



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Dr. Gary Norris, Superintendent
Mr. Scott Lempe, Associate Superintendent**

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD RFP #8022 FOR EMPLOYEE ASSISTANCE PROGRAM

Proposals to provide an 'Employee Assistance Program' were received from 16 proposers on September 12, 2007. The proposal of GHE Healthcare, Inc., was the best low proposal meeting the advertised specifications. This proposal is for a period of two years with the option to renew for two additional one-year periods. The funds for these purchases are contained in the operating budget allocated to the Human Resources Department.

Requested by:
Roy Sprinkle

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 10-30-07

Fiscal Impact:

Not to exceed
\$45,000.00

Funding:

Operating

Recommended Motion: That the proposal of GHE Healthcare, Inc., to provide an 'Employee Assistance Program' in an amount not to exceed \$45,000.00, be approved for award and purchase.

(over)

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RFP Tabulation for Employee Assistance Program - RFP #8022

Opened and recorded on: September 12, 2007 at 3:00 p.m.

FINAL EVALUATION						
Proposer	1	2	3	Average	Overall Fee	Total
Business Health Services	60.00	52.00	78.00	63.33	8.14	71.47
Ceridian Corporation	80.00	77.00	48.00	68.33	3.88	72.21
Comprehensive Behavioral Care	40.00	54.00	34.00	42.67	13.26	55.93
CorpCare Associates	45.00	55.00	34.00	44.67	13.11	57.78
Corphealth, Inc.	55.00	43.00	29.00	42.33	11.57	53.90
Corporate Care Works, Inc.	45.00	61.00	58.00	54.67	10.09	64.75
Deer Oaks EAP Services, LLC	45.00	48.00	37.00	43.33	19.67	63.00
EAP Sarasota at Sarasota Memorial Health Care System	35.00	43.00	40.00	39.33	10.26	49.59
eni	40.00	40.00	34.00	38.00	15.73	53.73
GHE Healthcare, Inc.	60.00	57.00	69.00	62.00	18.49	80.49
MHNet Behavioral Health	50.00	44.00	35.00	43.00	13.11	56.11
UniPsych Benefits, Inc.	60.00	45.00	42.00	49.00	13.11	62.11
UNUM Corp.	40.00	42.00	50.00	44.00	7.50	51.50
Horizon Health was non-responsive to the requirement of providing resumes.						
Resources for Living, Ltd., was non-responsive to the requirement of submitting pricing for a Wellness Program.						
United Behavioral Health was non-responsive to the requirement of submitting completed commercial reference, contact information and non-responsive to selected terms and conditions.						

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POINTS AWARDED FOR FEE BID		
With the lowest fee for a qualifying bidder of:	\$39,600.00	With the lowest fee for a qualifying bidder for additional work:
Proposer	Proposed Fee	Points Awarded
Business Health Services	\$95,717.65	8.27
Ceridian Corporation	\$200,640.00	3.95
Comprehensive Behavioral Care	\$58,740.00	13.48
CorpCare Associates	\$59,400.00	13.33
Corphealth, Inc.	\$67,320.00	11.76
Corporate Care Works, Inc.	\$77,220.00	10.26
Deer Oaks EAP Services, LLC	\$39,600.00	20.00
EAP Sarasota at Sarasota Memorial Health Care System	\$75,900.00	10.43
eni	\$49,500.00	16.00
GHE Healthcare, Inc.	\$42,120.00	18.80
MHNet Behavioral Health	\$59,400.00	13.33
UniPsych Benefits, Inc.	\$59,400.00	13.33
UNUM Corp.	\$103,840.00	7.63
Horizon Health was non-responsive to the requirement of providing resumes.		
Resources for Living, Ltd., was non-responsive to the requirement of submitting pricing for a Wellness Program.		
United Behavioral Health was non-responsive to the requirement of submitting completed commercial reference, contact information and non-responsive to selected terms and conditions.		

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Proposer's Name	Address	Authorized Representative	Telephone #	Fax #	E-mail Address
Business Health Services	711 W. 40th St, Suite. 207 Baltimore, MD 21211	Taryn Callahan	800-765-3277	410-889-7397	tcallahan@bhsonline.com
Ceridian Corporation	1013 Regency Dr. Acworth, GA 30102	Shelly Nelson	770-517-6435	770-517-6436	shelly.nelson@ceridian.com
Comprehensive Behavioral Care	3405 W. Martin Luther King, Suite. 101, Tampa, FL 33607	Steven Ramsland	813-288-4808	813-288-4844	sramsland@compcare.com
CorpCare Associates	7000 Peachtree Dunwoody Rd. Atlanta, GA 30328	George W. Martin Jr.	800-728-9444	770-396-9522	george@corpcareeap.com
Corphealth, Inc.	1300 Summit Ave. Suite 600 Fort Worth, TX 76102	Paul Floyd	253-931-4774	817-335-9100	paul_floyd@corphealth.com
Corporate Care Works, Inc.	8665 Baypine Rd., Ste. 100 Jacksonville, FL 32256	Cynthia Persico	800-327-9757	904-296-1511	mpargman@corporatecareworks.com
Deer Oaks EAP Services, LLC	7272 Wurzburg Pkwy, Ste. 601 San Antonio, TX 78240	Melinda Down, Ph.D.	210-615-3414	210-615-0501	mdown@deeroaks.com
EAP Sarasota at Sarasota Memorial Health Care System	1515 S. Osprey Ave., Ste. C-12 Sarasota, FL 34239	Dr. Todd Snyder	941-917-6755	941-917-1189	todd-snyder@smh.com
eni	1040 Vestal Pkwy. E. Vestal, NY 13850	Gene Raymondi	800-364-4748	607-754-1629	mteed@eniweb.com
GHE Healthcare, Inc.	5 Brighton Knolls Ct. Brinklow, MD 20862	William H. Miller	240-418-3546	301-774-1477	ghehealthcare@comcast.net
Horizon Health	2965 West State Rd. 434 Suite 100 Longwood, FL 32779	Cindy Sheriff	972-420-4099	972-420-7762	cindy.sheriff@horizonhealth.com
MHNet Behavioral Health	P.O. Box 209010 Austin, TX 78720	Sharyl Jeffries	512-347-7900	512-347-1810	sjeffries@mhnet.com
Resources for Living, Ltd.	4407 Monterey Oaks Blvd. Suite 150 Austin, TX 78749	R. Wayne Parchman	512-358-8400	512-358-8444	parhmanw@rfl.com
UniPsych Benefits, Inc.	7777 Davie Rd. Extension Ste. 100-A Hollywood, FL 33024	Denise Scott	800-272-3626	954-704-8025	unipsych@ix.netcom.com
United Behavioral Health	425 Market St. 27th Floor San Francisco, CA 94015	Gregory A. Bayer	415-547-5000	415-547-5333	gregory_bayer@uhc.com
UNUM Corp.	4830 West Kennedy Blvd. Tampa, FL 33609	Anthony J. Romano	813-207-2617		aromano@unum.com
Recorded by: Dawn VanGorder			Witnessed by: Carol Lichon		