



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Carol A. Lichon, CPPO, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #15-0124 FOR AUTOMOTIVE/LIGHT
TRUCK REPAIR PARTS**

Bids to provide 'Automotive/Light Truck Repair Parts' were received from seven vendors on March 10, 2015. The bids of Fleet Acquisitions, LLC dba Fleet Products, Fleet Pride, Inc., The Parts House, Uni-Select USA, Inc., and Vehicle Maintenance Program were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the operating budget allocated to the Transportation Department.

Requested by:
Ellery Girard

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 04-28-15

Fiscal Impact:

Not to exceed
\$125,000.00

Recommended Motion: That the bids of Fleet Acquisitions, LLC dba Fleet Products, Fleet Pride, Inc., The Parts House, Uni-Select USA, Inc., and Vehicle Maintenance Program, to provide 'Automotive/Light Truck Repair Parts' in an amount not to exceed \$125,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Automotive/Light Truck Repair Parts - Bid #15-0124

Opened on March 10, 2015 at 2:00 p.m.

Percentage Discount off Current Jobber Price per Manufacturer or Approved Alternate. ALL NEW PARTS. BIDDER MUST INCLUDE JOBBER PRICE LIST(S) WITH THE BID SUBMITTAL FOR EACH MANUFACTURER OFFERED.		A&A Auto Parts Store, Inc.			Fleet Acquisitions, LLC dba Fleet Products		
Item	Manufacturer	Percent Discount:	In House Brand Manufacturer:	In House Brand Percent Discount:	Percent Discount:	In House Brand Manufacturer:	In House Brand Percent Discount:
1	AC DELCO		Standard Ign	30%			
2	ANCO Wiper Blades	48%			50% off list		
3	AUTOLITE	27%			25%		
4	BOSCH	15%	Champion	35%			
5	DAYCO	35%					
6	FRAM	40%				Wix	62%
7	GATES		Dayco	35%	20%		
8	ECHLIN	REJECT					
9	MOOG	44%				Raybestos	20%
10	MOPAR	REJECT					
11	MONROE	35%			20%		
12	MOTORCRAFT	0%					
13	PRECISION BEARING		Bower	35%			
14	STANT		CST	15%		Gates	20%
15	TIMKEN				15%		
16	TRW	REJECT					
17	WAGNER	35%				Raybestos	20%

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Item	Manufacturer	Percent Discount:	In House Brand Manufacturer:	In House Brand Percent Discount:	Percent Discount:	In House Brand Manufacturer:	In House Brand Percent Discount:
1	AC DELCO				List less 41% or better	See attached line card.	List less 41% or better.
2	ANCO Wiper Blades	32%				See attached line card.	List less 41% or better.
3	AUTOLITE				List less 41% or better	See attached line card.	List less 41% or better.
4	BOSCH				List less 41% or better	See attached line card.	List less 41% or better.
5	DAYCO					See attached line card.	List less 41% or better.
6	FRAM		Baldwin Filter	63%	List less 41% or better	See attached line card.	List less 41% or better.
7	GATES				List less 41% or better	See attached line card.	List less 41% or better.
8	ECHLIN	REJECT				See attached line card.	List less 41% or better.
9	MOOG				List less 41% or better	See attached line card.	List less 41% or better.
10	MOPAR	REJECT				See attached line card.	List less 41% or better.
11	MONROE				List less 41% or better	See attached line card.	List less 41% or better.
12	MOTORCRAFT				List less 41% or better	See attached line card.	List less 41% or better.
13	PRECISION BEARING				List less 41% or better	See attached line card.	List less 41% or better.
14	STANT					See attached line card.	List less 41% or better.
15	TIMKEN					See attached line card.	List less 41% or better.
16	TRW	REJECT				See attached line card.	List less 41% or better.
17	WAGNER				List less 41% or better	See attached line card.	List less 41% or better.

