



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Pat Black, CPPB, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #9026 FOR HVAC MAINTENANCE AND
INSTALLATION SERVICES**

Bids to provide 'HVAC Maintenance and Installation Services' were received from nine vendors on September 4, 2008. The bids of Air Mechanical & Service Corporation, All American Heating & Cooling, Inc., Custom Air, Inc., DebonAir Mechanical, and United Mechanical, Inc., were the best low bids meeting the advertised specifications. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the capital budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 09-30-08

Fiscal Impact: Not to exceed
\$800,000.00

Funding: 1180 Capital

Recommended Motion: That the bids of Air Mechanical & Service Corporation, All American Heating & Cooling, Inc., Custom Air, Inc., DebonAir Mechanical, and United Mechanical, Inc., to provide 'HVAC Maintenance and Installation Services' in an amount not to exceed \$800,000.00, be approved for award and purchase.

(over)

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation: HVAC Maintenance and Installation Services - Bid #9026

Opening: September 4, 2008 - 3:00 p.m.

	Air Comfort Services, LLC	Air Mechanical & Service Corp.	All American Heating & Cooling, Inc.	
HOURLY RATES				
1.	Journeyman standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$69.00	\$60.00	\$57.00
2.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$99.00	\$85.00	\$67.00
3.	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	n/a	\$46.00	\$50.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	n/a	\$65.00	\$60.00
MATERIALS: PERCENTAGE MARK-UP				
5.	Materials shall be billed at net cost. Include a percentage allowed for overhead and profit. (Indicate this percentage in the space to the right). (No mark-up of sales tax allowed). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials in order to verify markup.	40%	20%	15%

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		Custom Air, Inc.	DebonAir Mechanical	Hill York
HOURLY RATES				
1.	Journeyman standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$58.45	\$52.00	\$80.00
2.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$78.45	\$70.00	\$98.00
3.	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$43.85	\$35.00	\$55.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$58.85	\$50.00	\$68.00
MATERIALS: PERCENTAGE MARK-UP				
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		McQuay International	Total Building Solutions	United Mechanical, Inc.
HOURLY RATES				
1.	Journeyman standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$95.00	\$65.00	\$53.00
2.	Journeyman, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$142.50	\$97.50	\$79.50
3.	Helper, standard working hours (Monday through Friday 7:00 A.M. through 5:00 P.M.); hourly rate.	\$95.00	\$50.00	\$45.00
4.	Helper, non-standard working hours (Monday through Friday prior to 7:00 A.M. and after 5:00 P.M., and Saturday and Sunday); hourly rate.	\$142.50	\$75.00	\$67.50
MATERIALS: PERCENTAGE MARK-UP				
5.	<p>Materials shall be billed at net cost.</p> <p>Include a percentage allowed for overhead and profit. (Indicate this percentage in the space to the right). (No mark-up of sales tax allowed).</p> <p>A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials in order to verify markup.</p>	50%	50%	19%

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SUBCONTRACTED SERVICES: PERCENTAGE MARK-UP			
6. On occasion, subcontracted services may be necessary. This category is to be used only with prior written approval from the Facilities Services representative. Subcontracted services for maintenance, repairs, installations, and emergency services for heating, ventilation, and air conditioning (HVAC) services to be billed at net cost. Include a percentage allowed for overhead and profit. A MAXIMUM OF 15% MARK-UP of subcontracted services will be allowed. (Indicate this percentage in the space to the right). (No mark-up of sales tax allowed). A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%	5%	15%
Contact Name:	Perry Van Fleet	Mike Martin	Cynthia A. Miccichi
Address:	23606 Whitfield Park Avenue	2700 Avenue of the Americas	1351 Global Court
City, State, Zip	Sarasota, FL 34243	Englewood, FL 34224	Sarasota, FL 34240
Telephone:	941-355-4444	941-475-3715	941-379-9883
Fax:	941-756-6904	941-475-3725	941-377-9817
Federal I.D. #:	621625161	592158902	592610615
E-Mail:	info@acssarasota.com	bbyers@amsco-ac.com	allamericanhc@aol.com

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Contact Name:	Gerald L. Kurtz	Chris Wilson	James Saffa
Address:	6384 Tower Lane	5451 Lee Street, #1	501-A Interstate Court
City, State, Zip	Sarasota, FL 34240	Lehigh Acres, FL 33971	Sarasota, FL 34240
Telephone:	941-371-0833	239-369-9585	941-379-4535
Fax:	941-378-5988	239-369-9524	941-379-4223
Federal I.D. #:	650023256	650301106	
E-Mail:	rod@customairinc.com	cwilson@debonairac.com	jsaffa@hillyork.com

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Contact Name:	Thomas Amatucci	Michael Brooks	Mark Waltemathe
Address:	1911 N. US Highway 301, #300	3107 Queen Palm Drive	6441 Metro Plantation Rd.
City, State, Zip	Tampa, FL 33619	Tampa, FL 33619	Ft. Myers, FL 33966
Telephone:	813-621-8440	813-661-8818	239-425-6516
Fax:	813-621-6979	813-661-8818	239-425-6517
Federal I.D. #:	410404230	59-3630540	59-2828858
E-Mail:	tom.amatucci@mcquay.com	mbrooks@4tbs.net	mwalt@umihvac.com
	Recorded by: Eileen Forrester		
	Witnessed by: Carol A. Lichon		