



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**  
MATERIALS MANAGEMENT DEPARTMENT  
101 OLD VENICE ROAD • OSPREY, FLORIDA 34229  
TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board**  
**Lori White, Superintendent**  
**Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #14-0061 FOR FUMIGATION SERVICES**

Bids to provide 'Fumigation Services' were received from three vendors on April 22, 2014. The bid of Haskell Termite and Pest Control, Inc., was the best low bid meeting the advertised specifications. The bid of Pestguard Commercial Services, Inc., was nonresponsive to the requirement of submitting a current fumigation license with their bid. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

**Requested by:**  
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 05/13/2014

**Fiscal Impact:**

Not to exceed  
\$60,000.00

**Recommended Motion:** That the bid of Haskell Termite and Pest Control, Inc., to provide 'Fumigation Services' in an amount not to exceed \$60,000.00, be approved as presented.

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Tabulation for Fumigation Services - Bid #14-0061

Opened April 22, 2014 at 2:00 p.m.

	Haskell Termite & Pest Control, Inc.	Key 2 Pest Control, Inc.	Pestguard Commercial Services, Inc.
Category 1: Less than or equal to 20,000 c.ft:			
Cost per cubic foot	<b>\$0.03 X 15,000 = \$450.00</b>	\$0.040 X 15,000 = \$600.00	\$0.030 X 15,000 = \$450.00
Warranty renewal per year (years 2 and 3)	<b>\$0.00 X 2 = \$0.00</b>	0.12 X 2 = \$144.00	\$0.00 X 2 = \$0.00
Total	<b>\$450.00</b>	\$744.00	\$450.00
Number of calendar days required for completion:	<b>6 days</b>	5 days	5 days
Category 1A: Less than or equal to 20,000 c.ft: (Category for building located over a crawl space.)			
Cost per cubic foot	<b>\$0.035 X 15,000 = \$525.00</b>	\$0.045 X 15,000 = \$675.00	\$0.035 X 15,000 = \$525.00
Warranty renewal per year (years 2 and 3)	<b>\$0.00 X 2 = \$0.00</b>	0.12 X 2 = \$162.00	\$0.00 X 2 = \$0.00
Total	<b>\$525.00</b>	\$837.00	\$525.00
Number of calendar days required for completion:	<b>6 days</b>	5 days	5 days
Category 2: 20,001 - 150,000 cubic feet:			
Cost per cubic foot	<b>\$0.023 X 100,000 = \$2,300.00</b>	\$0.030 X 100,000 = \$3,000.00	\$0.023 X 100,000 = \$2,300.00
Warranty renewal per year (years 2 and 3)	<b>\$0.00 X 2 = \$0.00</b>	0.10 X 2 = \$600.00	\$0.00 X 2 = \$0.00
Total	<b>\$2,300.00</b>	\$3,600.00	\$2,300.00
Number of calendar days required for completion:	<b>6 days</b>	5 days	5 days
Category 2A: 20,001 - 150,000 cubic feet: (Category for building located over a crawl space.)			
Cost per cubic foot	<b>\$0.027 X 100,000 = \$2,700.00</b>	\$0.034 X 100,000 = \$3,400.00	\$0.026 X 100,000 = \$2,600.00
Warranty renewal per year (years 2 and 3)	<b>\$0.00 X 2 = \$0.00</b>	0.12 X 2 = \$816.00	\$0.00 X 2 = \$0.00
Total	<b>\$2,700.00</b>	\$4,216.00	\$2,600.00
Number of calendar days required for completion:	<b>6 days</b>	5 days	5 days
Category 3: 150,001 - 300,000 cubic feet:			
Cost per cubic foot	<b>\$0.020 X 200,000 = \$4,000.00</b>	\$0.025 X 200,000 = \$5,000.00	\$0.020 X 200,000 = \$4,000.00
Warranty renewal per year (years 2 and 3)	<b>\$0.00 X 2 = \$0.00</b>	0.12 X 2 = \$1,200.00	\$0.00 X 2 = \$0.00
Total	<b>\$4,000.00</b>	\$6,200.00	\$4,000.00
Number of calendar days required for completion:	<b>6 days</b>	5-7 days	5 days
Category 4: 300,001 - above cubic feet:			
Cost per cubic foot	<b>\$0.020 X 400,000 = \$8,000.00</b>	\$0.025 X 400,000 = \$10,000.00	\$0.020 X 400,000 = \$8,000.00
Warranty renewal per year (years 2 and 3)	<b>\$0.00 X 2 = \$0.00</b>	0.12 X 2 = \$2,400.00	\$0.00 X 2 = \$0.00
Total	<b>\$8,000.00</b>	\$12,400.00	\$8,000.00
Number of calendar days required for completion:	<b>6 days</b>	5-7 days	5 days
Notes	<b>Corrected extension error on category 4.</b>	Warranty bid as percentage of cubic feet total and corrected extension errors on category 4.	
Contact	<b>Robert Quesinberry</b>	Erik D. Warren	Roger G. Mensing
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Recorded by: Nikki Brock

Witnessed by: Joyce E. Haney