



THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

**TO: Members of the School Board
Lori White, Superintendent
Mitsi Corcoran, Chief Financial Officer**

FROM: Pat Black, CPPB, Director of Materials Management

**TITLE: APPROVAL TO AWARD BID #12-0149 FOR MIDDLE SCHOOL SCIENCE
CLASSROOM FURNITURE**

Bids to provide 'Middle School Science Classroom Furniture' were received from seven vendors on August 24, 2011. The bids of Contrax Group, LLC, and Fleetwood Group were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in grant monies allocated for the project.

Requested by:
Page Dettmann

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 09-27-11

Fiscal Impact:

Not to exceed
\$105,000

Funding:

Grants

Recommendation: That the bids of Contrax Group, LLC, and Fleetwood Group, to provide 'Middle School Science Classroom Furniture' in an amount not to exceed \$105,000, be approved for award and purchase.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Furniture for Middle School Science Classrooms - Bid #12-0149

Opened August 24, 2011 at 2:00 p.m.

Cost for computer/science tables including all materials, labor, tools, travel, fuel, disposal of trash, FOB destination delivery, installation, set up, and warranty.			B-AG Contract		Contrax Group, LLC Option 1	
Item	Qty	Description	Unit Price	Extended Price	Unit Price	Extended Price
1.	96	Computer/science table per drawing/specifications.	\$428.68	\$41,153.28	\$996.09	\$95,624.64
			\$148.80	\$14,284.80		
		Brand & Model Bid:	Crest Manufacturing Table and ESI Ergonomic Solutions Single Monitor Arm MRFS01		Paragon Custom POD Desk	
2.	16	VS America, Inc., Rondo-Lift mobile table, oval, Item #2828, 31"D x 51"W x 27 1/4" - 44-1/2" pneumatic height, four leg base with 25" x 16-1/8" base spread with locking casters, to include locking drawer under worksurface, powdercoat painted base, laminate top with matching edge, or approved alternate.	\$490.38	\$7,846.08	\$1,369.08	\$21,905.28
		Brand & Model Bid:	Crest Manufacturing		as spec	
		Installation and Freight		\$6,411.92		
GRAND TOTAL				\$69,696.08		\$117,529.92
Warranty and completion						
3.	Length (years) and conditions of the warranty?		Crest Tables - 15 Years ESI Single Monitor Arms - Lifetime		Paragon: lifetime on structure V/S: 10 years	
4.	Number of calendar days after the receipt of award for delivery of sample products to SBSC.		14 days		Paragon: 20-35 days V/S: 30-50 days	
5.	Number of calendar days after the receipt of purchase order for delivery, installation, and completion of project.		30 days		Paragon: 50-65 days V/S: 80-100 days	
Notes			Item 1: No curb - 6" in back. Bidding ESI Single Monitor Arm instead. Proposal valid 30 days from 8/24/11.		All pricing based on consecutive delivery to all locations.	
No Bid submitted by Virco Manufacturing Corporation						
Contact			Natalie Davis		John G. Crawford	
Address			8507-A Benjamin Road Tampa, FL 33634-1201		690 NE 23rd Avenue Gainesville, FL 32609	
Phone			813-880-8686		800-699-7516	
Fax			813-889-8757		877-373-0622	
Federal I.D.			593547716		263476027	
Email			ndavis@bagcontract.com		jcrawford@contrax.com	

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Cost for computer/science tables including all materials, labor, tools, travel, fuel, disposal of trash, FOB destination delivery, installation, set up, and warranty.			Contrax Group, LLC Option 2		Demco, Inc.	
Item	Qty	Description	Unit Price	Extended Price	Unit Price	Extended Price
1.	96	Computer/science table per drawing/specifications.	\$1,772.37	\$170,147.52	\$1,077.00	\$103,392.00
		Brand & Model Bid:	V/S 1099 S Euroline Table		Media Technologies XVT-DL 6066-29	
2.	16	VS America, Inc., Rondo-Lift mobile table, oval, Item #2828, 31"D x 51"W x 27 1/4" - 44-1/2" pneumatic height, four leg base with 25" x 16-1/8" base spread with locking casters, to include locking drawer under worksurface, powdercoat painted base, laminate top with matching edge, or approved alternate.	\$1,247.51	\$19,960.16		
		Brand & Model Bid:	as spec			
		Installation and Freight				
GRAND TOTAL				\$190,107.68		\$103,392.00
Warranty and completion						
3.	Length (years) and conditions of the warranty?		10 years		5 years, see attached	
4.	Number of calendar days after the receipt of award for delivery of sample products to SBSC.		30-50 days		6-8 weeks	
5.	Number of calendar days after the receipt of purchase order for delivery, installation, and completion of project.		80-100 days		6-8 weeks	
Notes			If V/S awarded both items, price of item 2 reduced \$121.57/table for freight. All pricing based on consecutive delivery to all locations.			
No Bid submitted by Virco Manufacturing Corporation						
Contact			John G. Crawford		Cheryl Leik	
Address			690 NE 23rd Avenue Gainesville, FL 32609		4810 Forest Run Road Madison, WI 53704	
Phone			800-699-7516		800-747-7561	
Fax			877-373-0622		800-730-8094	
Federal I.D.			263476027		391311089	
Email			jcrawford@contrax.com			

