor mounting products | | | | | | | | | |
| 39. a. | Net Source (MSRP) or (Dealer Price List): Fiber jumpers/cable | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | · | | Graybar Electric | | grated Servio | ces Corporation | | • | Contracting, Inc. |
|------|---|----------------------------|-------------------------------------|----------------------------|--------------------|------------------|----------------------------|--------------------|-------------------|
| MAN | IUFACTURERS: | | | | | | | | |
| ltem | Description: | MSRP or Dealer Price | % Web Site Address Disc. Off: | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 32. | Hysecurity (MSRP) or (Dealer Price List): REJECT | U | | | | | | | |
| а. | Gate control products | | | MSRP | 10% | | | | |
| 33. | IEI International Electronics Inc. (MSRP) or (Dealer Price List): | | | | | | | | |
| a. | All products | | | MSRP | 10% | www.tessco.com | | | |
| 34. | Ideal (MSRP) or (Dealer Price List): | | | | | | | | |
| а. | Tools and testers | MSRP | 10% | MSRP | 0% | | | | |
| 35. | Infinova (MSRP) or (Dealer Price List): | | | | | | | | |
| a. | DVR products | MSRP | 43% | MSRP | 22% | | | | |
| b. | Fiber transmitters/receivers/ transceivers | MSRP | 43% | MSRP | | | | | |
| C. | Camera products | MSRP | 43% | MSRP | 22% | | | | |
| d. | Balance of product line | MSRP | 43% | MSRP | 22% | | | | |
| 36. | Ingersoll-Rand (MSRP) or (Dealer Price List): | | | | | | | | |
| a. | Biometric reader products | MSRP | 33% | MSRP | 18% | | | | |
| b. | Electrical lock and hardware | MSRP | 38% | MSRP | 20% | | | | |
| C. | Access control equipment | MSRP | 38% | MSRP | 20% | | | | |
| d. | Balance of product line | MSRP | 38% | MSRP | 20% | | | | |
| 37. | JVC Professional (MSRP) or (Dealer Price List): | | | | | | | | |
| a. | Camera products | MSRP | 38% | MSRP | 20% | | | | |
| | Balance of product line | MSRP | 38% | MSRP | 20% | | | | |
| 38. | Middle Atlantic (MSRP) or (Dealer Price List): | | | | | | | | |
| a. | Rack products | MSRP | 40% | MSRP | 22% | | | | |
| | Rack accessories | MSRP | 40% | MSRP | 22% | | | | |
| | LCD monitor mounting products | MSRP | 40% | MSRP | 22% | | | | |
| 39. | Net Source (MSRP) or (Dealer Price List): | | | | | | | | |
| a. | Fiber jumpers/cable | Dealer | 25% | Dealer | 10% | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | - | Silmar | Electronics Inc. | So | nitrol of S | arasota | | Sure | ureView Systems | |
|------|---|----------------------------|--------------------|-------------------------|----------------------------|--------------------|---------------------|----------------------------|--------------------|------------------|--|
| MAN | UFACTURERS: | | | | | | | | | | |
| ltem | Description: | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | |
| | Hysecurity (MSRP) or (Dealer Price List): REJECT | | | | | I | | | | | |
| | Gate control products | | | | | | | | | | |
| | IEI International Electronics Inc. (MSRP) or (Dealer Price List): | | | | | | | | | | |
| | All products | MSRP | 55% | www.ieib.com | MSRP | 2% | | | | | |
| 34. | Ideal (MSRP) or (Dealer Price List): | | | | | | | | | | |
| a. | Tools and testers | Dealer | 20% | www.idealindustries.com | MSRP | 2% | | | | | |
| 35. | Infinova (MSRP) or (Dealer Price List): | | | | | | | | | | |
| a. | DVR products | MSRP | 54% | www.infinova.com | | | | | | | |
| b. | Fiber transmitters/receivers/ transceivers | MSRP | 54% | www.infinova.com | | | | | | | |
| | Camera products | MSRP | 54% | www.infinova.com | | | | | | | |
| | Balance of product line | MSRP | 54% | www.infinova.com | | | | | | | |
| | Ingersoll-Rand (MSRP) or (Dealer Price List): Biometric reader products | | | | | | | | | | |
| b. | Electrical lock and hardware | | | | | | | | | | |
| C. | Access control equipment | | | | | | | | | | |
| | Balance of product line | | | | | | | | | | |
| 37. | JVC Professional (MSRP) or (Dealer Price List): | | | | | | | | | | |
| a. | Camera products | MSRP | 41% | www.pro.jvc.com | MSRP | 2% | | | | | |
| | Balance of product line | MSRP | 41% | www.pro.jvc.com | MSRP | 2% | | | | | |
| 38. | Middle Atlantic (MSRP) or (Dealer Price List): | | | | | | | | | | |
| a. | Rack products | MSRP | 50% | www.middleatlantic.com | | | | | | | |
| | Rack accessories | MSRP | 50% | www.middleatlantic.com | | | | | | | |
| | LCD monitor mounting products | MSRP | 50% | www.middleatlantic.com | | | | | | | |
| | Net Source (MSRP) or (Dealer Price List): | | | | | | | | | | |
| a. | Fiber jumpers/cable | | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| Item 32. H (a. C 33. I | JFACTURERS: Description: Hysecurity (MSRP) or Dealer Price List): REJECT | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or | 0/ | |
|-------------------------------------|--|----------------------------|--------------------|------------------|-----------------|--------------------|------------------|
| 32. H (a. (33. I | Hysecurity (MSRP) or | Dealer | Disc. | Web Site Address | MSRP or | 0/ | |
| (a. (33. I | | | OII. | | Dealer Price | % Disc. Off: | Web Site Address |
| 33. I | | | | | | | |
| | Gate control products | | | | | | |
| L | El International Electronics nc. (MSRP) or (Dealer Price .ist): | | | | | | |
| | All products | | | | | | |
| | deal (MSRP) or (Dealer Price List): | | | | | | |
| | Fools and testers | | | | | | |
| 35. I | nfinova (MSRP) or (Dealer Price List): | I | | | | | |
| | DVR products | | | | | | |
| b. F | Fiber transmitters/receivers/ ransceivers | | | | | | |
| | Camera products | | | | | | |
| | Balance of product line | | | | | | |
| | ngersoll-Rand (MSRP) or | | | | | | |
| | Dealer Price List): | | | | | | |
| | Biometric reader products | | | | | | |
| | Electrical lock and hardware | | | | | | |
| | Access control equipment | | | | | | |
| | Balance of product line | | | | | | |
| 37. J | IVC Professional (MSRP) or Dealer Price List): | | | | | | |
| | Camera products | | | | | | |
| | Balance of product line | | | | | | |
| 38. N | Middle Atlantic (MSRP) or Dealer Price List): | | | | | | |
| | Rack products | | | | | | |
| | Rack accessories | | | | <u> </u> | | + |
| c. L | CD monitor mounting | | | | | | |
| 39. N | products Net Source (MSRP) or Dealer Price List): | | | | | | |
| | Fiber jumpers/cable | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | Accu-Tech Corporation | | | | Α | nixter, Inc. | Audio Visual Innovations | | |
|----------|---|-------------------------------|-----------------|------------------|-------------------------------|-----------------|------------------|-------------------------------|--------------------|------------------|
| MAN | NUFACTURERS: | | | | | | | | | |
| Item | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 40. | Network Video Systems (N.V.T.) (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Transmitter/receiver/ transceiver products | | | | MSRP | 43.70% | www.nvt.com | MSRP | 11% | www.nvt.com |
| b. | Balance of product line | | | | MSRP | 43.70% | www.nvt.com | MSRP | 11% | www.nvt.com |
| 41. | Nuvico (MSRP) or (Dealer Price List): | | | | | | | | | |
| а. | | | | | Dealer | 12.60% | www.nuvico.com | | | |
| | Panasonic (MSRP) or (Dealer Price List): Camera products | | | | | | | | | |
| | DVR products | | | | | | | | | |
| р. С. | Housing and mounting | | | | | | | | | |
| | Balance of product line | | | | | | | | | |
| | Pelco (MSRP) or (Dealer Price List): | | | | | | | | | |
| а. | Camera products | | 40% | www.pelco.com | MSRP | 48.30% | www.pelco.com | | | |
| b. | DVR products | | 40% | www.pelco.com | MSRP | 48.30% | www.pelco.com | | | |
| C. | Housing and mounting | | 40% | www.pelco.com | MSRP | 48.30% | www.pelco.com | | | |
| d. | Monitor products | | 40% | www.pelco.com | MSRP | 48.30% | www.pelco.com | | | |
| | Balance of product line | | 40% | www.pelco.com | MSRP | 48.30% | www.pelco.com | | | |
| 44. | Protech Teachnologies Inc. (MSRP) or (Dealer Price List): REJECT | | | | | | | | | |
| a. | Outside Motion Detectors | | | | | | | | | |
| 45. | Quest (MSRP) or (Dealer Price List): | | | | | <u> </u> | | | | |
| a. | All products | MSRP | 46% | www.qtinet.com | | | | | | |
| | RCI (MSRP) or (Dealer Price List): | | <u>н</u> н | | | 1 1 | | | L 1 | |
| a. | All products | | | | | | | | | |
| 47. | Samsung GVI (MSRP) or (Dealer Price List): | | | | | | | | <u> </u> | |
| a. | Monitor products | | 43% | www.samsung.com | MSRP | 45.50% | www.gviss.com | | | |
| b. | Camera products | | 43% | www.samsung.com | | 45.50% | | | | |
| C. | DVR products | | 43% | www.samsung.com | | 45.50% | | | | |
| | Balance of product line | | 43% | www.samsung.com | | 45.50% | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | CON | ICO | CS | J Security | Systems, Inc. | EK Ekces | | ories, Inc. |
|------|--|----------------------------|--------------------|------------------|----------------------------|--------------------|------------------|----------------------------|--------------------|------------------|
| MAN | IUFACTURERS: | | | | | | | | | |
| Item | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 40. | Network Video Systems (N.V.T.) (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Transmitter/receiver/ transceiver products | | | | | | | | | |
| | Balance of product line | | | | | | | | | |
| 41. | Nuvico (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Camera products | | | | | | | | | |
| 42. | Panasonic (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Camera products | | | | | | | | | |
| b. | DVR products | | | | | | | | | |
| C. | Housing and mounting | | | | | | | | | |
| d. | Balance of product line | | | | | | | | | |
| 43. | Pelco (MSRP) or (Dealer | | | | | | | · · · · | | |
| | Price List): | | | | | | | | | |
| а. | Camera products | | | | | | | | | |
| b. | DVR products | | | | | | | | | |
| C. | Housing and mounting | | | | | | | | | |
| d. | Monitor products | | | | | | | | | |
| e. | Balance of product line | | | | | | | | | |
| 44. | Protech Teachnologies Inc. | | | | | | | | | |
| | (MSRP) or (Dealer Price | | | | | | | | | |
| | List): REJECT | | | | | | | | | |
| а. | Outside Motion Detectors | | | | | | | | | |
| 45. | Quest (MSRP) or (Dealer | | | | | | | | | |
