



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Pat Black, CPPB, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #0511 FOR CLEANING OF METAL
ROOFS AND OTHER STRUCTURES AND SURFACES**

Bids for 'Cleaning of Metal Roofs and Other Structures and Surfaces' were received from eight vendors on October 20, 2009. The bid of Awnclean Diversified Services is the best low bid meeting the advertised specifications. The bid of GCSI Paintscape, Inc., was non-responsive to the requirement for cleaning of metal roofs and other structures and surfaces as their primary business. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these services are in the capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 11-10-09

Fiscal Impact:

Not to exceed
\$150,000.00

Funding:

Capital

Recommended Motion: That the bid of Awnclean Diversified Services, to provide 'Cleaning of Metal Roofs and Other Structures and Surfaces' in an amount not to exceed \$150,000.00, be approved for award and purchase.

(over)

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Cleaning of Metal Roofs and Other Structures and Surfaces - Bid #0511

Opened October 20, 2009 at 3:00 P.M.

#	DESCRIPTION		Awnclean Diversified Services	Bay Area Window Cleaning
1	PRESSURE CLEAN COATED METAL ROOFS	per square foot	\$0.045	\$0.09
2	PRESSURE CLEAN GENERAL ROOFS	per square foot	\$0.045	\$0.11
3	PRESSURE CLEAN FLAT SURFACES i.e., sidewalks, decking, driveways	per square foot	\$0.025	\$0.11
4	PRESSURE CLEAN VERTICAL SURFACES UP TO 15'	per square foot	\$0.035	\$0.11
5	PRESSURE CLEAN VERTICAL SURFACES OVER 15'	per square foot	\$0.04	\$0.14
6	GENERAL CLEANING OF SURFACES - as required per bid specifications. STANDARD HOURS - 7:00 a.m. through 5:00 p.m., Monday through Friday. Hourly rate, including overhead and profit.	standard hourly rate	\$33.00	\$40.00
7	GENERAL CLEANING OF SURFACES - as required per bid specifications. NON-STANDARD HOURS - prior to 7:00 a.m. and after 5:00 p.m. Monday through Friday, and Saturdays and Sundays. Hourly rate, including overhead and profit.	non-standard hourly rate	\$35.00	\$55.00
8	SPECIALIZED SERVICES - as required per bid specifications. STANDARD HOURS - 7:00 a.m. through 5:00 p.m., Monday through Friday. Hourly rate, including overhead and profit.	standard hourly rate	\$35.00	\$50.00
9	SPECIALIZED SERVICES - as required per bid specifications. NON-STANDARD HOURS - prior to 7:00 a.m. and after 5:00 p.m. Monday through Friday, and Saturdays and Sundays. Hourly rate, including overhead and profit.	non-standard hourly rate	\$37.00	\$60.00
10	MATERIALS FOR SPECIALIZED SERVICES PERCENTAGE MARK-UP - Materials/chemicals for specialized services to be billed at net cost. (No mark-up of sales tax allowed). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for special materials/chemicals.	percentage mark-up of materials	10%	4%

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Cleaning of Metal Roofs and Other Structures and Surfaces - Bid #0511

Opened October 20, 2009 at 3:00 P.M.

#	DESCRIPTION		D&A Window Cleaning Service, Inc.	GCSI Paintscape, Inc.	Hawk's Nest Construction
1	PRESSURE CLEAN COATED METAL ROOFS	per square foot	\$0.15	\$0.05	\$0.081
2	PRESSURE CLEAN GENERAL ROOFS	per square foot	\$0.10	\$0.05	\$0.079
3	PRESSURE CLEAN FLAT SURFACES i.e., sidewalks, decking, driveways	per square foot	\$0.08	\$0.05	\$0.043
4	PRESSURE CLEAN VERTICAL SURFACES UP TO 15'	per square foot	\$0.10	\$0.05	\$0.054
5	PRESSURE CLEAN VERTICAL SURFACES OVER 15'	per square foot	\$0.18	\$0.05	\$0.064
6	GENERAL CLEANING OF SURFACES - as required per bid specifications. STANDARD HOURS - 7:00 a.m. through 5:00 p.m., Monday through Friday. Hourly rate, including overhead and profit.	standard hourly rate	\$21.50	\$25.00	\$26.00
7	GENERAL CLEANING OF SURFACES - as required per bid specifications. NON-STANDARD HOURS - prior to 7:00 a.m. and after 5:00 p.m. Monday through Friday, and Saturdays and Sundays. Hourly rate, including overhead and profit.	non-standard hourly rate	\$29.50	\$25.00	\$29.50
8	SPECIALIZED SERVICES - as required per bid specifications. STANDARD HOURS - 7:00 a.m. through 5:00 p.m., Monday through Friday. Hourly rate, including overhead and profit.	standard hourly rate	\$25.75	\$25.00	\$27.00
9	SPECIALIZED SERVICES - as required per bid specifications. NON-STANDARD HOURS - prior to 7:00 a.m. and after 5:00 p.m. Monday through Friday, and Saturdays and Sundays. Hourly rate, including overhead and profit.	non-standard hourly rate	\$32.50	\$25.00	\$29.50
10	MATERIALS FOR SPECIALIZED SERVICES PERCENTAGE MARK-UP - Materials/chemicals for specialized services to be billed at net cost. (No mark-up of sales tax allowed). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for special materials/chemicals.	percentage mark-up of materials	10%	9%	15%

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Cleaning of Metal Roofs and Other Structures and Surfaces - Bid #0511

Opened October 20, 2009 at 3:00 P.M.

