



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Pat Black, CPPB, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #11-0009 FOR FIRE EXTINGUISHER AND
KITCHEN HOOD/FUEL ISLAND FIRE SUPPRESSION SYSTEM SERVICE
AND SUPPLIES**

Bids to provide 'Fire Extinguisher and Kitchen Hood/Fuel Island Fire Suppression System Service and Supplies' were received from seven vendors on September 22, 2010. The bid of Florida Fire Service, Inc. was the best low bid meeting the advertised specifications based on a sealed scenario. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 10-26-10

Fiscal Impact:

Not to exceed
\$150,000.00

Funding:

Capital

Recommended Motion: That the bid of Florida Fire Service, Inc., to provide 'Fire Extinguisher and Kitchen Hood/Fuel Island Suppression System Service and Supplies' in an amount not to exceed \$150,000.00, be approved for award and purchase.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Fire Extinguisher and Kitchen Hood/Fuel Island Fire Suppression System

Bid Tabulation

Service and Supplies-Bid #11-0009

Opened September 22, 2010 at 2:00 p.m.

The bidder proposes and agrees to provide all labor, materials, supervision, equipment, tools, fuel, etc., to perform the service required in accordance with the bid documents for the following prices:		All Florida Fire Equipment	Alliance Fire & Safety	Florida Fire Service, Inc.
Item Description		Per Unit Cost	Per Unit Cost	Per Unit Cost
PORTABLE FIRE EXTINGUISHERS:				
1.	ANNUAL INSPECTION, including tag and seal	\$2.50	\$3.00	\$1.80
2.	SIX YEAR SERVICE	\$14.95	See recharge for size F.E.	\$4.00
RECHARGE SERVICE - A minimum of 5 units will be accumulated at one location before service is requested. No trip charges allowed.				
RECHARGE - Dry Chemical Extinguishers/Stored Pressure Type				
3.	2-1/2# ABC	\$0.00	\$14.50*	\$0.00
4.	5# ABC	\$0.00	\$14.50*	\$0.00
5.	10# ABC	\$0.00	\$24.50*	\$0.00
6.	20#	\$0.00	\$34.50*	\$0.00
7.	25#	\$0.00	\$40.00*	\$0.00
8.	50#	\$0.00	\$45.00*	\$0.00
RECHARGE - Dry Chemical Extinguishers/Cartridge Operated Type				
9.	10#	\$0.00	\$30.00*	\$0.00
10.	20#	\$0.00	\$45.00*	\$0.00
11.	30#	\$0.00	\$60.00*	\$0.00
RECHARGE - CO ₂				
12.	5#	\$0.00	\$18.00*	\$0.00
13.	10#	\$0.00	\$24.00*	\$20.00
14.	15#	\$0.00	\$33.00*	\$20.00
RECHARGE - HALON				
15.	Recharge Halon - per lb.	\$0.00	\$40.00	\$0.00

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Item Description		Per Unit Cost	Per Unit Cost
PORTABLE FIRE EXTINGUISHERS:			
1.	ANNUAL INSPECTION, including tag and seal	\$4.75	\$8.95
2.	SIX YEAR SERVICE	\$4.00	\$0.00
RECHARGE SERVICE - A minimum of 5 units will be accumulated at one location before service is requested. No trip charges allowed.			
RECHARGE - Dry Chemical Extinguishers/Stored Pressure Type			
3.	2-1/2# ABC	\$12.90	\$0.00
4.	5# ABC	\$17.90	\$0.00
5.	10# ABC	\$25.90	\$0.00
6.	20#	\$38.90	\$0.00
7.	25#	\$42.90	\$0.00
8.	50#	\$137.50	\$0.00
RECHARGE - Dry Chemical Extinguishers/Cartridge Operated Type			
9.	10#	\$83.64	\$0.00
10.	20#	\$96.64	\$0.00
11.	30#	\$154.18	\$0.00
RECHARGE - CO ₂			
12.	5#	\$21.90	\$0.00
13.	10#	\$26.90	\$0.00
14.	15#	\$30.50	\$0.00
RECHARGE - HALON			
15.	Recharge Halon - per lb.	\$24.50	\$25.00