| | Price List): | | | | | | | | | |
| | All products | | | | | | | | | |
| 46. | RCI (MSRP) or (Dealer Price | | | | | | | | | |
| | List): | | | | | | | | | |
| а. | All products | | | | | | | | | |
| 47. | Samsung GVI (MSRP) or | | | | | | | | | |
| | (Dealer Price List): | | | T | | | I | | | 1 |
| а. | Monitor products | | | | | | | | | |
| b. | Camera products | | | | | | | | | |
| C. | DVR products | | | | | | | | | |
| d. | Balance of product line | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | Graybar Electric | | | Integ | grated Servio | ces Corporation | Qualified Systems Contracting, Inc. | | |
|------|---|--|--------------------|------------------|----------------------------|--------------------|------------------|-------------------------------------|--------------------|------------------|
| MAN | IUFACTURERS: | | | | | | | | | |
| ltem | Description: | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 40. | Network Video Systems (N.V.T.) (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Transmitter/receiver/ transceiver products | MSRP | 38% | | MSRP | 20% | | | | |
| b. | Balance of product line | MSRP | 38% | | MSRP | 20% | | | | |
| 41. | Nuvico (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Camera products | MSRP | 26% | | MSRP | 11% | | | | |
| 42. | Panasonic (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Camera products | | | | MSRP | 8% | www.tessco.com | MSRP | 30% | |
| b. | DVR products | | | | MSRP | 8% | www.tessco.com | MSRP | 30% | |
| C. | Housing and mounting | | | | MSRP | 8% | www.tessco.com | | 30% | |
| d. | Balance of product line | | | | MSRP | 8% | www.tessco.com | MSRP | 30% | |
| | Pelco (MSRP) or (Dealer Price List): | I | | | | | | | | |
| a. | Camera products | MSRP | 43% | | MSRP | 23% | | MSRP | 25% | |
| b. | DVR products | MSRP | 43% | | MSRP | 23% | | MSRP | 25% | |
| C. | Housing and mounting | MSRP | 43% | | MSRP | 23% | | MSRP | 25% | |
| d. | Monitor products | MSRP | 43% | | MSRP | 23% | | MSRP | 25% | |
| e. | Balance of product line | MSRP | 43% | | MSRP | 23% | | MSRP | 25% | |
| 44. | Protech Teachnologies Inc. (MSRP) or (Dealer Price List): REJECT | | | | | | | | | |
| a. | Outside Motion Detectors | | | | MSRP | 4% | www.tessco.com | | | |
| 45. | Quest (MSRP) or (Dealer Price List): | I | | | | | | | | |
| a. | All products | MSRP | 40% | | MSRP | 23% | | | | |
| | RCI (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | All products | MSRP | 47% | | MSRP | 28% | | | | |
| | Samsung GVI (MSRP) or (Dealer Price List): | <u>, </u> | | | | | | | | |
| a. | Monitor products | MSRP | 38% | | MSRP | 23% | | MSRP | 30% | |
| | Camera products | MSRP | 38% | | MSRP | 23% | | MSRP | 30% | |
| | DVR products | MSRP | 38% | | MSRP | 23% | | MSRP | 30% | |
| | Balance of product line | MSRP | 38% | | MSRP | 23% | | MSRP | 30% | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | Silma | r Electronics Inc. | So | nitrol of S | arasota | | SureView Systems | | |
|------|---|----------------------------|--------------------|----------------------------|----------------------------|--------------------|---------------------|----------------------------|--------------------|------------------|--|
| MAN | UFACTURERS: | | | | | | | | | | |
| ltem | Description: | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | |
| 40. | Network Video Systems (N.V.T.) (MSRP) or (Dealer Price List): | | | | <u> </u> | | | | | | |
| a. | Transmitter/receiver/ transceiver products | MSRP | 42% | www.nvt.com | | | | | | | |
| b. | Balance of product line | MSRP | 42% | www.nvt.com | | | | | | | |
| | Nuvico (MSRP) or (Dealer Price List): | | | | | | | | | | |
| | Camera products Panasonic (MSRP) or (Dealer Price List): | | | | | | | | | | |
| a. | Camera products | MSRP | 32% | www.panasonic.com | MSRP | 2% | | | | | |
| | DVR products | MSRP | 32% | | MORT | 2 /0 | | | | | |
| | Housing and mounting | MSRP | 32% | | | | | | | | |
| | Balance of product line | MSRP | 32% | | | | | | | | |
| | Pelco (MSRP) or (Dealer Price List): | MON | 5270 | www.panasonic.com | | | | | | | |
| | Camera products | MSRP | 45% | | MSRP | 2% | | | | | |
| b. | DVR products | MSRP | 45% | www.pelco.com | | | | | | | |
| C. | Housing and mounting | MSRP | 45% | | MSRP | 2% | | | | | |
| d. | Monitor products | MSRP | 45% | www.pelco.com | | | | | | | |
| e. | Balance of product line | MSRP | 45% | www.pelco.com | | | | | | | |
| 44. | Protech Teachnologies Inc. (MSRP) or (Dealer Price List): REJECT | | | | | | | | | | |
| a. | Outside Motion Detectors | | | | | | | | | | |
| 45. | Quest (MSRP) or (Dealer Price List): | | | | | | | | | | |
| a. | All products | MSRP | 48% | www.qtinet.com | MSRP | 2% | | | | | |
| 46. | RCI (MSRP) or (Dealer Price List): | | | | | N | | | | | |
| | All products | MSRP | <u>51%</u> | www.rutherfordcontrols.com | MSRP | 2% | | | | | |
| 47. | Samsung GVI (MSRP) or (Dealer Price List): | | | | | | | | | | |
| a. | Monitor products | MSRP | 48% | www.samsung-security.com | MSRP | 2% | | | | | |
| | Camera products | MSRP | | www.samsung-security.com | MSRP | 2% | | | | | |
| | DVR products | MSRP | | www.samsung-security.com | MSRP | 2% | | | | | |
| | Balance of product line | MSRP | | www.samsung-security.com | MSRP | 2% | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | US Teo | h, Inc. | Vis | ase Systems | |
|------|---|----------------------------|--------------------|------------------|----------------------------|--------------------|------------------|
| MAN | UFACTURERS: | | | | | | |
| Item | Description: | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 40. | Network Video Systems (N.V.T.) (MSRP) or (Dealer Price List): | | | | | | |
| a. | Transmitter/receiver/ transceiver products | | | | | | |
| b. | Balance of product line | | | | | | |
| | Nuvico (MSRP) or (Dealer Price List): | | | | | | _ |
| | Camera products | | | | | | |
| 42. | Panasonic (MSRP) or (Dealer Price List): | | | | | | |
| a. | Camera products | | | | | | |
| b. | DVR products | | | | | | |
| C. | Housing and mounting | | | | | | |
| d. | Balance of product line | | | | | | |
| 43. | Pelco (MSRP) or (Dealer Price List): | | | | | | |
| a. | Camera products | | | | | | |
| | DVR products | | | | | | |
| C. | Housing and mounting | | | | | | |
| | Monitor products | | | | | | |
| | Balance of product line | | | | | | |
| | Protech Teachnologies Inc. (MSRP) or (Dealer Price List): REJECT | | | | | | |
| a. | Outside Motion Detectors | | | | | | |
| | Quest (MSRP) or (Dealer Price List): | | | | | | |
| a. | All products | | | | | | |
| | RCI (MSRP) or (Dealer Price List): | | | | | | |
| a. | All products | | | | | | |
| | Samsung GVI (MSRP) or (Dealer Price List): | | | | | | 1 |
| a. | Monitor products | | | | | | |
| | Camera products | | | | | | |
| | DVR products | | | | | | |
| | Balance of product line | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | Accu-Tech Corporation | | h Corporation | | Ar | nixter, Inc. | Audio Visual Innovations | | |
|------|--|-------------------------------|-----------------|------------------|-------------------------------|-----------------|-----------------------|-------------------------------|--------------------|------------------|
| MAN | IUFACTURERS: | | | | | | | | | |
| ltem | Description: | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 48. | Securitron (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | All products | | | | MSRP | 52.10% | www.securitron.com | | | |
| | Sentry 360 Security (MSRP) or (Dealer Price List): | | | | | | | | <u> </u> | |
| | Fullsight IP camera | | | | | | | | | |
| | Balance of product line | | | | | | | | | |
| 50. | Silent Knight (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Fire alarm products | | | | | | | | | |
| b. | Digital receiver products | | | | | | | | | |
| C. | Telephone entry system | | | | | | | | | |
| | Balance of product line | | | | | | | | | |
| 51. | Simplex (MSRP) or (Dealer Price List): REJECT | | | | | | | | | |
| a. | Replacement parts and | | | | | | | | | |
| | ribbons for time clocks | | | | | | | | | |
| 52. | Sony (MSRP) or (Dealer Price List): | | | | | | | | 1 | |
| a. | Camera products | | | | MSRP | 21.10% | www.bssc.sel.sony.com | | | |
| | Monitor products | | | | MSRP | 21.10% | www.bssc.sel.sony.com | | | |
| | Balance of product line | | | | MSRP | 21.10% | www.bssc.sel.sony.com | | | |
| | Sureview Systems (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Alarm management software | | | | | | | | | |
| | Tamron (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Security cameras | | | | MSRP | 44% | www.tamron.com | | | |
| | Tatung (MSRP) or (Dealer Price List): | | , | | | | | | ı — I | |
| a. | Plasma monitor products | | | | MSRP | 29.10% | www.tatungusa.com | | | |
| | LCD monitor products | | | | MSRP | 29.10% | www.tatungusa.com | | | |
| | Balance of product line | | | | MSRP | 5% | www.tatungusa.com | | | |
| | Texas Instrument (MSRP) or (Dealer Price List): REJ | | | | | · · | Ŭ | | 1 1 | |
| a. | Card Transponder products | | | | | | | | | |
| а. | ourd manapoinder products | | | | 21 | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | COM | CO | CS | U Security | Systems, Inc. | | EK Ekcesso | ories, Inc. |
|-----------|--|----------------------------|--------------------|------------------|----------------------------|--------------------|------------------|----------------------------|--------------------|------------------|
| MAN | IUFACTURERS: | | | | | | | | | |
| Item | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 48. | Securitron (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. 49. | All products Sentry 360 Security (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. b. | Fullsight IP camera Balance of product line | | | | | | | | | |
| 50. a. | Silent Knight (MSRP) or (Dealer Price List): Fire alarm products | | | | | | | | | |
| b. c. | Digital receiver products Telephone entry system | | | | | | | | | |
| d. 51. | Balance of product line Simplex (MSRP) or (Dealer | | | | | | | | | |
| a. | Price List): REJECT Replacement parts and ribbons for time clocks | | | | | | | | | |
