



**SARASOTA**  
County Schools

October 16, 2018  
**Materials Management**  
Purchasing Department  
101 Old Venice Road, Osprey, FL 34229  
Phone 941-486-2183 • Fax 941-486-2188  
SarasotaCountySchools.net

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## MEMORANDUM

**TO: Members of the School Board**  
**Dr. Todd Bowden, Superintendent**  
**Mitsi Corcoran, Assistant Superintendent Chief Financial Officer**

**FROM: Carol A. Lichon, CPPO, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #19-0338 FOR BATTERIES**

Bids to provide 'Batteries' were received from two vendors on September 12, 2018. The bid of Batteries by Fisher, Inc., was the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included in the bid tabulation. This bid is for a period of one year with an option to renew for two additional one-year periods. The funds for these purchases are contained in the budgets allocated to the Facilities Services Department and the Information Technology Department.

**Requested by:**  
Jody Dumas  
Joe Binswanger

“Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.”

Posting Date: 10/9/18

**Financial Impact:**  
Not to exceed  
\$125,000.00

**Recommended Motion:** That the bid of Batteries by Fisher, Inc., for 'Batteries' in an amount not to exceed \$125,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Batteries – Bid #19-0338

Opened September 12, 2018 at 3 p.m.

Indicate the District price for the sample list of batteries using percentage discounts bid for Group B. The percentage discount submitted on the bid form must remain firm throughout the bid period. Bidders are to consider this requirement when offering discounts on the bid form.		<b>Batteries By Fisher, Inc.</b>				Eagle Partners dba Batteries Plus Bulbs				
Description	Part Number	Alternate Brand and Part Number	List Price	Percentage Discount	District Price	Alternate Brand and Part Number	List Price	Percentage Discount	District Price	
<b>Group A</b>										
<b>BATTERY USA</b>										
1	Battery - 31S-1000, size 31, 12V, wet cell, 1000CCA, Group 31	31S-1000	<b>Finish Line 315-1000</b>	<b>\$140.00</b>	<b>45%</b>	<b>\$77.00</b>	Duracell SLI31SHP	\$149.99	34%	\$98.99
2	Battery - HD31AS-1000, 12V, wet cell, 1000CCA, Group 31	31AS	<b>Finish Line 31P-1000</b>	<b>\$140.00</b>	<b>45%</b>	<b>\$77.00</b>	Duracell SLI31PHP	\$149.99	34%	\$98.99
3	Battery - 65-650, 12V, wet cell, 650CCA, Group 65	65-650	<b>Finish Line 65-60</b>	<b>\$102.04</b>	<b>45%</b>	<b>\$56.12</b>	Duracell SLI65A	\$119.99	42%	\$69.59
4	Battery - 34A-600, 12V, wet cell, 600CCA, Group 34	34A	<b>Finish Line 34-72</b>	<b>\$91.07</b>	<b>45%</b>	<b>\$50.09</b>	Duracell SLI34	\$129.99	48%	\$67.59
5	Battery - 78A-700, 12V, wet cell, 700CCA, Group 78	78A	<b>Finish Line 78-72</b>	<b>\$109.50</b>	<b>45%</b>	<b>\$60.23</b>	Duracell SLI78M	\$139.99	50%	\$69.99
6	Battery - 640RMF, 12V, wet cell, 650CCA, Group 640	640RMF	<b>Finish Line 40R-640</b>	<b>\$130.00</b>	<b>45%</b>	<b>\$71.50</b>	Duracell SLI40RT6M	\$134.99	45%	\$74.24
<b>DISCOVER</b>										
7	Battery - 115AGM - size 31, 12V, 940CA	EV31A-A	<b>Vision EV31-115A-AM</b>	<b>\$419.11</b>	<b>50%</b>	<b>\$209.56</b>		\$379.99	15%	\$322.99
8	Battery - 115AGM - size 31, 12V, 830CA	EV31A-B	<b>Vision EV31-115A-AM</b>	<b>\$419.11</b>	<b>50%</b>	<b>\$209.56</b>				
<b>DURACELL ULTRA</b>										
9	HP Laptops models 6450b 6930b	11.1V 6600MAH LIION 73WH	<b>Dantona NM-HSTNN-CB69</b>	<b>\$60.00</b>	<b>45%</b>	<b>\$33.00</b>		\$104.99	50%	\$52.49
10	HP Laptops models 6460, 8470	11.1V 5200MAH LIION 58WH	<b>Dantona NM-HSTNN-CB2F-6</b>	<b>\$60.00</b>	<b>45%</b>	<b>\$33.00</b>		\$89.99	32%	\$61.19
11	UPS Replacement Batteries	DURA12-18NB	<b>Energy Power EP-SLA12-18B1</b>	<b>\$51.00</b>	<b>45%</b>	<b>\$28.05</b>		\$67.99	49%	\$34.67
12	UPS Replacement Batteries	12V 8AH AGM VRLA .187	<b>Energy Power EP-SLA12-8</b>	<b>\$23.96</b>	<b>45%</b>	<b>\$13.18</b>		\$39.99	68%	\$12.80
13	UPS Replacement Batteries	AGM 12V 9AH .250 FASTON	<b>Energy Power EP-SLA12-9T2</b>	<b>\$26.62</b>	<b>45%</b>	<b>\$14.64</b>		\$44.99	57%	\$19.35
14	UPS Replacement Batteries	AGM 12V 12AH .250 FASTON	<b>Energy Power EP-SLA12-12T2</b>	<b>\$44.25</b>	<b>45%</b>	<b>\$24.34</b>		\$49.99	54%	\$22.99
15	UPS Replacement Batteries	AGM 12V 3.3AH .250 FASTON	<b>Energy Power EP-SLA12-3.4</b>	<b>\$23.96</b>	<b>45%</b>	<b>\$13.18</b>		\$33.99	53%	\$15.99