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Item Description		Per Unit Cost	Per Unit Cost
PORTABLE FIRE EXTINGUISHERS:			
1.	ANNUAL INSPECTION, including tag and seal	\$6.50	\$2.00
2.	SIX YEAR SERVICE	\$0.00	\$15.00*
RECHARGE SERVICE - A minimum of 5 units will be accumulated at one location before service is requested. No trip charges allowed.			
RECHARGE - Dry Chemical Extinguishers/Stored Pressure Type			
3.	2-1/2# ABC	\$0.00	\$10.50
4.	5# ABC	\$0.00	\$14.00
5.	10# ABC	\$0.00	\$20.00
6.	20#	\$0.00	\$25.00
7.	25#	\$0.00	\$25.00
8.	50#	\$0.00	\$25.00
RECHARGE - Dry Chemical Extinguishers/Cartridge Operated Type			
9.	10#	\$0.00	\$10.00
10.	20#	\$0.00	\$10.00
11.	30#	\$0.00	\$10.00
RECHARGE - CO ₂			
12.	5#	\$0.00	\$5.00
13.	10#	\$0.00	\$10.00
14.	15#	\$0.00	\$15.00
RECHARGE - HALON			
15.	Recharge Halon - per lb.	\$0.00	\$15.00

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Item Description		Per Unit Cost	Per Unit Cost	Per Unit Cost
HYDROSTATIC TESTING				
16.	Dry Chemical	\$8.00	\$18.00	\$18.50
17.	Carbon Dioxide	\$0.00	\$18.00	\$25.00
18.	Existing System Hoses	\$0.00	Time + Materials	\$0.00
NEW EXTINGUISHERS OR PARTS AS NECESSARY:				
19.	2-1/2# ABC Dry Chemical	\$25.00	\$35.00	\$25.00
20.	5# ABC Dry Chemical	\$35.00	\$39.00	\$43.00
21.	5# CO ₂	\$105.00	\$145.00	\$105.00
22.	10# CO ₂	\$130.00	\$195.00	\$160.00
23.	10# ABC Dry Chemical	\$42.50	\$52.00	\$43.00
24.	5# Halon	\$100.00	\$195.00	\$130.00
25.	O-Ring	\$1.00	\$3.00	\$3.00
26.	Gauges	\$0.00	\$3.00	\$0.00
27.	Check Stems, Nozzles	\$0.00	\$3.00	\$8.00
28.	Wall Brackets	\$4.00	\$3.00	\$7.50
29.	Safety Pins	\$2.00	\$3.00	\$3.50
ANSUL KITCHEN HOOD SYSTEMS:				
30.	Fusible Links for hood system as required	\$7.50	\$12.00	\$14.50
31.	Semi-Annual Inspection - including tag and seal - cost per unit	\$60.00	\$75.00 1st \$25.00 add'l cylinder*	\$72.50
FUEL ISLAND SUPPRESSION SYSTEMS:				
32.	Semi-Annual Inspection - cost per unit	\$60.00	\$75.00 1st \$25.00 add'l cylinder*	\$42.50

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Item Description		Per Unit Cost	Per Unit Cost
HYDROSTATIC TESTING			
16.	Dry Chemical	\$18.50	\$0.00
17.	Carbon Dioxide	\$19.50	\$0.00
18.	Existing System Hoses	\$38.50	\$0.00
NEW EXTINGUISHERS OR PARTS AS NECESSARY:			
19.	2-1/2# ABC Dry Chemical	\$25.90	\$39.00
20.	5# ABC Dry Chemical	\$36.05	\$52.00
21.	5# CO ₂	\$132.00	\$150.00
22.	10# CO ₂	\$184.00	\$200.00
23.	10# ABC Dry Chemical	\$56.50	\$75.00
24.	5# Halon	\$153.50	\$200.00
25.	O-Ring	\$0.85	\$0.00
26.	Gauges	\$9.25	\$0.00
27.	Check Stems, Nozzles	\$10.52	\$0.00
28.	Wall Brackets	\$2.25	\$0.00
29.	Safety Pins	\$0.75	\$0.00
ANSUL KITCHEN HOOD SYSTEMS:			
30.	Fusible Links for hood system as required	\$7.60	\$10.00
31.	Semi-Annual Inspection - including tag and seal - cost per unit	\$68.00	\$75.00
FUEL ISLAND SUPPRESSION SYSTEMS:			
32.	Semi-Annual Inspection - cost per unit	\$68.00	\$395.00 Add'l Tanks \$25.00