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Item	Manufacturer	Percent Discount:	In House Brand Manufacturer:	In House Brand Percent Discount:	Percent Discount:	In House Brand Manufacturer:	In House Brand Percent Discount:
1	AC DELCO	12%			50%		
2	ANCO Wiper Blades	41%			56%		
3	AUTOLITE				60%		
4	BOSCH	9%					
5	DAYCO		Goodyear	18%			
6	FRAM		Parts Plus (CHL)	35%		Wix	83%
7	GATES				68%		
8	ECHLIN	REJECT				Standard EM	63%
9	MOOG	19%			65%		
10	MOPAR	REJECT					
11	MONROE	17%			61%		
12	MOTORCRAFT	19%			65%		
13	PRECISION BEARING	35%				BCA Bearings	64%
14	STANT		CST Caps & Stats	19%	63%		
15	TIMKEN	28%				National Seals	65%
16	TRW	REJECT					
17	WAGNER		Power Stop Pads and Shoes	9%	68%	Wagner Brakes	

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Item	Manufacturer	Percent Discount:	In House Brand Manufacturer:	In House Brand Percent Discount:
1	AC DELCO			
2	ANCO Wiper Blades	62.5%	Discount from network list 12/1/12	
3	AUTOLITE			
4	BOSCH			
5	DAYCO	26%	Jobber dated 10/1/14	
6	FRAM	58%	Jobber dated 1/14	
7	GATES	18%	Jobber dated 6/16/14 #432-0900	
8	ECHLIN	REJECT		
9	MOOG			
10	MOPAR	REJECT		
11	MONROE			
12	MOTORCRAFT			
13	PRECISION BEARING			
14	STANT			
15	TIMKEN			
16	TRW	REJECT		
17	WAGNER	75.5%	discount from Wagner Lighting list 9/22/08	

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18	INDICATE ADDITIONAL NAMES OF MANUFACTURERS NOT INDICATED ABOVE AND DISCOUNT OFF CURRENT JOBBER LIST. (SUBMIT JOBBER LIST FOR EVERY ADDITIONAL MANUFACTURER LISTED.) ALL NEW PARTS.	Brand Manufacturer:	Percent Discount:	Brand Manufacturer:	Percent Discount:
a	NAME OF ADDITIONAL MANUFACTURER OFFERED:	A1 Cardone	30%		
b	NAME OF ADDITIONAL MANUFACTURER OFFERED:	Quick Steering by Moog	10%		
c	NAME OF ADDITIONAL MANUFACTURER OFFERED:	Federal Mogul	15%		
d	NAME OF ADDITIONAL MANUFACTURER OFFERED:	Raybestos	30%		
NOTES					
Contact		Rick Sabol		Stace Williams	
Address		4630 Broadway Street, Building E		6510 Golden Groves Lane	
		Allentown, PA 18104		Tampa, FL 33610	
Phone		570-655-4514 Ext. 2104		813-621-1734	
Fax		570-655-6969		813-626-2010	
Federal I.D.		233001870		621868964	
Email		rick.sabol@key-stone.com			

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18	INDICATE ADDITIONAL NAMES OF MANUFACTURERS NOT INDICATED ABOVE AND DISCOUNT OFF CURRENT JOBBER LIST. (SUBMIT JOBBER LIST FOR EVERY ADDITIONAL MANUFACTURER LISTED.) ALL NEW PARTS.	Brand Manufacturer:	Percent Discount:	Brand Manufacturer:	Percent Discount:
a	NAME OF ADDITIONAL MANUFACTURER OFFERED:			See attached line card.	List less 41% or better.
b	NAME OF ADDITIONAL MANUFACTURER OFFERED:				
c	NAME OF ADDITIONAL MANUFACTURER OFFERED:				
d	NAME OF ADDITIONAL MANUFACTURER OFFERED:				
NOTES		*Off list price		For complete parts look up and pricing , please visit us at: www.firstcallonline.com	
Contact		Vic Russell		Vanessa Creech	
Address		2141 Whitfield Park Loop		233 South Patterson	
		Sarasota, FL 34243		Springfield, MO 65802	
Phone		941-758-8282		417-829-5879	
Fax				800-925-0899	
Federal I.D.		630681070		440618012	
Email		vic.russell@fleetpride.com		probids@oreillyauto.com	