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Batteries – Bid #19-0338

Opened September 12, 2018 at 3 p.m.

Indicate the District price for the sample list of batteries using percentage discounts bid for Group B. The percentage discount submitted on the bid form must remain firm throughout the bid period. Bidders are to consider this requirement when offering discounts on the bid form.			<b>Batteries By Fisher, Inc.</b>				Eagle Partners dba Batteries Plus Bulbs			
Description		Part Number	Alternate Brand and Part Number	List Price	Percentage Discount	District Price	Alternate Brand and Part Number	List Price	Percentage Discount	District Price
16	UPS Replacement Batteries	AGM 12V 8AH .250 FASTON	<b>Energy Power EP-SLA12-8T2</b>	<b>\$23.96</b>	<b>45%</b>	<b>\$13.18</b>		\$39.99	68%	\$12.80
17	UPS Replacement Batteries	AGM 12V 5AH .187 FASTON	<b>Energy Power EP-SLA-12-5</b>	<b>\$14.64</b>	<b>45%</b>	<b>\$8.05</b>		\$32.99	67%	\$10.99
18	UPS Replacement Batteries	AGM 12V 5AH .250 FASTON	<b>Energy Power EP-SLA-12-5T2</b>	<b>\$14.64</b>	<b>45%</b>	<b>\$8.05</b>		\$32.99	67%	\$10.99
<b>FULL RIVER</b>										
19	Battery - J185: DC215-12: 12V, 215AH, AGM: 14.5"Lx7"Wx14"H	Size 185	<b>Vision EV185-250A-AM</b>	<b>\$771.55</b>	<b>50%</b>	<b>\$385.78</b>	Discover EV185A-A	\$721.90	15%	\$610.48
20	Battery - 140AH, AGM, 12V	140AH AGM	<b>Power Sonic PS-121400</b>	<b>\$731.23</b>	<b>50%</b>	<b>\$365.62</b>	Duracell 12-140C/FR	\$369.99	35%	\$239.99
<b>INTERSTATE BATTERIES</b>										
21	Automotive Battery: 12V 335CCA, Group 151RMF	40B19LS	<b>Finish Line 151R-60</b>	<b>\$105.99</b>	<b>45%</b>	<b>\$58.29</b>	Duracell SLI151R	\$124.99	56%	\$54.99
22	Automotive Battery: 12V 500CCA, Group 26	I-26	<b>Finish Line 26-60</b>	<b>\$79.63</b>	<b>45%</b>	<b>\$43.80</b>	Duracell SLI26	\$119.99	58%	\$49.99
23	Automotive Battery: 12V 600CCA, Group 47	I-47	<b>Finish Line 47-60</b>	<b>\$102.62</b>	<b>45%</b>	<b>\$56.44</b>	Duracell SLI 47H5M	\$183.99	59%	\$74.99
24	Automotive Battery: 12V 600CCA, Group 70	I-70	<b>FinishLine 70-60</b>	<b>\$80.46</b>	<b>45%</b>	<b>\$44.25</b>	Duracell SLI70	\$104.99	52%	\$50.99
25	Battery - 12V Low profile 4DLT-VHC (545A Tractor)	4DLT-VHC	<b>Finish Line 4DLT-30</b>	<b>\$183.04</b>	<b>45%</b>	<b>\$100.67</b>	Duracell SLI4DLT	\$139.99	21%	\$112.99
26	Battery - 305AGM - size 3050S, 6V, 11.5"L x 7.25"W x 13.5"H.	Size 3050S	<b>Vision EV309-360A-AM</b>	<b>\$560.19</b>	<b>45%</b>	<b>\$308.10</b>	Discover 305A-A	\$528.99	15%	\$449.99
27	Battery: AGM, 100AH, Group SLA12100	DCM0100	<b>Vision EV27-100A-AM</b>	<b>\$362.04</b>	<b>45%</b>	<b>\$199.12</b>	Duracell SLAA12-100C/FR	\$279.99	29%	\$199.99
28	Golf Cart Battery: 12V	12VGCUTL	<b>Crown CR-GC150</b>	<b>\$239.70</b>	<b>50%</b>	<b>\$119.85</b>	Duracell SLIGC12VT	\$279.99	28%	\$229.99
29	Golf Cart Battery: 6V, 230AH, Group GC2	GC2-XHD-UTL	<b>Crown CR-235</b>	<b>\$172.62</b>	<b>50%</b>	<b>\$86.31</b>	Duracell SLIGC115	\$114.99	18%	\$93.99
30	Golf Cart Battery: 6V, 230AH, Group GC2	U2000UT	<b>Crown CR-235</b>	<b>\$172.62</b>	<b>50%</b>	<b>\$86.31</b>	Duracell SLIGC115	\$114.99	18%	\$93.99