| 52. | Sony (MSRP) or (Dealer Price List): | | | 1 | | | | | | |
| a. | Camera products | | | | | | | | | |
| b. | Monitor products | | | | | | | | | |
| с. 53. | Balance of product line Sureview Systems (MSRP) or (Dealer Price List): | | | | | | | | | |
| а. | Alarm management software | | | | | | | | | |
| 54. | Tamron (MSRP) or (Dealer Price List): | | | | | | | | | |
| а. | Security cameras | | | | | | | | | |
| 55. | Tatung (MSRP) or (Dealer Price List): | | | | | | | | | |
| а. | Plasma monitor products | | | | | | | | | |
| b. | LCD monitor products | | | | | | | | | |
| | Balance of product line | | | | | | | | | |
| 56. | Texas Instrument (MSRP) or (Dealer Price List): REJ | | | I | | | | | | |
| а. | Card Transponder products | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | Graybar E | Electric | Integ | grated Servi | ces Corporation | Qualifie | ed Systems | s Contracting, Inc. |
|------|---|----------------------------|--------------------|------------------|----------------------------|--------------------|---------------------------------------|----------------------------|--------------------|---------------------|
| MAN | IUFACTURERS: | | | | | | | | | |
| ltem | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 48. | Securitron (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | All products | MSRP | 38% | | MSRP | 23% | | | | |
| 49. | Sentry 360 Security (MSRP) or (Dealer Price List): | | | 1 | | | | | | - |
| a. | Fullsight IP camera | | | | MSRP | 20% | www.cctvsentry.com | | | |
| b. | Balance of product line | | | | MSRP | 20% | www.cctvsentry.com | | | |
| | Silent Knight (MSRP) or (Dealer Price List): | | | | | | · · · · · · · · · · · · · · · · · · · | | | |
| a. | Fire alarm products | | | | MSRP | 20% | www.silentknight.com | | | |
| b. | Digital receiver products | | | | MSRP | 20% | www.silentknight.com | | | |
| C. | Telephone entry system | | | | MSRP | 20% | www.silentknight.com | | | |
| | Balance of product line | | | | MSRP | 20% | www.silentknight.com | | | |
| | Simplex (MSRP) or (Dealer Price List): REJECT | | | | | I | v | | | |
| a. | Replacement parts and ribbons for time clocks | | | | MSRP | 3% | | | | |
| 52. | Sony (MSRP) or (Dealer Price List): | | | | | · · · · | | | | |
| a. | Camera products | | | | MSRP | 12% | www.tessco.com | | | |
| b. | Monitor products | | | | MSRP | 12% | www.tessco.com | | | |
| | Balance of product line | | | | MSRP | 12% | www.tessco.com | | | |
| 53. | Sureview Systems (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Alarm management software | | | | | | | | | |
| 54. | Tamron (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Security cameras | | | | MSRP | 2% | | | | |
| | Tatung (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Plasma monitor products | | | | | | Does not make. | | | |
| | LCD monitor products | MSRP | 31% | | MSRP | 14% | | | | |
| | Balance of product line | MSRP | 31% | | MSRP | 14% | | | | |
| | Texas Instrument (MSRP) or (Dealer Price List): REJ | | 0.70 | 1 | | , 0 | | | | |
| a. | Card Transponder products | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | Silmar E | lectronics Inc. | So | nitrol of Sa | arasota | | SureView Systems | | |
|----------|--|----------|----------|----------------------|---------|--------------|----------|---------|------------------|------------------------|--|
| MAN | NUFACTURERS: | | | | | | | | | | |
| | | MSRP or | % | Web Site Address | MSRP or | % | Web Site | MSRP or | % | Web Site Address | |
| ltom | Description | Dealer | Disc. | | Dealer | Disc. | Address | Dealer | Disc. | | |
| Item | Description: | Price | Off: | | Price | Off: | | Price | Off: | | |
| | | | | | | | | | | | |
| 48. | Securitron (MSRP) or | | | | | | | | | | |
| | (Dealer Price List): | MSRP | 48% | www.coouritrop.com | MSRP | 2% | | | | | |
| | All products Sentry 360 Security (MSRP) | MORP | 40% | www.securitron.com | MORP | 2% | | | | | |
| 49. | or (Dealer Price List): | | | | | | | | | | |
| | or (Dealer Frice List). | | | | | | | | | | |
| a. | Fullsight IP camera | MSRP | 20% | www.sentry360.com | | | | | | | |
| | Balance of product line | MSRP | 20% | www.sentry360.com | | | | | | | |
| 50. | Silent Knight (MSRP) or | | | | | | | | | | |
| | (Dealer Price List): | | | | | | | | | | |
| а. | Fire alarm products | Dealer | 10% | www.silentknight.com | MSRP | 2% | | | | | |
| b. | Digital receiver products | Dealer | 10% | www.silentknight.com | | | | | | | |
| С. | Telephone entry system | Dealer | 10% | www.silentknight.com | MSRP | 2% | | | | | |
| d. | Balance of product line | Dealer | 10% | www.silentknight.com | | | | | | | |
| 51. | Simplex (MSRP) or (Dealer | | | | | | | | | | |
| | Price List): REJECT | | | | | | | | | | |
| а. | Replacement parts and | | | | | | | | | | |
| 50 | ribbons for time clocks | | | | | | | | | | |
| 52. | Sony (MSRP) or (Dealer Price List): | | | | | | | | | | |
| a. | Camera products | Dealer | 13% | www.sony.com | MSRP | 2% | | | | | |
| b. | Monitor products | Dealer | 13% | www.sony.com | | 2 /0 | | | | | |
| с. | Balance of product line | Dealer | 13% | www.sony.com | | 2% | | | | | |
| | Sureview Systems (MSRP) | 2 0 0.01 | ,. | | | _//0 | | | | | |
| | or (Dealer Price List): | | | | | | | | | | |
| | | | | | | | | | | | |
| a. | Alarm management software | | | | | | | Dealer | 0% | www.sureviewsystems.co | |
| 54. | Tamron (MSRP) or (Dealer | | | | | | | | | | |
| | Price List): | | | | | | | | | | |
| a. | Security cameras | | | | | | | | | | |
| 55. | Tatung (MSRP) or (Dealer | | | | | | | | | | |
| <u> </u> | Price List): | | | | | I | | | | | |
| | Plasma monitor products | MSRP | 35% | www.tatungusa.com | MODD | 00/ | | | | | |
| b. | LCD monitor products | MSRP | 35% | www.tatungusa.com | MSRP | 2% | | | | | |
| - | Balance of product line | MSRP | 35% | www.tatungusa.com | MSRP | 2% | | | | | |
| 56. | Texas Instrument (MSRP) or | | | | | | | | | | |
| - | (Dealer Price List): REJ Card Transponder products | | | | | | | | | | |
| d. | Card Transponder products | | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | US Teo | ch, Inc. | Vis | ion Datab | ase Systems |
|------|---|----------------------------|--------------------|------------------|----------------------------|--------------------|------------------|
| MAN | IUFACTURERS: | | | | | | |
| ltem | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 48. | Securitron (MSRP) or | | | | | | |
| | (Dealer Price List): | | | | | | |
| а. | All products | | | | | | |
| 49. | Sentry 360 Security (MSRP) or (Dealer Price List): | | | | | | |
| a. | Fullsight IP camera | | | | | | |
| b. | Balance of product line | | | | | | |
| 50. | Silent Knight (MSRP) or (Dealer Price List): | | | | | | |
| а. | Fire alarm products | | | | | | |
| b. | Digital receiver products | | | | | | |
| C. | Telephone entry system | | | | | | |
| d. | Balance of product line | | | | | | |
| 51. | Simplex (MSRP) or (Dealer | | | | | | |
| | Price List): REJECT | | | | | | |
| а. | Replacement parts and | | | | | | |
| | ribbons for time clocks | | | | | | |
| 52. | Sony (MSRP) or (Dealer | | | | | | |
| | Price List): | | | | | | |
| а. | Camera products | | | | | | |
| b. | Monitor products | | | | | | |
| C. | Balance of product line | | | | | | |
| 53. | Sureview Systems (MSRP) or (Dealer Price List): | | | | | | |
| а. | Alarm management software | | | | | | |
| 54. | Tamron (MSRP) or (Dealer Price List): | | | | | | |
| а. | Security cameras | | | | | | |
| 55. | Tatung (MSRP) or (Dealer | | | · | | | |
| | Price List): | | | | | | |
| a. | Plasma monitor products | | | | | | |
| b. | LCD monitor products | | | | | | |
| C. | Balance of product line | | | | | | |
| 56. | Texas Instrument (MSRP) or | 1 | | - | | | 1 |
| | (Dealer Price List): REJ | | | | | | |
| а. | Card Transponder products | | | | | | |
Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | Accu-Tec | h Corporation | | Ar | nixter, Inc. | | | sual Innovations |
|------|--|-------------------------------|-----------------|-------------------|-------------------------------|-----------------|--------------------|-------------------------------|--------------------|---------------------|
| MAN | IUFACTURERS: | | | | | | | | | |
| Item | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 57. | Tripp Lite (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | UPS systems | | | | | | | | | |
| b. | Surge suppressors | | | | | | | | | |
| C. | Power strips | | | | | | | | | |
| d. | KVMs | | | | | | | | | |
| e. | Racks | | | | | | | | | |
| f. | Balance of product line | | | | | | | | | |
| 58. | Ultrak (MSRP) or (Dealer | | | | | | | | | |
| | Price List): REJECT | | | | | | | | T | |
| а. | Camera products | | | | | | | | | |
| b. | Monitor products | | | | | | | | | |
| C. | Housing and mounting | | | | | | | | | |
| d. | Balance of product line | | | | | | | | | |
| 59. | Videoalarm (MSRP) or | | | | | | | | | |
| | (Dealer Price List): | | | | | | | | | |
| а. | Camera products | MSRP | 57% | www.videolarm.com | MSRP | 57.20% | www.videoalarm.com | | | |
| b. | Housing and mounting | MSRP | 57% | www.videolarm.com | MSRP | 57.20% | www.videoalarm.com | | | |
| C. | Balance of product line | MSRP | 57% | www.videolarm.com | MSRP | 57.20% | www.videoalarm.com | | | |
| 60. | Viking (MSRP) or (Dealer | | | | | | | | | |
| | Price List): | | 1 | | | 1 | | | | |
| а. | Product line | | | | MSRP | 10% | www.viking.com | MSRP | 13% | www.vikingcases.com |
| 61. | Vision Database Systems | | | | | | | | | |
| | (MSRP) or (Dealer Price | | | | | | | | | |
| | List): | | | | | | | | | |
| а. | Handheld tracking system | | | | | | | | | |
| b. | Balance of product line - | | | | | | | | | |
| | related equipment and | | | | | | | | | |
| | software | | | | | | | | | |
| 62. | VMP (MSRP) or (Dealer | | ı — I | | | · · | | | | |
| 1 | Price List): | | | | | | | | | |
| а. | Monitor products | | | | MSRP | 23% | www.videomount.com | | | |
| | Housing and mounting | | | | MSRP | 23% | www.videomount.com | | | |
| | Balance of product line | | | | MSRP | 23% | www.videomount.com | | | |
| | Winsted (MSRP) or (Dealer | | 1 | | | · · · | | | 1I | |
| 1 | Price List): REJECT | | | | | | | | | |