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Item Description		Per Unit Cost	Per Unit Cost
HYDROSTATIC TESTING			
16.	Dry Chemical	\$24.00	\$10.00
17.	Carbon Dioxide	\$0.00	\$10.00
18.	Existing System Hoses	\$0.00	\$5.00
NEW EXTINGUISHERS OR PARTS AS NECESSARY:			
19.	2-1/2# ABC Dry Chemical	\$0.00	\$20.00
20.	5# ABC Dry Chemical	\$38.50	\$36.00
21.	5# CO ₂	\$105.00	\$125.00
22.	10# CO ₂	\$130.00	\$175.00
23.	10# ABC Dry Chemical	\$40.00	\$64.00
24.	5# Halon	\$130.00	\$140.00 *
25.	O-Ring	\$0.00	\$1.00
26.	Gauges	\$0.00	\$5.00
27.	Check Stems, Nozzles	\$0.00	\$5.00
28.	Wall Brackets	\$7.00	\$2.00
29.	Safety Pins	\$0.00	\$0.50
ANSUL KITCHEN HOOD SYSTEMS:			
30.	Fusible Links for hood system as required	\$15.00	\$6.00
31.	Semi-Annual Inspection - including tag and seal - cost per unit	\$55.00	\$75.00
FUEL ISLAND SUPPRESSION SYSTEMS:			
32.	Semi-Annual Inspection - cost per unit	\$325.00	\$175.00

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Item Description		Per Unit Cost	Per Unit Cost	Per Unit Cost
REPAIRS AND UPGRADES:				
Labor:				
33.	Hourly rate for services provided during standard hours (Monday - Friday, 7:00 am - 5:00 pm).	\$57.50	\$60.00	\$75.00
34.	Hourly rate for emergency services provided during non-standard hours (before 7:00 am and after 5:00 pm and anytime on Saturday or Sunday).	\$77.50	\$90.00	\$112.50
Materials:				
35.	Materials for repairs to be billed at net cost. (No mark-up of sales tax allowed). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC.	15%	15%	15%
SERVICE INFORMATION:				
36.	Service Technician(s) for service during standard hours:	James Roberts	Service Dispatch	Tim Humbert (all service calls should go through our office first)
	Phone Number:	727-564-3614	941-485-5402 Option 2	813-662-3473
	Fax Number:	727-527-1197	941-483-3321	813-655-5456
37.	Service Technician for emergency service during non-standard hours:	Daniel Deauchesne	Emergency Svc Dispatch	Doug Higgs
	Phone Number:	727-432-3197	941-485-5402 Option 4	813-662-3473
	Fax Number:	727-525-5950	941-483-3321	813-655-5456

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REPAIRS AND UPGRADES:			
Labor:			
33.	Hourly rate for services provided during standard hours (Monday - Friday, 7:00 am - 5:00 pm).	\$55.00	
34.	Hourly rate for emergency services provided during non-standard hours (before 7:00 am and after 5:00 pm and anytime on Saturday or Sunday).	\$82.50	
Materials:			
35.	Materials for repairs to be billed at net cost. (No mark-up of sales tax allowed). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC.	15%	25%
SERVICE INFORMATION:			
36.	Service Technician(s) for service during standard hours:	Dispatched to most available technician	Scott Tracy
	Phone Number:	955-6074	813-299-9181
	Fax Number:	951-2428	239-896-1692
37.	Service Technician for emergency service during non-standard hours:	Dispatched to on-call tech that day	Tom Brown
	Phone Number:	955-6074	727-741-5836
	Fax Number:	951-2428	239-896-1692

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Item Description		Per Unit Cost	Per Unit Cost
REPAIRS AND UPGRADES:			
Labor:			
33.	Hourly rate for services provided during standard hours (Monday - Friday, 7:00 am - 5:00 pm).	\$89.00	\$45.00
34.	Hourly rate for emergency services provided during non-standard hours (before 7:00 am and after 5:00 pm and anytime on Saturday or Sunday).	\$135.50	\$65.00
Materials:			
35.	Materials for repairs to be billed at net cost. (No mark-up of sales tax allowed). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC.	15%	10%
SERVICE INFORMATION:			
36.	Service Technician(s) for service during standard hours:	Scott Johnson	Daniel Washington
	Phone Number:	941-586-3407	321-544-1025
	Fax Number:	941-377-2001	941-639-0499
37.	Service Technician for emergency service during non-standard hours:	Mark Garcia	Kelly Bodell
	Phone Number:	727-235-3879	941-380-0018
	Fax Number:	727-581-8332	941-639-0499