#	DESCRIPTION		Morgan Painting of SW Florida, Inc.	Total Pressure Cleaning Services	Under Pressure
1	PRESSURE CLEAN COATED METAL ROOFS	per square foot	\$0.09	\$0.05	\$0.10
2	PRESSURE CLEAN GENERAL ROOFS	per square foot	\$0.08	\$0.05	\$0.09
3	PRESSURE CLEAN FLAT SURFACES i.e., sidewalks, decking, driveways	per square foot	\$0.025	\$0.04	\$0.04
4	PRESSURE CLEAN VERTICAL SURFACES UP TO 15'	per square foot	\$0.035	\$0.03	\$0.08
5	PRESSURE CLEAN VERTICAL SURFACES OVER 15'	per square foot	\$0.045	\$0.04	\$0.12
6	GENERAL CLEANING OF SURFACES - as required per bid specifications. STANDARD HOURS - 7:00 a.m. through 5:00 p.m., Monday through Friday. Hourly rate, including overhead and profit.	standard hourly rate	\$35.00	\$35.00	\$75.00
7	GENERAL CLEANING OF SURFACES - as required per bid specifications. NON-STANDARD HOURS - prior to 7:00 a.m. and after 5:00 p.m. Monday through Friday, and Saturdays and Sundays. Hourly rate, including overhead and profit.	non-standard hourly rate	\$40.00	\$37.00	\$115.00
8	SPECIALIZED SERVICES - as required per bid specifications. STANDARD HOURS - 7:00 a.m. through 5:00 p.m., Monday through Friday. Hourly rate, including overhead and profit.	standard hourly rate	\$35.00	\$35.00	\$100.00
9	SPECIALIZED SERVICES - as required per bid specifications. NON-STANDARD HOURS - prior to 7:00 a.m. and after 5:00 p.m. Monday through Friday, and Saturdays and Sundays. Hourly rate, including overhead and profit.	non-standard hourly rate	\$40.00	\$37.00	\$200.00
10	MATERIALS FOR SPECIALIZED SERVICES PERCENTAGE MARK-UP - Materials/chemicals for specialized services to be billed at net cost. (No mark-up of sales tax allowed). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for special materials/chemicals.	percentage mark-up of materials	10%	10%	10%

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Cleaning of Metal Roofs and Other Structures and Surfaces - Bid #0511

Opened October 20, 2009 at 3:00 P.M.

#	DESCRIPTION		Awnclean Diversified Services	Bay Area Window Cleaning
11	RENTAL OF EQUIPMENT PERCENTAGE MARK-UP - On occasion, it is recognized that special rental equipment may be necessary under extreme circumstances. This category is to be used only with prior written approval from the Facilities Services representative. Rentals are to be billed at net cost. (No mark-up of sales tax allowed). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for special materials/chemicals.	percentage mark-up of rental equipment	10%	4%
Contact			Amy J. Diehl	Kevin Castleberry
Address			501 North Newport Avenue	5553 West Waters Avenue, Suite 315
			Tampa, FL 33606	Tampa, FL 33634
Telephone			813-258-9344	813-884-2046
Fax			813-258-9347	813-884-2340
Federal I.D.			592989871	205288352
E-Mail Address			amy@awnclean.com	kcastleberry@bayarea window.com

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Cleaning of Metal Roofs and Other Structures and Surfaces - Bid #0511

Opened October 20, 2009 at 3:00 P.M.

#	DESCRIPTION		D&A Window Cleaning Service, Inc.	GCSI Paintscape, Inc.	Hawk's Nest Construction
11	RENTAL OF EQUIPMENT PERCENTAGE MARK-UP - On occasion, it is recognized that special rental equipment may be necessary under extreme circumstances. This category is to be used only with prior written approval from the Facilities Services representative. Rentals are to be billed at net cost. (No mark-up of sales tax allowed). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for special materials/chemicals.	percentage mark-up of rental equipment	10%	9%	15%
Contact			Al Sarabasa	Glenn J. Shecter	Mark E. Hawkins
Address			321 Georgia Avenue	8251 Blaikie Court	4525-A South Tamiami Trail
			Longwood, FL 32750	Sarasota, FL 34240	Sarasota, FL 34231
Telephone			407-831-5388	941-377-0899	941-650-9499
Fax			407-831-1377	941-377-1055	941-925-8625
Federal I.D.			593206001	203274108	650813627
E-Mail Address			al@dabuildingservices.com	office@gcsi.biz	hwknest@msn.com
				Item 10 & 11 includes sales tax	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Cleaning of Metal Roofs and Other Structures and Surfaces - Bid #0511

Opened October 20, 2009 at 3:00 P.M.

#	DESCRIPTION		Morgan Painting of SW Florida, Inc.	Total Pressure Cleaning Services	Under Pressure
11	RENTAL OF EQUIPMENT PERCENTAGE MARK-UP - On occasion, it is recognized that special rental equipment may be necessary under extreme circumstances. This category is to be used only with prior written approval from the Facilities Services representative. Rentals are to be billed at net cost. (No mark-up of sales tax allowed). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for special materials/chemicals.	percentage mark-up of rental equipment	10%	0%	15%
Contact			Jeffrey D. Morgan	Alberto Suarez	Stanley Labady
Address			3905 East Venice Avenue Venice, FL 34292	941 West Cimmeron Drive Tampa, FL 33603	3120 Java Plum Avenue Sarasota, FL 34232
Telephone			941-488-6936	813-236-9813	941-322-0550
Fax			941-488-6936	813-236-6216	941-377-7517
Federal I.D.			650650176	205580932	261361245
E-Mail Address				totalpressurecleaning svcs@verizon.net	newunderpressure @gmail.com
				Recorded by Peggy Long Witnessed by Carol A. Lichon	