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Percentage Discount off Current Jobber Price per Manufacturer or Approved Alternate. ALL NEW PARTS. BIDDER MUST INCLUDE JOBBER PRICE LIST(S) WITH THE BID SUBMITTAL FOR EACH MANUFACTURER OFFERED.		The Parts House		Uni-Select USA, Inc.	
18	INDICATE ADDITIONAL NAMES OF MANUFACTURERS NOT INDICATED ABOVE AND DISCOUNT OFF CURRENT JOBBER LIST. (SUBMIT JOBBER LIST FOR EVERY ADDITIONAL MANUFACTURER LISTED.) ALL NEW PARTS.	Brand Manufacturer:	Percent Discount:	Brand Manufacturer:	Percent Discount:
a	NAME OF ADDITIONAL MANUFACTURER OFFERED:	Philips Lighting	29%	USA	56%
b	NAME OF ADDITIONAL MANUFACTURER OFFERED:	Baldwin Filters *Net price is column C	63%	Walker	67%
c	NAME OF ADDITIONAL MANUFACTURER OFFERED:	Bendix Brake	3%	Wagner Lighting	60%
d	NAME OF ADDITIONAL MANUFACTURER OFFERED:	Standard Motor Products	16%	Motormite	60%
NOTES				*Discounts are based off of list.	
Contact		Richard Kilpatrick		Eric H. Levy	
Address		4083 Sawyer Court		901 North Lenola Road	
		Sarasota, FL 34233		Moorestown, NJ 08057	
Phone		941-924-2394		856-778-1400	
Fax		941-924-8621		856-439-5903	
Federal I.D.		611436406		200769630	
Email		rkilpatrick@thepartshouse.com		macustomersupport@uniselect.com	

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18	INDICATE ADDITIONAL NAMES OF MANUFACTURERS NOT INDICATED ABOVE AND DISCOUNT OFF CURRENT JOBBER LIST. (SUBMIT JOBBER LIST FOR EVERY ADDITIONAL MANUFACTURER LISTED.) ALL NEW PARTS.	Brand Manufacturer:	Percent Discount:
a	NAME OF ADDITIONAL MANUFACTURER OFFERED:		
b	NAME OF ADDITIONAL MANUFACTURER OFFERED:		
c	NAME OF ADDITIONAL MANUFACTURER OFFERED:		
d	NAME OF ADDITIONAL MANUFACTURER OFFERED:		
NOTES		* Anco and Wagner do not have jobber price sheets. Discounts offered are off their most current LIST price, which is the only sheet available to me.	
Contact		Lindi Brooks	
Address		3595 North Dixie Highway, Bay #7	
		Boca Raton, FL 33431	
Phone		561-362-6080	
Fax		561-362-7994	
Federal I.D.		521574660	
Email		lindi@vmpparts.com	
Recorded by: Sydney Manas			
Witnessed by: Joyce E. Haney			

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
JUSTIFICATION

Automotive/Light Truck Repair Parts - Bid #15-0124

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ITEM#	BIDDER	REASON FOR NOT AWARDING TO OTHER THAN LOW BIDDER
All	A&A Auto Parts Store, Inc.	A&A Auto Parts Store, Inc., is non-responsive to the requirement of submitting the bidder's preference form with an attorney signature per bid specifications.
All	O'Reilly Automotive Stores, Inc. dba O'Reilly Auto Parts	O'Reilly Automotive Stores, Inc. dba O'Reilly Auto Parts is non-responsive to the requirement of submitting price lists for each manufacturer offered on a CD, flash drive or printed copy per bid specifications.
2	Vehicle Maintenance Program, Inc. Uni-Select USA, Inc. Fleet Acquisitions, LLC dba Fleet Products	Awarded to The Parts House as overall low with price verification.
3	Uni-Select USA, Inc.	Awarded to Fleet Acquisitions, LLC dba Fleet Products as overall low with price verification.
7	Uni-Select USA, Inc.	Awarded to Fleet Acquisitions, LLC dba Fleet Products as overall low with price verification.
8	Reject Echlin Brand	No bids received for Echlin brand. Uni-Select USA, Inc., was awarded an additional manufacturer - Standard EM.
9	Uni-Select USA, Inc.	Awarded to The Parts House as overall low with price verification. Fleet Acquisitions, LLC dba Fleet Products was awarded an additional manufacturer - Raybestos.
10	Reject Item.	No bids received for Mopar brand.
12	Uni-Select USA, Inc.	Awarded to The Parts House as overall low with price verification.
16	Reject Item.	No bids received for TRW brand.