| a. | All products | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | CON | ICO | CS | J Security | Systems, Inc. | E | K Ekcess | ories, Inc. |
|------|--|----------------------------|--------------------|------------------|----------------------------|--------------------|------------------|----------------------------|--------------------|------------------|
| MAN | IUFACTURERS: | | | | | | | | | |
| Item | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 57. | Tripp Lite (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | UPS systems | | | | | | | | | |
| | Surge suppressors | | | | | | | | | |
| C. | Power strips | | | | | | | | | |
| d. | KVMs | | | | | | | | | |
| e. | Racks | | | | | | | | | |
| | Balance of product line | | | | | | | | | |
| | Ultrak (MSRP) or (Dealer | | | H. | 1 | | ų. | | | |
| | Price List): REJECT | | | | | | | | | |
| а. | Camera products | | | | | | | | | |
| b. | Monitor products | | | | | | | | | |
| C. | Housing and mounting | | | | | | | | | |
| d. | Balance of product line | | | | | | | | | |
| 59. | Videoalarm (MSRP) or | | | L. | | | i. | | | |
| | (Dealer Price List): | | | | | | | | | |
| a. | Camera products | | | | | | | | | |
| b. | Housing and mounting | | | | | | | | | |
| C. | Balance of product line | | | | | | | | | |
| 60. | Viking (MSRP) or (Dealer | | | | | | | | | |
| | Price List): | | | | | | | | | |
| | Product line | | | | | | | | | |
| 61. | Vision Database Systems | | | | | | | | | |
| | (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | Handheld tracking system | | | | | | | | | |
| b. | Balance of product line - | | | | | | | | | |
| | related equipment and | | | | | | | | | |
| | software | | | | | | | | | |
| 62. | VMP (MSRP) or (Dealer | | | | | | | | | |
| | Price List): | | | | | | | | | |
| a. | Monitor products | | | | | | | | | |
| b. | Housing and mounting | | | | | | | | | |
| | Balance of product line | | | | | | | | | |
| 63. | Winsted (MSRP) or (Dealer | | | | | | | | | |
| | Price List): REJECT | | | | | | | | | |
| a. | All products | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | Graybar E | | | | es Corporation | | - | Contracting, Inc. |
|------|--|----------------------------|--------------------|------------------|----------------------------|--------------------|------------------|----------------------------|--------------------|-------------------|
| MAN | NUFACTURERS: | | | | | | | | | |
| Item | Description: | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 57. | Tripp Lite (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | UPS systems | MSRP | 18% | | MSRP | 5% | | | | |
| b. | Surge suppressors | MSRP | 18% | | MSRP | 5% | | | | |
| c. | Power strips | MSRP | 18% | | MSRP | 5% | | | | |
| d. | KVMs | MSRP | 18% | | MSRP | 5% | | | | |
| e. | Racks | MSRP | 18% | | MSRP | 5% | | | | |
| f. | Balance of product line | MSRP | 18% | | MSRP | 3% | | | | |
| 58. | Ultrak (MSRP) or (Dealer Price List): REJECT | | | | | | | | | |
| a. | Camera products | | | | | | | | | |
| b. | Monitor products | | | | | | | | | |
| | Housing and mounting | | | | | | | | | |
| | Balance of product line | | | | | | | | | |
| 59. | Videoalarm (MSRP) or | | | | | | | | | |
| _ | (Dealer Price List): | MSRP | 52% | | MSRP | 200/ | | | | |
| - | Camera products | MSRP | | | MSRP | 30% | | | | |
| b. | Housing and mounting | | 52% | | | 30% | | | | |
| C. | Balance of product line | MSRP | 52% | | MSRP | 30% | | | | |
| 60. | Viking (MSRP) or (Dealer Price List): | | | | | | | | | |
| | Product line | MSRP | 46% | | MSRP | 30% | | | | |
| | Vision Database Systems (MSRP) or (Dealer Price List): | | | | | | | | | |
| | Handheld tracking system | | | | | | | | | |
| | Balance of product line - related equipment and software | | | | | | | | | |
| | VMP (MSRP) or (Dealer Price List): | | | | | | | | | |
| а. | Monitor products | MSRP | 48% | | MSRP | 30% | | | | |
| b. | Housing and mounting | MSRP | 48% | | MSRP | 30% | | | | |
| C. | Balance of product line | MSRP | 48% | | MSRP | 30% | | | | |
| 63. | Winsted (MSRP) or (Dealer Price List): REJECT | | | | | | | | | |
| a. | All products | | | | MSRP | 1% | www.winsted.com | n l | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | , | | Silma | r Electronics Inc. | Sc | onitrol of S | Sarasota | | Sure | /iew Systems |
|------|--|----------------------------|--------------------|--------------------|----------------------------|--------------------|---------------------|----------------------------|--------------------|------------------|
| MAN | IUFACTURERS: | | | | | | | | | |
| Item | | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 57. | Tripp Lite (MSRP) or (Dealer Price List): | | | | | | | | | |
| a. | UPS systems | | | | | | | | | |
| b. | Surge suppressors | | | | | | | | | |
| C. | Power strips | | | | | | | | | |
| d. | KVMs | | | | | | | | | |
| e. | Racks | | | | | | | | | |
| f. | Balance of product line | | | | | | | | | |
| | Ultrak (MSRP) or (Dealer Price List): REJECT | | | | | | | | | |
| | Camera products | | | nger in business | | | | | | |
| | Monitor products | | | nger in business | | | | | | |
| | Housing and mounting | | | nger in business | | | | | | |
| | Balance of product line | | No lo | nger in business | | | | | | |
| 59. | Videoalarm (MSRP) or | | | | | | | | | |
| | (Dealer Price List): | | | | | | | | | |
| а. | Camera products | MSRP | 56% | www.videolarm.com | | | | | | |
| | Housing and mounting | MSRP | 56% | www.videolarm.com | | | | | | |
| | Balance of product line | MSRP | 56% | www.videolarm.com | | | | | | |
| | Viking (MSRP) or (Dealer Price List): | | | | | | | | | |
| | Product line | | | | | | | | | |
| | Vision Database Systems (MSRP) or (Dealer Price List): | | | | | | | | | |
| | Handheld tracking system | | | | | | | | | |
| b. | Balance of product line - | | | | | | | | | |
| | related equipment and | | | | | | | | | |
| | software | | | | | | | | | |
| | VMP (MSRP) or (Dealer Price List): | | | | | | | | | |
| | Monitor products | MSRP | 54% | www.videomount.com | | | | | | |
| | Housing and mounting | MSRP | 54% | www.videomount.com | MSRP | 2% | | | | |
| | Balance of product line | MSRP | 54% | www.videomount.com | | | | | | |
| 63. | Winsted (MSRP) or (Dealer Price List): REJECT | | | | | | | | | |
| a. | All products | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | US Tech | , Inc. | Vis | ion Databa | se Systems |
|------|--|----------------------------|--------------------|------------------|----------------------------|--------------------|------------------|
| MAN | UFACTURERS: | | | | | | |
| ltem | Description: | MSRP or Dealer Price | % Disc. Off: | Web Site Address | MSRP or Dealer Price | % Disc. Off: | Web Site Address |
| 57. | Tripp Lite (MSRP) or (Dealer Price List): | | | | | | |
| a. | UPS systems | MSRP | 10%-40% | | | | |
| b. | Surge suppressors | MSRP | 10%-40% | | | | |
| c. | Power strips | MSRP | 10%-40% | | | | |
| d. | KVMs | MSRP | 10%-40% | | | | |
| e. | Racks | MSRP | 10%-40% | | | | |
| f. | Balance of product line | MSRP | 10%-40% | | | | |
| 58. | Ultrak (MSRP) or (Dealer Price List): REJECT | | | | | | |
| | Camera products | | | | | | |
| | Monitor products | | | | | | |
| | Housing and mounting | | | | | | |
| | Balance of product line | | | | | | |
| 59. | Videoalarm (MSRP) or | | | | | | |
| | (Dealer Price List): | | | | | | |
| | Camera products | | | | | | |
| | Housing and mounting | | | | | | |
| | Balance of product line | | | | | | |
| 60. | Viking (MSRP) or (Dealer Price List): | | | | | | |
| | Product line | | | | | | |
| 61. | Vision Database Systems (MSRP) or (Dealer Price List): | | | | | | |
| a. | Handheld tracking system | | | | MSRP | 10% | See attached |
| b. | Balance of product line - related equipment and | | | | MSRP | 10% | |
| | software VMP (MSRP) or (Dealer Price List): | | | | | | |
| a. | Monitor products | | | | | | |
| | Housing and mounting | | | | | | |
| | Balance of product line | | | | | | |
| | Winsted (MSRP) or (Dealer Price List): REJECT | | | | | | 1 |
| a. | All products | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | | Accu-Tech | Anixter, Inc. | Audio Visual Innovations | СОМСО |
|------|---|-----------------|-----------------|----------------------|----------------------|-----------------------------|----------------------|
| CON | ISUMABLE PRODUCTS: | | | Corporation | | Innovations | |
| Item | | | Quantity | Unit (each) Price | Unit (each) Price | Unit (each) Price | Unit (each) Price |
| | RFID Card Transponder - Texas Instruments | a. | 1 - 500 | | | | |
| • | #RI-TRP-W4FF (Read/Write) printed and hole | b. | 501 - 1,000 | | | | |
| | punched per sample below, and sequentially | C. | 1,001 - 2,500 | | | | |
| | numbered. | d. | 2,501 - 5,000 | | | | |
| | | e. | 5,001 - 7,500 | | | | |
| | | f. | 7,501 - 10,000 | | | | |
| | | g. | 10,001 - 15,000 | | | | |
| | REJECT | h. | 15,001 - 20,000 | | | | |
| | | i. | 20,001 - 25,000 | | | | |
| | | j. | 25,001 - 30,000 | | | | |
| | | k. | , , | | | | |
| | | ١. | 35,001 - 40,000 | | | | |
| | | m. | 40,001 + | | | | |
| | | | | Price per box of 500 | Price per box of 500 | Price per box of 500 | Price per box of 500 |
| 65. | Blank white plastic 30 mil ID cards (packaged | | 1 box | | | | |
| | 500/box). Approximate size: 2 1/8" x 3 1/4". | b. | 2 -3 boxes | | | | |
| | | C. | 4 - 5 boxes | | | | |
| | | d. | 6 - 7 boxes | | | | |
| | | e. | 8 - 9 boxes | | | | |
| | REJECT | f. | 10 - 11 boxes | | | | |
| | | g. | 12 - 13 boxes | | | | |
| | | h. | 14 - 15 boxes | | | | |
| | | i. | 16-17 boxes | | | | |
| | | j. | 18-19 boxes | | | | |
| | | k. | 20+ boxes | | | Linit (a a ala) Dria a | Lisit (seek) Drive |
| 60 | ID bodge strop slips 2.2/4" slips slops startis | ~ | 1 - 100 | Unit (each) Price | Unit (each) Price | Unit (each) Price | Unit (each) Price |
| 66. | ID badge strap clips - 2 3/4" clips, clear plastic. | a. b. | 1 - 100 | | | | |
| | | | 251 - 500 | | | | |
| | | c. d. | 501 - 750 | | | | |
| | REJECT | | 751 - 1,000 | | | | |
| | | e. f. | 1,001 - 2,500 | | | | |
| | | т. g. | 2,501 - 5,000 | | | | |
| | | <u>y.</u> h. | 5,001 - 7,500 | | | | |
| | | i. | 7,501 - 10,000 | | | | |