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Item Description		Per Unit Cost	Per Unit Cost	Per Unit Cost
SCENARIO FOR INVOICING PORTABLE FIRE EXTINGUISHERS:				
Perform service at a school that has 200 portable fire extinguishers that need the various services listed below. Detail how your invoice would reflect bid prices. The school also needs 20 new fire extinguishers. This scenario invoice should accurately portray your typical invoicing for these services as it will be used to compare invoices of similar future actual services.		Charge for Services	Charge for Services	Charge for Services
100	Due for normal service (annual inspections)	\$250.00	\$300.00	\$180.00
20	Due for 6 year service	\$299.00	5# ABC Dry Chem + parts \$290.00	\$80.00
50	Due for recharge service	\$0.00	5# ABC Dry Chem + Parts + materials \$725.00	\$0.00
10	Fix broken stems	\$0.00	\$30.00	\$80.00
10	Replace O-rings	\$10.00	\$30.00	\$30.00
10	Repair gauges	\$0.00	\$30.00	\$0.00
20	New fire extinguishers - 10# ABC Dry Chemical	\$850.00	\$1,040.00	\$860.00
		Clarification: #2, #16-18 - includes inspection, recharge, o-ring, and valve stem.	# 2: See Recharge for size F.E. #s 3-8: + Parts + Materials (i.e., Powder) #s 9-11: + Parts + Materials #s 12-14: + Parts #s 31-32: Per Control Head Clarification: #16-18 inspection only	Clarification: #2, #16-18 includes inspection, recharge, o-ring, and valve stem.
Contact		Daniel Deauchesne	Sean Hill	George D. Higgs, Jr.
Address		6060 31st Street North	500 Base Avenue East	Post Office Box 186
		St. Petersburg, FL 33714	Venice, FL 34285	Brandon, FL 33509
Phone		727-525-5950	941-485-5402	813-662-3473
Fax		727-527-1197	941-483-3321	813-655-5456
Federal I.D.		593605464	753030991	030546411
Email		allfloridafireequip@tampabay.rr.com	sphill@alliancefire.com	higgsgd@floridafire.com

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Item Description		Per Unit Cost	Per Unit Cost
SCENARIO FOR INVOICING PORTABLE FIRE EXTINGUISHERS:			
Perform service at a school that has 200 portable fire extinguishers that need the various services listed below. Detail how your invoice would reflect bid prices. The school also needs 20 new fire extinguishers. This scenario invoice should accurately portray your typical invoicing for these services as it will be used to compare invoices of similar future actual services.		Charge for Services	Charge for Services
100	Due for normal service (annual inspections)	\$475.00	\$1790.00 All inclusive for 200
20	Due for 6 year service	\$80.00	
50	Due for recharge service	\$1,295.00	
10	Fix broken stems	\$105.20	
10	Replace O-rings	\$8.50	
10	Repair gauges	\$92.50	
20	New fire extinguishers - 10# ABC Dry Chemical	\$1,130.00	\$1,500.00
		Clarification: #2 + recharge, parts #16-17 + recharge, (certification), parts #18 + parts	Clarification: #2, #16-18 includes inspection, recharge, o-ring, and valve stem.
Contact		William P. Ditzel	Mike Snyder
Address		601 North Lime Avenue	4701 Oak Fair Boulevard
		Sarasota, FL 34237	Tampa, FL 33610
Phone		955-6074	813-478-6861
Fax		951-2428	239-896-1692
Federal I.D.		592834359	943077928
Email		gulfcoastfiresafety@verizon.net	misnyder@firemaster-mpc.com

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Perform service at a school that has 200 portable fire extinguishers that need the various services listed below. Detail how your invoice would reflect bid prices. The school also needs 20 new fire extinguishers. This scenario invoice should accurately portray your typical invoicing for these services as it will be used to compare invoices of similar future actual services.		Charge for Services	Charge for Services
100	Due for normal service (annual inspections)	\$650.00	\$200.00
20	Due for 6 year service	\$0.00	\$300.00
50	Due for recharge service	\$0.00	\$700.00
10	Fix broken stems	\$0.00	\$50.00
10	Replace O-rings	\$0.00	\$10.00
10	Repair gauges	\$0.00	\$50.00
20	New fire extinguishers - 10# ABC Dry Chemical	\$800.00	\$1,280.00
		Clarification: #2 includes inspection, powder, o-rings, hoses, valve stems, collars, and pull pins #16-18 Hydrostatic tests include all parts, powder, collars, pull pins, o-ring, and valve stem. Inspection is \$6.50.	# 2 - Includes recharge # 24 - Halatron, clean agent Clarification: #2, #16-18 includes inspection, recharge, o-rings, and valve stems.
Contact		Chris Johnson	Walter Schroyer
Address		521 Commerce Drive	420 Manor Drive
		Largo, FL 33770	Merritt Island, FL 32952
Phone		727-581-9339	941-639-3473
Fax		727-581-8332	941-639-0499
Federal I.D.		592780461	593444060
Email		chrisjohnson@piperfire.com	wschroyer@gmail.com
		Recorded by: Peggy Long	Witnessed by: Joyce Haney