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Tabulation for Batteries – Bid #19-0338

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Description	Part Number	Alternate Brand and Part Number	List Price	Percentage Discount	District Price	Alternate Brand and Part Number	List Price	Percentage Discount	District Price	
<b>INTERSTATE BATTERIES (Con't)</b>										
31	Golf Cart Battery: 8V, Group GC8	GC8-HD-UT	<b>Crown CR-190</b>	<b>\$202.59</b>	<b>50%</b>	<b>\$101.30</b>	Duracell SLIGC8V	\$139.99	23%	\$109.99
32	Golf Cart Battery: 8V, 165AH, Group GC8	U8VGCUT	<b>Crown CR-165</b>	<b>\$177.10</b>	<b>50%</b>	<b>\$88.55</b>	Duracell SLIGC8V	\$139.99	23%	\$109.99
33	Lawn & Garden - Default 6M Free: 12V, 390CCA, 490CA	SP-22NF	<b>Finish Line 22NF-40</b>	<b>\$98.43</b>	<b>45%</b>	<b>\$52.51</b>	Duracell SLI22NF	\$59.99	17%	\$49.99
34	Lawn & Garden Battery: 12V, 300CCA, 375CA	SP-35	<b>Finish Line UILH-20</b>	<b>\$53.95</b>	<b>45%</b>	<b>\$29.67</b>	Duracell SLIU1HD	\$45.99	18%	\$32.99
35	Lawn & Garden Battery: 12V, 340CCA, 425CA	SP-40	<b>Finish Line UILH-20</b>	<b>\$53.95</b>	<b>45%</b>	<b>\$29.67</b>	Duracell SLIU1XHD	\$49.99	22%	\$38.99
36	Lawn/Garden Battery: 12V, 250CCA, 310CA	SP-30	<b>Finish Line UIR-20</b>	<b>\$45.95</b>	<b>45%</b>	<b>\$25.27</b>	Duracell SLIU1A	\$41.99	30%	\$28.99
37	Light truck/Van Mega-Tron - Int Com 18M Free: 12V, 950CCA, 1190CA	31P-MHD	<b>Finish Line MP31X</b>	<b>\$131.54</b>	<b>45%</b>	<b>\$72.35</b>	Duracell SLI31PA	\$104.99	28%	\$75.99
38	Marine RV Dual-Power Battery: 12V, 600CCA, 750CA	SRM-27	<b>Finish Line 27T10S</b>	<b>\$105.24</b>	<b>45%</b>	<b>\$57.88</b>	Duracell SLI27MDP	\$114.99	34%	\$75.99
39	Marine/RV Dual Purpose Battery: 12V, 675CCA, 845CA	SRM-29	<b>Finish Line 31T190</b>	<b>\$154.40</b>	<b>45%</b>	<b>\$84.92</b>	Duracell SLI31MDP	\$139.99	44%	\$91.99
40	Mega-Tron 24 Automotive Battery: 12V, 600CCA, 750CA	MT-24	<b>Finish Line 24-72</b>	<b>\$93.19</b>	<b>45%</b>	<b>\$51.25</b>	Duracell SLI24	\$117.99	49%	\$59.99
41	Mega-Tron 26 Automotive Battery: 12V, 525CCA, 655CA	MT-26	<b>Finish Line 26-60</b>	<b>\$79.63</b>	<b>45%</b>	<b>\$43.80</b>	Duracell SLI26	\$119.99	58%	\$49.99
42	Mega-Tron 51R Automotive Battery: 12V, 500CCA, 625CA	MT-51R	<b>Finish Line 51X</b>	<b>\$120.65</b>	<b>45%</b>	<b>\$66.36</b>	Duracell SLI51RM	\$139.99	59%	\$56.99
43	Mega-Tron Plus 27 Automotive Battery: 12V, 810CCA, 810CA	MTP-27	<b>Finish Line 27-HD</b>	<b>\$103.09</b>	<b>45%</b>	<b>\$56.70</b>	Duracell SLI27M	\$139.99	36%	\$89.99
<b>LIFELINE</b>										
44	Battery - 220AGM - size 4CT, 6V, 10"L x 7"W x 9.5"H.	Size 4CT	<b>Vision EVGC-220A-AM</b>	<b>\$369.29</b>	<b>45%</b>	<b>\$203.11</b>		\$414.99	18%	\$336.99
<b>RAY-O-VAC</b>										
45	HP Laptops models 6440b, 6930, 6450	11.1V 5200MAH LIION 58WH	<b>NM-HSTNN-CB69</b>	<b>\$60.00</b>	<b>45%</b>	<b>\$33.00</b>	Duracell COM11859	\$104.99	50%	\$52.49