| | | i. | 10,001 + | | | | |
| | | J. | 10,001 + | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | | CSU Security Systems, Inc. | EK Ekcessories, Inc. | Graybar Electric | Integrated Services Corporation |
|------|---|----|-----------------|-------------------------------|----------------------|----------------------|------------------------------------|
| CON | NSUMABLE PRODUCTS: | | | Oysterns, me. | | | Corporation |
| Item | | | Quantity | Unit (each) Price | Unit (each) Price | Unit (each) Price | Unit (each) Price |
| | RFID Card Transponder - Texas Instruments | a. | 1 - 500 | | | | +14% |
| | #RI-TRP-W4FF (Read/Write) printed and hole | b. | 501 - 1,000 | | | | +14% |
| | punched per sample below, and sequentially | C. | 1,001 - 2,500 | | | | +14% |
| | numbered. | d. | 2,501 - 5,000 | | | | +14% |
| | | e. | 5,001 - 7,500 | | | | +14% |
| | | f. | 7,501 - 10,000 | | | | +14% |
| | | g. | 10,001 - 15,000 | | | | +14% |
| | REJECT | ĥ. | 15,001 - 20,000 | | | | +14% |
| | | i. | 20,001 - 25,000 | | | | +14% |
| | | j. | 25,001 - 30,000 | | | | +14% |
| | | k. | 30,001 - 35,000 | | | | +14% |
| | | ١. | 35,001 - 40,000 | | | | +14% |
| | | m. | 40,001 + | | | | +14% |
| | | | | Price per box of 500 | Price per box of 500 | Price per box of 500 | Price per box of 500 |
| 65. | Blank white plastic 30 mil ID cards (packaged | a. | 1 box | | | | +14% |
| | 500/box). Approximate size: 2 1/8" x 3 1/4". | b. | 2 -3 boxes | | | | +14% |
| | | C. | 4 - 5 boxes | | | | +14% |
| | | d. | 6 - 7 boxes | | | | +14% |
| | | e. | 8 - 9 boxes | | | | +14% |
| | REJECT | f. | 10 - 11 boxes | | | | +14% |
| | | g. | 12 - 13 boxes | | | | +14% |
| | | h. | 14 - 15 boxes | | | | +14% |
| | | i. | 16-17 boxes | | | | +14% |
| | | j. | 18-19 boxes | | | | +14% |
| | | k. | 20+ boxes | | | | +14% |
| | | | | Unit (each) Price | Unit (each) Price | Unit (each) Price | Unit (each) Price |
| 66. | ID badge strap clips - 2 3/4" clips, clear plastic. | a. | 1 - 100 | | | | +14% |
| | | b. | 101 - 250 | | | | +14% |
| | | C. | 251 - 500 | | | | +14% |
| | | d. | 501 - 750 | | | | +14% |
| | REJECT | e. | 751 - 1,000 | | | | +14% |
| | | f. | 1,001 - 2,500 | | | | +14% |
| | | g. | 2,501 - 5,000 | | | | +14% |
| | | h. | 5,001 - 7,500 | | | | +14% |
| | | i. | 7,501 - 10,000 | | | | +14% |
| | | j. | 10,001 + | | | | +14% |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | | Qualified Systems | Silmar Electronics | Sonitrol of Sarasota | SureView Systems |
|------|---|----|-----------------|----------------------|----------------------|----------------------|----------------------|
| 001 | | | | Contracting, Inc. | Inc. | | |
| | ISUMABLE PRODUCTS: | | A | | | | |
| Item | | | Quantity | Unit (each) Price | Unit (each) Price | Unit (each) Price | Unit (each) Price |
| 64. | RFID Card Transponder - Texas Instruments | a. | 1 - 500 | | | | |
| | #RI-TRP-W4FF (Read/Write) printed and hole | b. | 501 - 1,000 | | | | |
| | punched per sample below, and sequentially | C. | 1,001 - 2,500 | | | | |
| | numbered. | d. | 2,501 - 5,000 | | | | |
| | | e. | 5,001 - 7,500 | | | | |
| | | f. | 7,501 - 10,000 | | | | |
| | | g. | 10,001 - 15,000 | | | | |
| | REJECT | h. | 15,001 - 20,000 | | | | |
| | | i. | 20,001 - 25,000 | | | | |
| | | j. | 25,001 - 30,000 | | | | |
| | | k. | , , | | | | |
| | | Ι. | 35,001 - 40,000 | | | | |
| | | m. | 40,001 + | | | | |
| | | | | Price per box of 500 |
| 65. | Blank white plastic 30 mil ID cards (packaged | а. | 1 box | | | | |
| | 500/box). Approximate size: 2 1/8" x 3 1/4". | b. | 2 -3 boxes | | | | |
| | | C. | 4 - 5 boxes | | | | |
| | | d. | 6 - 7 boxes | | | | |
| | | е. | 8 - 9 boxes | | | | |
| | REJECT | f. | 10 - 11 boxes | | | | |
| | | g. | 12 - 13 boxes | | | | |
| | | h. | 14 - 15 boxes | | | | |
| | | i. | 16-17 boxes | | | | |
| | | j. | 18-19 boxes | | | | |
| | | k. | 20+ boxes | | | | |
| | | | | Unit (each) Price | Unit (each) Price | Unit (each) Price | Unit (each) Price |
| 66. | ID badge strap clips - 2 3/4" clips, clear plastic. | | 1 - 100 | | | | |
| | | b. | 101 - 250 | | | | |
| | | C. | 251 - 500 | | | | |
| | | d. | 501 - 750 | | | | |
| | REJECT | e. | 751 - 1,000 | | | | |
| | | f. | 1,001 - 2,500 | | | | |
| | | g. | 2,501 - 5,000 | | | | |
| | | h. | 5,001 - 7,500 | | | | |
| | | i. | 7,501 - 10,000 | | | | |
| | | j. | 10,001 + | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | | US Tech, Inc. | Vision Database Svstems |
|------|---|----|-----------------|----------------------|----------------------------|
| CON | SUMABLE PRODUCTS: | | | | |
| Item | Description | | Quantity | Unit (each) Price | Unit (each) Price |
| 64. | RFID Card Transponder - Texas Instruments | a. | 1 - 500 | | |
| | #RI-TRP-W4FF (Read/Write) printed and hole | b. | 501 - 1,000 | | |
| | punched per sample below, and sequentially | C. | 1,001 - 2,500 | | |
| | numbered. | d. | 2,501 - 5,000 | | |
| | | e. | 5,001 - 7,500 | | |
| | | f. | 7,501 - 10,000 | | |
| | | g. | 10,001 - 15,000 | | |
| | REJECT | h. | 15,001 - 20,000 | | |
| | | i. | 20,001 - 25,000 | | |
| | | j. | 25,001 - 30,000 | | |
| | | k. | 30,001 - 35,000 | | |
| | | ١. | 35,001 - 40,000 | | |
| | | m. | 40,001 + | | |
| | | | | Price per box of 500 | Price per box of 500 |
| 65. | Blank white plastic 30 mil ID cards (packaged | a. | 1 box | | |
| | 500/box). Approximate size: 2 1/8" x 3 1/4". | b. | 2 -3 boxes | | |
| | | C. | 4 - 5 boxes | | |
| | | d. | 6 - 7 boxes | | |
| | | e. | 8 - 9 boxes | | |
| | REJECT | f. | 10 - 11 boxes | | |
| | | g. | 12 - 13 boxes | | |
| | | h. | 14 - 15 boxes | | |
| | | i. | 16-17 boxes | | |
| | | j. | 18-19 boxes | | |
| | | k. | 20+ boxes | | |
| | | | | Unit (each) Price | Unit (each) Price |
| 66. | ID badge strap clips - 2 3/4" clips, clear plastic. | а. | 1 - 100 | | |
| | | b. | 101 - 250 | | |
| | | C. | 251 - 500 | | |
| | | d. | 501 - 750 | | |
| | REJECT | e. | 751 - 1,000 | | |
| | | f. | 1,001 - 2,500 | | |
| | | g. | 2,501 - 5,000 | | |
| | | h. | 5,001 - 7,500 | | |
| | | i. | 7,501 - 10,000 | | |
| | | j. | 10,001 + | | |

| | | Accu- Corpor | | Anixte | r, Inc. | Audio Visual Innovations | | COM | CO |
|---|-------------------------|-----------------------|-------------------|-----------------------|-------------------|-----------------------------|-------------------|-----------------------|-------------------|
| CONSUMABLE PRODUCTS: | | | | | | | | | |
| | | (each) not printed | (each) printed | (each) not printed | (each) printed | (each) not printed | (each) printed | (each) not printed | (each) printed |
| 67. Lanyards - EK Ekcessories, Inc. Custom Pass | a. 1 - 25 REJ | | | • | • | | • | | • |
| Holder w/ Soft End w/ Dual Breakaway - | b. 26 - 50 REJ | | | | | | | | |
| #073004. | c. 51 - 100 REJ | | | | | | | | |
| | d. 101 - 200 REJ | | | | | | | | |
| Lanyards - Items # 67 - 69. NO | e. 201 - 300 | | | | | | | | |
| SUBSTITUTE. These models have been pre- | f. 301 - 400 | | | | | | | | |
| evaluated and meet the needs of the SBSC. | g. 401 - 500 | | | | | | | | |
| | h. 501 - 750 | | | | | | | | |
| | i. 751 - 1,000 | | | | | | | | |
| | j. 1,001 - 2,000 | | | | | | | | |
| | k. 2,001 - 3,000 | | | | | | | | |
| | I. 3,001 - 4,000 | | | | | | | | |
| | m. 4,001 - 5,000 | | | | | | | | |
| | n. 5,001 - 6,000 | | | | | | | | |
| | o. 6,001 - 7,500 | | | | | | | | |
| | p. 7,501 - 10,000 | | | | | | | | |
| | q. 10,001 - 12,500 | | | | | | | | |
| | r. 12,501 - 15,000 | | | | | | | | |
| | s. 15,001 - 20,000 | | | | | | | | |
| | t. 20,001 - 25,000 | | | | | | | | |
| | u. 25,001 - 30,000 | | | | | | | | |
| | v. 30,001 - 35,000 | | | | | | | | |
| | w. 35,001 - 40,000 | | | | | | | | |
| | x. 40,001 + | | | | | | | | |
| Set-up charge for printing: | | | | | | | | | |
| Detail set-up charge/printing information: | | | | | | | | | |
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Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | | CSU Se System | • | EK Ekcess | ories, Inc. | Graybar | Electric | Integrated Corpor | |
|-----|--|----|----------------------|------------------|---------|--|-------------|-------------|----------|----------------------|---------|
| 00 | SUMABLE PRODUCTS: | | | | | | | | | | |
| | | | | (each) | (each) | (each) | (each) | (each) | (each) | (each) | (each) |
| | | | | not printed | printed | not printed | printed | not printed | printed | not printed | printed |
| 67. | | а. | 1 - 25 REJ | | | | | | | +14% | +14% |
| | Holder w/ Soft End w/ Dual Breakaway - | b. | 26 - 50 REJ | | | | | | | +14% | +14% |
| | #073004. | C. | 51 - 100 REJ | | | | | | | +14% | +14% |
| | | d. | 101 - 200 REJ | | | | | | | +14% | +14% |
| | Lanyards - Items # 67 - 69. NO | е. | 201 - 300 | | | *3.40 | *3.55 | | | +14% | +14% |
| | SUBSTITUTE. These models have been pre- | f. | 301 - 400 | | | \$3.40 | \$3.55 | | | +14% | +14% |
| | evaluated and meet the needs of the SBSC. | g. | 401 - 500 | | | \$3.40 | \$3.55 | | | +14% | +14% |
| | | h. | 501 - 750 | | | \$3.23 | \$3.38 | | | +14% | +14% |
| | | i. | 751 - 1,000 | | | \$3.23 | \$3.38 | | | +14% | +14% |
| | | j. | 1,001 - 2,000 | | | \$3.05 | \$3.20 | | | +14% | +14% |
| | | k. | 2,001 - 3,000 | | | \$3.05 | \$3.20 | | | +14% | +14% |
| | | ١. | 3,001 - 4,000 | | | \$2.88 | \$3.03 | | | +14% | +14% |
| | | m. | 4,001 - 5,000 | | | \$2.88 | \$3.03 | | | +14% | +14% |
| | | n. | 5,001 - 6,000 | | | \$2.70 | \$2.85 | | | +14% | +14% |
| | | о. | 6,001 - 7,500 | | | \$2.70 | \$2.85 | | | +14% | +14% |
| | | р. | 7,501 - 10,000 | | | \$2.70 | \$2.85 | | | +14% | +14% |
| | | q. | 10,001 - 12,500 | | | \$2.55 | \$2.70 | | | +14% | +14% |
| | | r. | 12,501 - 15,000 | | | \$2.55 | \$2.70 | | | +14% | +14% |
| | | s. | 15,001 - 20,000 | | | \$2.55 | \$2.70 | | | +14% | +14% |
| | | t. | 20,001 - 25,000 | | | \$2.45 | \$2.60 | | | +14% | +14% |
| | | u. | 25,001 - 30,000 | | | \$2.45 | \$2.60 | | | +14% | +14% |
| | | ٧. | 30,001 - 35,000 | | | \$2.35 | \$2.50 | | | +14% | +14% |
| | | w. | 35,001 - 40,000 | | | \$2.35 | \$2.50 | | | +14% | +14% |
| | | х. | 40,001 + | | | \$2.30 | \$2.45 | | | +14% | +14% |
| | Set-up charge for printing: | | | | | 1X Fee | \$100.00 | | | | +14% |
| | Detail set-up charge/printing information: | | | | | * Min. ord units. One printed on | color logo | | | | |

| | | | | Qualified Contract | | Silmar Ele | | Sonitrol of Sarasota | | SureView | SureView Systems | |
|-----|---|----|----------------------|-----------------------|-------------------|-----------------------|-------------------|-----------------------|-------------------|-----------------------|-------------------|--|
| CON | SUMABLE PRODUCTS: | | | Contract | ing, ino. | | <i>/</i> 1 | | | | | |
| | | | | (each) not printed | (each) printed | |
| 67. | Lanyards - EK Ekcessories, Inc. Custom Pass | a. | 1 - 25 REJ | • | | | · | | | | | |
| | Holder w/ Soft End w/ Dual Breakaway - | b. | 26 - 50 REJ | | | | | | | | | |
| | #073004. | c. | 51 - 100 REJ | | | | | | | | | |
| | | d. | 101 - 200 REJ | | | | | | | | | |
| | Lanyards - Items # 67 - 69. NO | e. | 201 - 300 | | | | | | | | | |
| | SUBSTITUTE. These models have been pre- | f. | 301 - 400 | | | | | | | | | |
| | evaluated and meet the needs of the SBSC. | g. | 401 - 500 | | | | | | | | | |
| | | h. | 501 - 750 | | | | | | | | | |
| | | i. | 751 - 1,000 | | | | | | | | | |
| | | j. | 1,001 - 2,000 | | | | | | | | | |
| | | k. | 2,001 - 3,000 | | | | | | | | | |
| | | Ι. | 3,001 - 4,000 | | | | | | | | | |
| | | m. | 4,001 - 5,000 | | | | | | | | | |
| | | n. | 5,001 - 6,000 | | | | | | | | | |
| | | 0. | 6,001 - 7,500 | | | | | | | | | |
| | | р. | 7,501 - 10,000 | | | | | | | | | |
| | | q. | 10,001 - 12,500 | | | | | | | | | |
| | | r. | 12,501 - 15,000 | | | | | | | | | |
| | | s. | 15,001 - 20,000 | | | | | | | | | |
| | | t. | 20,001 - 25,000 | | | | | | | | | |
| | | u. | 25,001 - 30,000 | | | | | | | | | |
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| | | w. | | | | | | | | | | |
| | | Х. | 40,001 + | | | | | | | | | |
| | Set-up charge for printing: | | | | | | | | | | | |
| | Detail set-up charge/printing information: | | | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| (each) not printed | (each) printed | (each) not printed | (each) printed |
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| | | | | Accu- Corpo | | Anixte | r, Inc. | Audio Innova | | COM | CO |
|-----|--|----|----------------------|----------------|---------|-------------|---------|-----------------|---------|-------------|---------|
| 100 | NSUMABLE PRODUCTS: | | | | | | | | | | |
| | | | | (each) | (each) | (each) | (each) | (each) | (each) | (each) | (each) |
| | | | | not printed | printed | not printed | printed | not printed | printed | not printed | printed |
| 68. | Lanyards - EK Ekcessories, Inc. Custom | a. | 1 - 25 REJ | | | | | | | | |
| | 'Shorter' Pass Holder w/ Soft End w/Dual | b. | 26 - 50 REJ | | | | | | | | |
| | Breakaway - #022208. | c. | 51 - 100 REJ | | | | | | | | |
| | | d. | 101 - 200 REJ | | | | | | | | |
| | Lanyards - Items # 67 - 69. NO | e. | 201 - 300 | | | | | | | | |
| | SUBSTITUTE. These models have been pre- | f. | 301 - 400 | | | | | | | | |
| | evaluated and meet the needs of the SBSC. | g. | 401 - 500 | | | | | | | | |
| | | h. | 501 - 750 | | | | | | | | |
| | | i. | 751 - 1,000 | | | | | | | | |
| | | j. | 1,001 - 2,000 | | | | | | | | |
| | | k. | 2,001 - 3,000 | | | | | | | | |
| | | ١. | 3,001 - 4,000 | | | | | | | | |
| | | m. | 4,001 - 5,000 | | | | | | | | |
| | | n. | 5,001 - 6,000 | | | | | | | | |
| | | 0. | 6,001 - 7,500 | | | | | | | | |
| | | р. | 7,501 - 10,000 | | | | | | | | |
| | | q. | 10,001 - 12,500 | | | | | | | | |
| | | r. | 12,501 - 15,000 | | | | | | | | |
| | | s. | 15,001 - 20,000 | | | | | | | | |
| | | t. | 20,001 - 25,000 | | | | | | | | |
| | | u. | | | | | | | | | |
| | | | 30,001 - 35,000 | | | | | | | | |
| | | w. | 35,001 - 40,000 | | | | | | | | |
| | | х. | 40,001 + | | | | | | | | |
| | Set-up charge for printing: | | | | | | | | | | |
| | Detail set-up charge/printing information: | | | | | | | | | | |
| | | | | | | | | | | | |
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Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | | CSU So System | • | EK Ekcess | ories, Inc. | Graybar | Electric | Integrated Corpor | |
|-----|--|----|----------------------|------------------|---------|--|-------------------------|-------------|----------|----------------------|---------|
| | NSUMABLE PRODUCTS: | | | C yoton | | | | | | | attorn |
| | | | | (each) | (each) | (each) | (each) | (each) | (each) | (each) | (each) |
| | | | | not printed | printed | not printed | printed | not printed | printed | not printed | printed |
| 68. | Lanyards - EK Ekcessories, Inc. Custom | a. | 1 - 25 REJ | | | | | | | +14% | +14% |
| | 'Shorter' Pass Holder w/ Soft End w/Dual | b. | 26 - 50 REJ | | | | | | | +14% | +14% |
| | Breakaway - #022208. | C. | 51 - 100 REJ | | | | | | | +14% | +14% |
| | | d. | 101 - 200 REJ | | | | | | | +14% | +14% |
| | Lanyards - Items # 67 - 69. NO | e. | 201 - 300 | | | *3.40 | *3.55 | | | +14% | +14% |
| | SUBSTITUTE. These models have been pre- | f. | 301 - 400 | | | \$3.40 | \$3.55 | | | +14% | +14% |
| | evaluated and meet the needs of the SBSC. | g. | 401 - 500 | | | \$3.40 | \$3.55 | | | +14% | +14% |
| | | h. | 501 - 750 | | | \$3.23 | \$3.38 | | | +14% | +14% |
| | | i. | 751 - 1,000 | | | \$3.23 | \$3.38 | | | +14% | +14% |
| | | j. | 1,001 - 2,000 | | | \$3.05 | \$3.20 | | | +14% | +14% |
| | | k. | 2,001 - 3,000 | | | \$3.05 | \$3.20 | | | +14% | +14% |
| | | ١. | 3,001 - 4,000 | | | \$2.88 | \$3.03 | | | +14% | +14% |
| | | m. | 4,001 - 5,000 | | | \$2.88 | \$3.03 | | | +14% | +14% |
| | | n. | 5,001 - 6,000 | | | \$2.70 | \$2.85 | | | +14% | +14% |
| | | 0. | 6,001 - 7,500 | | | \$2.70 | \$2.85 | | | +14% | +14% |
| | | р. | 7,501 - 10,000 | | | \$2.70 | \$2.85 | | | +14% | +14% |
| | | q. | 10,001 - 12,500 | | | \$2.55 | \$2.70 | | | +14% | +14% |
| | | r. | 12,501 - 15,000 | | | \$2.55 | \$2.70 | | | +14% | +14% |
| | | S. | 15,001 - 20,000 | | | \$2.55 | \$2.70 | | | +14% | +14% |
| | | t. | 20,001 - 25,000 | | | \$2.45 | \$2.60 | | | +14% | +14% |
| | | u. | 25,001 - 30,000 | | | \$2.45 | \$2.60 | | | +14% | +14% |
| | | ν. | 30,001 - 35,000 | | | \$2.35 | \$2.50 | | | +14% | +14% |
| | | w. | 35,001 - 40,000 | | | \$2.35 | \$2.50 | | | +14% | +14% |
| | | х. | 40,001 + | | | \$2.30 | \$2.45 | | | +14% | +14% |
| | Set-up charge for printing: | | , | | | 1X Fee | \$100.00 | | | | +14% |
| | Detail set-up charge/printing information: | | | | | * Min. ord units. One printed on | er is 250 color logo | | | | |

| | | | | Qualified | | Silmar Ele | | Sonitrol of | Sarasota | SureView | Systems |
|-----|--|----|----------------------|-----------------------|-------------------|-----------------------|-------------------|-----------------------|-------------------|-----------------------|-------------------|
| | | | | Contracti | ng, Inc. | Inc | C. | | | | |
| | NSUMABLE PRODUCTS: | | | (aaab) | (acab) | (aaab) | (aaab) | (aaab) | (acab) | (aaab) | (aaab) |
| | | | | (each) not printed | (each) printed |
| 68. | Lanyards - EK Ekcessories, Inc. Custom | a. | 1 - 25 REJ | | | | | | | | |
| | 'Shorter' Pass Holder w/ Soft End w/Dual | b. | 26 - 50 REJ | | | | | | | | |
| | Breakaway - #022208. | C. | 51 - 100 REJ | | | | | | | | |
| | | d. | 101 - 200 REJ | | | | | | | | |
| | Lanyards - Items # 67 - 69. NO | e. | 201 - 300 | | | | | | | | |
| | SUBSTITUTE. These models have been pre- | f. | 301 - 400 | | | | | | | | |
| | evaluated and meet the needs of the SBSC. | g. | 401 - 500 | | | | | | | | |
| | | h. | 501 - 750 | | | | | | | | |
| | | i. | 751 - 1,000 | | | | | | | | |
| | | j. | 1,001 - 2,000 | | | | | | | | |
| | | k. | 2,001 - 3,000 | | | | | | | | |
| | | Ι. | 3,001 - 4,000 | | | | | | | | |
| | | m. | 4,001 - 5,000 | | | | | | | | |
| | | n. | 5,001 - 6,000 | | | | | | | | |
| | | о. | 6,001 - 7,500 | | | | | | | | |
| | | р. | 7,501 - 10,000 | | | | | | | | |
| | | q. | 10,001 - 12,500 | | | | | | | | |
| | | r. | 12,501 - 15,000 | | | | | | | | |
| | | s. | 15,001 - 20,000 | | | | | | | | |
| | | t. | 20,001 - 25,000 | | | | | | | | |
| | | u. | 25,001 - 30,000 | | | | | | | | |
| | | ٧. | , , | | | | | | | | |
| | | w. | 35,001 - 40,000 | | | | | | | | |
| | | х. | 40,001 + | | | | | | | | |
| | Set-up charge for printing: | | | | | | | | | | |
| | Detail set-up charge/printing information: | | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | | US Tec | h, Inc. | Vision Da Svste | |
|----|---|----|----------------------|-------------|---------|--------------------|---------|
| ٩C | ISUMABLE PRODUCTS: | | | | | | |
| | | | | (each) | (each) | (each) | (each) |
| | | | | not printed | printed | not printed | printed |
| 8. | Lanyards - EK Ekcessories, Inc. Custom | a. | 1 - 25 REJ | | | | |
| | 'Shorter' Pass Holder w/ Soft End w/Dual | b. | 26 - 50 REJ | | | | |
| | Breakaway - #022208. | C. | 51 - 100 REJ | | | | |
| | | d. | 101 - 200 REJ | | | | |
| | Lanyards - Items # 67 - 69. NO | e. | 201 - 300 | | | | |
| | SUBSTITUTE. These models have been pre- | f. | 301 - 400 | | | | |
| | evaluated and meet the needs of the SBSC. | g. | 401 - 500 | | | | |
| | | h. | 501 - 750 | | | | |
| | | i. | 751 - 1,000 | | | | |
| | | j. | 1,001 - 2,000 | | | | |
| | | k. | 2,001 - 3,000 | | | | |
| | | ١. | 3,001 - 4,000 | | | | |
| | | m. | 4,001 - 5,000 | | | | |
| | | n. | 5,001 - 6,000 | | | | |
| | | 0. | 6,001 - 7,500 | | | | |
| | | р. | 7,501 - 10,000 | | | | |
| | | q. | 10,001 - 12,500 | | | | |
| | | r. | 12,501 - 15,000 | | | | |
| | | S. | | | | | |
| | | t. | 20,001 - 25,000 | | | | |
| | | u. | 25,001 - 30,000 | | | | |
| | | ٧. | 30,001 - 35,000 | | | | |
| | | w. | 35,001 - 40,000 | | | | |
| | | х. | 40,001 + | | | | |
| | Set-up charge for printing: Detail set-up charge/printing information: | | | | | | |

| | | | | Accu- Corpo | | Anixte | r, Inc. | Audio Innova | | COM | CO |
|----|---|----|----------------------|-----------------------|-------------------|-----------------------|-------------------|-----------------------|-------------------|-----------------------|-------------------|
| 10 | NSUMABLE PRODUCTS: | | | | | | | | | | |
| | | | | (each) not printed | (each) printed |
| 30 | Lanyards - EK Ekcessories, Inc. Sports | a. | 1 - 25 REJ | not printed | printed | not printed | printeu | not printed | printed | not printed | printed |