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Description	Part Number	Alternate Brand and Part Number	List Price	Percentage Discount	District Price	Alternate Brand and Part Number	List Price	Percentage Discount	District Price	
RAY-O-VAC (Con't)										
46	Laptop Power Adapter-fits most of our models of laptops	19V 90 W Adapter and Cord	<b>Dantona DQ-UAW90W-10</b>	\$55.00	45%	\$30.25		\$69.99	30%	\$48.99
47	Older laptops	11.1V 4800MAH LIION 53WH		\$75.00	45%	\$41.25		\$129.99	45%	\$71.99
Group B		<b>Alternate Brand</b>		<b>Percentage Discount</b>		<b>Alternate Brand</b>		<b>Percentage</b>		
48	Battery USA	<b>Finish Line</b>		45%						
49	Discover	<b>Vision</b>		45%						
50	Duracell Ultra	<b>Energy Power</b>		45%				30%		
51	Full River	<b>Vision</b>		45%						
52	Interstate	<b>Finish Line</b>		45%						
53	Lifeline	<b>Vision</b>		45%						
54	Ray-O-Vac	<b>Laptops Dantona Crown</b>		45%				30%		
Group C: Large Equipment (i.e. Forklift, pallet jacks, etc.)										
55	Crown	<b>REJECT</b>								
56	Douglas	<b>REJECT</b>								
57	MacKinnon	<b>REJECT</b>								
58	Yale	<b>REJECT</b>								
Group D		<b>REJECT</b>								
59	INDICATE ADDITIONAL NAMES OF MANUFACTURERS NOT INDICATED ABOVE AND DISCOUNT OFF CURRENT PRICE. A FIRM PERCENTAGE DISCOUNT MUST BE SUBMITTED.									
Contact		<b>Steven W. King</b>				Jonathan Dascotte				
Address		<b>1124 Omohundro Avenue</b>				6240 14th Street West				
		<b>Lakeland, FL 33805</b>				Bradenton, FL 34207				
Phone		<b>800-741-2496</b>				941-755-7271				
Fax		<b>863-688-0677</b>				877-481-2288				
Federal ID#		<b>59-1692472</b>				65-0760078				
Email		<a href="mailto:sking@batteriesbyfisher.com">sking@batteriesbyfisher.com</a>				<a href="mailto:jdascotte@batteriesplusfl.com">jdascotte@batteriesplusfl.com</a>				
		Recorded by Elsa Beal				Witnessed by Joyce E. Haney				

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA  
Justification for Other Than Low Bid

Batteries - Bid #19-0338

Opened September 12, 2018 at 3:00 p.m.

<b>Item</b>	<b>Vendor</b>	<b>Description</b>
12, 14, 18, 20, 21, & 42	Eagle Partners dba Batteries Plus Bulbs	Awarded to Batteries By Fisher, Inc., as overall low per District price.
55-59	Reject	No bids received.