| | Lanyard Plus II w/Soft Ends and Dual Safety | b. | 26 - 50 REJ | | | | | | | | |
| | Breakaway - #022108. | с. | 51 - 100 REJ | | | | | | | | |
| | | d. | 101 - 200 REJ | | | | | | | | |
| | Lanyards - Items # 67 - 69. NO | е. | 201 - 300 | | | | | | | | |
| | SUBSTITUTE. These models have been pre- | f. | 301 - 400 | | | | | | | | |
| | evaluated and meet the needs of the SBSC. | g. | 401 - 500 | | | | | | | | |
| | | h. | 501 - 750 | | | | | | | | |
| | | i. | 751 - 1,000 | | | | | | | | |
| | | j. | 1,001 - 2,000 | | | | | | | | |
| | | k. | 2,001 - 3,000 | | | | | | | | |
| | | ١. | 3,001 - 4,000 | | | | | | | | |
| | | m. | 4,001 - 5,000 | | | | | | | | |
| | | n. | 5,001 - 6,000 | | | | | | | | |
| | | 0. | 6,001 - 7,500 | | | | | | | | |
| | | р. | 7,501 - 10,000 | | | | | | | | |
| | | q. | 10,001 - 12,500 | | | | | | | | |
| | | r. | 12,501 - 15,000 | | | | | | | | |
| | | s. | 15,001 - 20,000 | | | | | | | | |
| | | t. | 20,001 - 25,000 | | | | | | | | |
| | | u. | 25,001 - 30,000 | | | | | | | | |
| | | ٧. | 30,001 - 35,000 | | | | | | | | |
| | | w. | 35,001 - 40,000 | | | | | | | | |
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| | Set-up charge for printing: | | | | | | | | | ļ | |
| | Detail set-up charge/printing information: | | | | | | | | | | |
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Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | | CSU So System | • | EK Ekcess | ories, Inc. | Graybar | Electric | Integrated Corpor | |
|-----|---|----|----------------------|------------------|---------|--|-------------|-------------|----------|----------------------|---------|
| 100 | NSUMABLE PRODUCTS: | | | | -, - | | | | | | |
| | | | | (each) | (each) | (each) | (each) | (each) | (each) | (each) | (each) |
| | | | | not printed | printed | not printed | printed | not printed | printed | not printed | printed |
| 69. | Lanyards - EK Ekcessories, Inc. Sports | a. | 1 - 25 REJ | | | | | | | +14% | +14% |
| | Lanyard Plus II w/Soft Ends and Dual Safety | b. | 26 - 50 REJ | | | | | | | +14% | +14% |
| | Breakaway - #022108. | C. | 51 - 100 REJ | | | | | | | +14% | +14% |
| | | d. | 101 - 200 REJ | | | | | | | +14% | +14% |
| | Lanyards - Items # 67 - 69. NO | e. | 201 - 300 | | | *5.88 | *\$6.03 | | | +14% | +14% |
| | SUBSTITUTE. These models have been pre- | f. | 301 - 400 | | | \$5.88 | \$6.03 | | | +14% | +14% |
| | evaluated and meet the needs of the SBSC. | g. | 401 - 500 | | | \$5.88 | \$6.03 | | | +14% | +14% |
| | | h. | 501 - 750 | | | \$5.56 | \$5.71 | | | +14% | +14% |
| | | i. | 751 - 1,000 | | | \$5.56 | \$5.71 | | | +14% | +14% |
| | | j. | 1,001 - 2,000 | | | \$5.25 | \$5.40 | | | +14% | +14% |
| | | k. | 2,001 - 3,000 | | | \$5.25 | \$5.40 | | | +14% | +14% |
| | | ١. | 3,001 - 4,000 | | | \$4.94 | \$5.09 | | | +14% | +14% |
| | | m. | 4,001 - 5,000 | | | \$4.94 | \$5.09 | | | +14% | +14% |
| | | n. | 5,001 - 6,000 | | | \$4.80 | \$4.95 | | | +14% | +14% |
| | | 0. | 6,001 - 7,500 | | | \$4.80 | \$4.95 | | | +14% | +14% |
| | | р. | 7,501 - 10,000 | | | \$4.80 | \$4.95 | | | +14% | +14% |
| | | q. | 10,001 - 12,500 | | | \$4.65 | \$4.80 | | | +14% | +14% |
| | | r. | 12,501 - 15,000 | | | \$4.65 | \$4.80 | | | +14% | +14% |
| | | S. | 15,001 - 20,000 | | | \$4.65 | \$4.80 | | | +14% | +14% |
| | | t. | 20,001 - 25,000 | | | \$4.55 | \$4.70 | | | +14% | +14% |
| | | u. | 25,001 - 30,000 | | | \$4.55 | \$4.70 | | | +14% | +14% |
| | | ٧. | 30,001 - 35,000 | | | \$4.45 | \$4.60 | | | +14% | +14% |
| | | w. | 35,001 - 40,000 | | | \$4.45 | \$4.60 | | | +14% | +14% |
| | | х. | 40,001 + | | | \$4.40 | \$4.55 | | | +14% | +14% |
| | Set-up charge for printing: | | · · · | | | 1X Fee | \$100.00 | | | | +14% |
| | Detail set-up charge/printing information: | | | | | * Min. ord units. One printed on | color logo | | | | |

| | | | | Qualified | | Silmar Ele | | Sonitrol of | Sarasota | SureView | Systems |
|-----|---|----|----------------------|-----------------------|-------------------|-----------------------|-------------------|-----------------------|-------------------|-----------------------|-------------------|
| | | | | Contracti | ng, Inc. | Inc | | | | | |
| COr | SUMABLE PRODUCTS: | | | | (1) | | () | | | | (1) |
| | | | | (each) not printed | (each) printed |
| 69. | Lanyards - EK Ekcessories, Inc. Sports | a. | 1 - 25 REJ | | | | • | | • | | |
| | Lanyard Plus II w/Soft Ends and Dual Safety | b. | 26 - 50 REJ | | | | | | | | |
| | Breakaway - #022108. | C. | 51 - 100 REJ | | | | | | | | |
| | | d. | 101 - 200 REJ | | | | | | | | |
| | Lanyards - Items # 67 - 69. NO | e. | 201 - 300 | | | | | | | | |
| | SUBSTITUTE. These models have been pre- | f. | 301 - 400 | | | | | | | | |
| | evaluated and meet the needs of the SBSC. | g. | 401 - 500 | | | | | | | | |
| | | h. | 501 - 750 | | | | | | | | |
| | | i. | 751 - 1,000 | | | | | | | | |
| | | j. | 1,001 - 2,000 | | | | | | | | |
| | | k. | 2,001 - 3,000 | | | | | | | | |
| | | ١. | 3,001 - 4,000 | | | | | | | | |
| | | m. | 4,001 - 5,000 | | | | | | | | |
| | | n. | 5,001 - 6,000 | | | | | | | | |
| | | 0. | 6,001 - 7,500 | | | | | | | | |
| | | р. | 7,501 - 10,000 | | | | | | | | |
| | | q. | 10,001 - 12,500 | | | | | | | | |
| | | r. | 12,501 - 15,000 | | | | | | | | |
| | | s. | 15,001 - 20,000 | | | | | | | | |
| | | t. | 20,001 - 25,000 | | | | | | | | |
| | | u. | 25,001 - 30,000 | | | | | | | | |
| | | ٧. | 30,001 - 35,000 | | | | | | | | |
| | | w. | 35,001 - 40,000 | | | | | | | | |
| | | х. | 40,001 + | | | | | | | | |
| | Set-up charge for printing: | | | | | | | | | | |
| | Detail set-up charge/printing information: | | | | | | | | | | |
| | | | | | | | | | | | |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| | | | | US Tec | h, Inc. | Vision Da Svste | |
|----|---|----|----------------------|-------------|---------|--------------------|---------|
| N | SUMABLE PRODUCTS: | | | | | | /110 |
| | | | | (each) | (each) | (each) | (each) |
| | | | | not printed | printed | not printed | printed |
|). | Lanyards - EK Ekcessories, Inc. Sports | a. | 1 - 25 REJ | | | | |
| | Lanyard Plus II w/Soft Ends and Dual Safety | b. | 26 - 50 REJ | | | | |
| | Breakaway - #022108. | C. | 51 - 100 REJ | | | | |
| | | d. | 101 - 200 REJ | | | | |
| | Lanyards - Items # 67 - 69. NO | e. | 201 - 300 | | | | |
| | SUBSTITUTE. These models have been pre- | f. | 301 - 400 | | | | |
| | evaluated and meet the needs of the SBSC. | g. | 401 - 500 | | | | |
| | | h. | 501 - 750 | | | | |
| | | i. | 751 - 1,000 | | | | |
| | | j. | 1,001 - 2,000 | | | | |
| | | k. | 2,001 - 3,000 | | | | |
| | | Ι. | 3,001 - 4,000 | | | | |
| | | m. | 4,001 - 5,000 | | | | |
| | | n. | 5,001 - 6,000 | | | | |
| | | 0. | 6,001 - 7,500 | | | | |
| | | р. | 7,501 - 10,000 | | | | |
| | | q. | 10,001 - 12,500 | | | | |
| | | r. | 12,501 - 15,000 | | | | |
| | | S. | 15,001 - 20,000 | | | | |
| | | t. | 20,001 - 25,000 | | | | |
| | | u. | 25,001 - 30,000 | | | | |
| | | ٧. | 30,001 - 35,000 | | | | |
| | | w. | 35,001 - 40,000 | | | | |
| | | Х. | 40,001 + | | | | |
| | Set-up charge for printing: Detail set-up charge/printing information: | | | | | | |
| | | | | | | | |

| | | Accu-Tech Corporation | Anixter, Inc. | Audio Visual Innovations |
|-----------------------|---|---------------------------------|-----------------------------------|-----------------------------------|
| | | | | |
| SERVICE | | Dete | Data | Dete |
| | Description | Rate | Rate | Rate |
| | /CHARGES: | | | |
| | avel time & consumable supplies in | | | |
| ourly rate | | | | |
| | w Installation Security Projects | | | |
| | urly rate for standard working hours. | | | |
| | onday through Friday from 7:00 A.M. to | | | |
| | 0 P.M.). | | | |
| | onday through Friday prior to 7:00 A.M. | | | |
| | after 5:00 P.M., and Saturday and | | | |
| | nday). | | | |
| | pair of Security Systems | | | |
| | urly rate for standard working hours. | | | |
| • | onday through Friday from 7:00 A.M. to | | | |
| | 0 P.M.). | | | |
| | onday through Friday prior to 7:00 A.M. | | | |
| | after 5:00 P.M., and Saturday and | | | |
| | nday). | | | |
| | TAL MATERIALS: | | | |
| | ge Mark-up) | | | |
| | idental materials to be billed at net cost. | | | |
| | lude a percentage allowed for overhead | | | |
| | profit. | | | (7 0 0 1 1 1 |
| lotes: | | 10 days delivery or completion. | 3-21 days delivery or completion. | 15-30 days delivery or completion |
| | | | | |
| | | | Item #13 ad.: No published price | |
| | | | list. | |
| | | | | |
| | | | | |
| | | | | |
| Contact N | amo: | David Habba | | Cindy Turner |
| Contact N Address: | | David Hobbs | Jaime Ball | Cindy Turner |
| uuress: | | 9220 Palm River Rd., #103 | 7550 Brokerage Dr. | 6301 Benjamin Rd., #101 |
| hone: | | Tampa, FL 33619 813-664-1919 | Orlando, FL 32809 | Tampa, FL 33634 |
| ax: | | 813-664-1919 | 800-346-3069 | 800-282-6733 800-244-8630 |
| ax: ederal ID | \#· | 58-1549426 | 407-240-1755 36-2361285 | |
| -Mail Ad | | david.hobbs@accu-tech.com | jamie.ball@anixter.com | 59-1958935 bids@avispl.com |
| -iviali AQ | UIE35. | uaviu.noops@accu-lecn.com | | DIUS@avispl.com |

| | Ilation: Security System: Installation, | СОМСО | CSU Security Systems, Inc. | ening: April 24, 2008 - 2:00 p.m. EK Ekcessories, Inc. |
|----------------|--|------------------------------|--------------------------------|---|
| | | 001100 | | |
| SERVICE: | | Primary | | |
| Item | Description | Rate | Rate | Rate |
| SERVICE/CHA | | | | |
| • | ime & consumable supplies in | | | |
| hourly rate.). | | | | |
| 70. New Inst | allation Security Projects | | | |
| | te for standard working hours. through Friday from 7:00 A.M. to | | | |
| 5:00 P.M | .). | \$37.50 | \$64.00 | |
| and after | through Friday prior to 7:00 A.M. 5:00 P.M., and Saturday and | \$50.05 | \$ 00.00 | |
| Sunday). | | \$56.25 | \$96.00 | |
| | f Security Systems | | | |
| | the for standard working hours. | | | |
| | through Friday from 7:00 A.M. to | ¢ 40.50 | ¢c4.00 | |
| 5:00 P.M | through Friday prior to 7:00 A.M. | \$42.50 | \$64.00 | |
| | 5:00 P.M., and Saturday and | | | |
| Sunday). | - | \$63.75 | \$96.00 | |
| INCIDENTAL M | | φ 0 3.73 | \$90.00 | |
| (Percentage Ma | | | | |
| | I materials to be billed at net cost. | | | |
| | percentage allowed for overhead | | | |
| and profi | | 10% | 15% | |
| Notes: | | | 7 days delivery or completion. | 14 days delivery or completion. |
| | | | | Depends on quantity, usually neve |
| | | | | more than 2 weeks. |
| | | | | |
| | | | | *Offering additional discount for |
| | | | | larger quantities. |
| | | | | |
| | | Michael C. Durman | Michael O. Olifeste | Todd January |
| Contact Name: | | Michael C. Bugner | Michael G. O'Keefe | Todd Jorgensen |
| Address: | | 6275 46th St. N., #A | 3203 Elmer St. | 575 W. 3200 South |
| Dhana: | | Pinellas Park, FL 33781 | Sarasota, FL 34231 | Logan, UT 84321 |
| Phone: Fax: | | 727-522-3477 727-522-3573 | 941-378-2020 941-921-0586 | 800-338-2030, X38 435-753-2411 |
| Federal ID#: | | 121-322-3313 | 59-2495608 | 87-0459731 |
| E-Mail Address | | | mokeefe@csusecurity.com | toddj@ekusa.com |
| | • | | | เป็นนุษาณีอิล.เป็าท |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058 Bid Opening: April 24, 2008 - 2:00 p.m. **Graybar Electric** Integrated Services Corporation Qualified Systems Contracting, Inc. SERVICE: Secondary Description Item Rate Rate Rate SERVICE/CHARGES: (Include travel time & consumable supplies in hourly rate.). 70. New Installation Security Projects Hourly rate for standard working hours. (Monday through Friday from 7:00 A.M. to 5:00 P.M.). \$62.45 \$65.00 (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday). \$86.50 \$97.50 71. Repair of Security Systems Hourly rate for standard working hours. (Monday through Friday from 7:00 A.M. to 5:00 P.M.). \$62.45 \$95.00 (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday). \$86.50 \$142.50 INCIDENTAL MATERIALS: (Percentage Mark-up) 72. Incidental materials to be billed at net cost. Include a percentage allowed for overhead 14% 35% and profit. 15 days delivery or completion. 30 days delivery or completion. 10 days delivery or completion. Notes: Dave Torgerson Irving J. Benzing Contact Name: **David Rollo** 6708 Benjamin Rd., #100 2475 17th St. 5600 19th St. E. Address: Sarasota, FL 34234 Ellenton, FL 34222 Tampa, FL 33634 Phone: 941-955-0905 941-342-7977 813-885-3705 Fax: 941-366-5047 941-342-7970 866-306-1799 Federal ID#: 13-0794380 06-1683341 45-0535420 E-Mail Address: david.rollo@gbe.com ibenzing@isc1.com cstark@qualifiedsystems.net

| | Silmar Electronics Inc. | Sonitrol of Sarasota | Dpening: April 24, 2008 - 2:00 p.m. SureView Systems |
|--|---------------------------------|---------------------------------|---|
| | | | |
| SERVICE: | | | |
| Item Description | Rate | Rate | Rate |
| SERVICE/CHARGES: | | | |
| (Include travel time & consumable supplies in | | | |
| hourly rate.). | | | |
| 70. New Installation Security Projects | | | |
| Hourly rate for standard working hours. | | | |
| (Monday through Friday from 7:00 A.M. t | to | | |
| 5:00 P.M.). | | \$67.00 | \$100.0 |
| (Monday through Friday prior to 7:00 A.M | Л. | | |
| and after 5:00 P.M., and Saturday and | | | |
| Sunday). | | \$127.00 | \$150.0 |
| 71. Repair of Security Systems | | | |
| Hourly rate for standard working hours. | | | |
| (Monday through Friday from 7:00 A.M. t | to | | |
| 5:00 P.M.). | | \$67.00 | \$85.0 |
| (Monday through Friday prior to 7:00 A.M | Л. | · · · · · · | |
| and after 5:00 P.M., and Saturday and | | | |
| Sunday). | | \$127.00 | \$127.0 |
| INCIDENTAL MATERIALS: | | · · · · | |
| (Percentage Mark-up) | | | |
| 72. Incidental materials to be billed at net cos | st. | | |
| Include a percentage allowed for overhea | ad | | |
| and profit. | | 5% | 25% |
| Notes: | 10 days delivery or completion. | 30 days delivery or completion. | See attached SureView Immix Dealer |
| | | | Price List Effective 01/02/08. |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| Contact Name: | Kevin B. Gilbert | Mark Midyett | Matthew Krebs |
| Address: | 6301 Tower Ln., #3 | 8134 Blaikie Ct. | 5115 Joanne Kearney Blvd. |
| | Sarasota, FL 34240 | Sarasota, FL 34240 | Tampa, FL 33619 |
| Phone: | 941-343-0413 | 941-315-0604 | 800-495-5939 |
| Fax: | 941-379-3400 | 941-343-0097 | 813-699-1115 |
| Federal ID#: | 59-1028324 | 65-0897553 | 76-0794273 |
| E-Mail Address: | kevin@silmarelectronics.com | mmidyett@sonitrolsarasota.com | matt.krebs@sureviewinternational.com |

Bid Tabulation: Security System: Installation, Repair, Parts and Consumables - Bid #8058

| on: Security System: Installation, Repair, Parts and C | | Bid Opening: April 24, 20 |
|--|---------------------------------|---------------------------------------|
| | US Tech, Inc. | Vision Database Systems |
| SERVICE: | | |
| Item Description | Rate | Rate |
| SERVICE/CHARGES: | | |
| (Include travel time & consumable supplies in | | |
| hourly rate.). | | |
| 70. New Installation Security Projects | | |
| Hourly rate for standard working hours. | | |
| (Monday through Friday from 7:00 A.M. to | | |
| 5:00 P.M.). | | |
| (Monday through Friday prior to 7:00 A.M. | | |
| and after 5:00 P.M., and Saturday and | | |
| Sunday). | | |
| 71. Repair of Security Systems | | |
| Hourly rate for standard working hours. | | |
| (Monday through Friday from 7:00 A.M. to | | |
| 5:00 P.M.). | | |
| (Monday through Friday prior to 7:00 A.M. | | |
| and after 5:00 P.M., and Saturday and | | |
| Sunday). | | |
| INCIDENTAL MATERIALS: | | |
| (Percentage Mark-up) | | |
| 72. Incidental materials to be billed at net cost. | | |
| Include a percentage allowed for overhead | | |
| and profit. | | |
| Notes: | | 10 days delivery or completion. |
| | | |
| | | Vision Database Systems charges |
| | | daily rate for on-site installations. |
| | | The prices for these may be found |
| | | on Pg. 7 of the Pricing Catalog. No |
| | | all of our products require on-site |
| | | installation. |
| Contact Name: | Jeffrey Lerner | Emil Bonaduce |
| Address: | P.O. Box 152 | 1562 Park Ln. S., #500 |
| | Franklin Lakes, NJ 07417 | Jupiter, FL 33458 |
| Phone: | 800-783-8187 | 561-748-0711 |
| Fax: | 800-878-4876 | 561-748-0712 |
| Federal ID#: | 22-2544887 | 65-0276676 |
| E-Mail Address: | jeff.lerner@ustechinc.com | emil@visiondatabase.com |
| | Recorded by: Michelle F. Miller | |
| | Witnessed by: Carol A. Lichon | |

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA SECURITY SYSTEM; INSTALLATION, REPAIR, PARTS, AND CONSUMABLES - BID #8058 JUSTIFICATION FOR AWARD TO OTHER THAN LOW BIDDER

| Item # | Manufacturer | Vendor | Justification |
|---------|----------------------------|-------------------------------------|--|
| _ | | | Vendor did not submit price sheets as required per bid specifications. Reject item. No |
| 2 | AFC Industries | Integrated Services Corporation | other bids were received. |
| 2 | Aproprint | Integrated Carviage Corporation | Vendor did not submit price sheets as required per bid specifications. Reject item. No other bids were received. |
| 3 | Acroprint | Integrated Services Corporation | Vendor did not submit price sheets as required per bid specifications. Reject item. No |
| 6 | Atlas Wire and Cable | Integrated Services Corporation | other bids were received. |
| 9 | Cal Pipe | | Reject item. No bids were received. |
| | | | Tie with Anixter, Inc., for DVR Products. Awarded to Anixter, Inc., as overall low for Dedicated Micros product line as Anixter, Inc.'s 'balance of product line' discount was |
| 14 | Dedicated Micros | Silmar Electronics, Inc. | greater than that of Silmar Electronics, Inc. |
| | | | Vendor did not submit price sheets as required per bid specifications. Reject item. No |
| 17 | Door King | Integrated Services Corporation | other bids were received. |
| 20 | EK Ekcessories, Inc. | Integrated Services Corporation | Vendor did not submit price sheets as required per bid specifications. |
| | | | Vendor did not submit price sheets as required per bid specifications. Reject item. No |
| 21 | Eclipse Security | Integrated Services Corporation | other bids were received. |
| 26 | Firetide | Silmar Electronics, Inc. | Vendor is not an authorized reseller/installer. |
| 30 | HID | Qualified Systems Contracting, Inc. | Tie bid. Awarded to Anixter, Inc., per tie bid procedures. |
| | | | Vendor did not submit price sheets as required per bid specifications. Reject item. No |
| 32 | Hysecurity | Integrated Services Corporation | other bids were received. |
| 38 | Middle Atlantic | Accu-Tech Corporation | Tie bid. Awarded to Anixter, Inc., per tie bid procedures. |
| | | | Vendor did not submit price sheets as required per bid specifications. Reject item. No |
| 44 | Protech Technologies, Inc. | Integrated Services Corporation | other bids were received. |
| 49 | Sentry 360 Security | Integrated Services Corporation | Vendor did not submit price sheets as required per bid specifications. |
| 50 | Silent Knight | Integrated Services Corporation | Vendor did not submit price sheets as required per bid specifications. |
| | | | Vendor did not submit price sheets as required per bid specifications. Reject item. No |
| 51 | Simplex | Integrated Services Corporation | other bids were received. |
| 56 | Texas Instruments | | Reject item. No bids were received. |
| 58 | Ultrak | | Reject item. No bids were received. |
| 60 | W/in ato d | Interreted Convince Comparation | Vendor did not submit price sheets as required per bid specifications. Reject item. No |
| 63 | Winsted | Integrated Services Corporation | other bids were received. Vendor did not submit price sheets as required per bid specifications. Reject item. No |
| 64-66 | | Integrated Services Corporation | other bids were received. |
| 67 | | Integrated Services Corporation | Vendor did not submit price sheets as required per bid specifications. |
| 67 a d. | | | Reject 67 a d. No other bids were received for these quantities. |
| - | | Interreted Consists - Comparation | |
| 68 | | Integrated Services Corporation | Vendor did not submit price sheets as required per bid specifications. |
| 68 a d. | | | Reject 68 a d. No other bids were received for these quantities. |
| 69 | | Integrated Services Corporation | Vendor did not submit price sheets as required per bid specifications. |
| 69 a d. | | | Reject 69 a d. No other bids were received for these quantities. |