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Cost for computer/science tables including all materials, labor, tools, travel, fuel, disposal of trash, FOB destination delivery, installation, set up, and warranty.			Fleetwood Group		Howell Construction	
Item	Qty	Description	Unit Price	Extended Price	Unit Price	Extended Price
1.	96	Computer/science table per drawing/specifications.	\$688.00	\$66,048.00	\$1,146.00	\$110,016.00
		Brand & Model Bid:	Fleetwood #22.7681-24258			
2.	16	VS America, Inc., Rondo-Lift mobile table, oval, Item #2828, 31"D x 51"W x 27 1/4" - 44-1/2" pneumatic height, four leg base with 25" x 16-1/8" base spread with locking casters, to include locking drawer under worksurface, powdercoat painted base, laminate top with matching edge, or approved alternate.				
		Brand & Model Bid:				
		Installation and Freight				
GRAND TOTAL			\$66,048.00		\$110,016.00	
Warranty and completion						
3.	Length (years) and conditions of the warranty?		15 years		2 years	
4.	Number of calendar days after the receipt of award for delivery of sample products to SBSC.		25 days		14 days	
5.	Number of calendar days after the receipt of purchase order for delivery, installation, and completion of project.		45 days		56 days	
Notes						
No Bid submitted by Virco Manufacturing Corporation						
Contact			Cindy Wessel		Frank Howell	
Address			11832 James Street		1746 10th Way	
			Holland, MI 49424		Sarasota, FL 34236	
Phone			888-820-8275		941-362-0033	
Fax			616-396-8022		941-362-0034	
Federal I.D.			381880634			
Email			cindyw@fleetwoodgroup.com		fhowell@howellconstruction.com	

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Opened August 24, 2011 at 2:00 p.m.

Cost for computer/science tables including all materials, labor, tools, travel, fuel, disposal of trash, FOB destination delivery, installation, set up, and warranty.			R. George & Associates, Inc.		Schoolhouse Products, Inc.	
Item	Qty	Description	Unit Price	Extended Price	Unit Price	Extended Price
1.	96	Computer/science table per drawing/specifications.	\$1,205.20	\$115,699.20	\$890.70	\$85,507.20
		Brand & Model Bid:	VerSteel Performance P2 per specs and drawing attached		Corilam #33744-001	
2.	16	VS America, Inc., Rondo-Lift mobile table, oval, Item #2828, 31"D x 51"W x 27 1/4" - 44-1/2" pneumatic height, four leg base with 25" x 16-1/8" base spread with locking casters, to include locking drawer under worksurface, powdercoat painted base, laminate top with matching edge, or approved alternate.	\$791.20	\$12,659.20		
		Brand & Model Bid:	Markant Office Furniture #4613 1050N See Attached			
		Installation and Freight				
GRAND TOTAL				\$128,358.40		\$85,507.20
Warranty and completion						
3.	Length (years) and conditions of the warranty?		VerSteel 10 years		10 years -Entire table	
4.	Number of calendar days after the receipt of award for delivery of sample products to SBSC.		40 days		15 days	
5.	Number of calendar days after the receipt of purchase order for delivery, installation, and completion of project.		65 days		30-45 days	
Notes			Item 1: Includes 3 Byrne Mini Taps and AFC Computer Support Arm.			
No Bid submitted by Virco Manufacturing Corporation						
Contact			Richard C. George		David Morgan	
Address			PO box 2854		13517 Prestige Place	
			Deland, FL		Tampa, FL 33635	
Phone			386-736-2326		800-942-3360	
Fax			386-736-3706		813-855-5414	
Federal I.D.			592954122		592916938	
Email			info@rgeorge.com		david@schoolhouseproducts.com	
			Recorded by: Peggy Long		Witnessed by: Joyce Haney	

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Justification for Award to Other Than Low Bidder

Furniture for Middle School Science Classroom - Bid #12-0149

Bid Opening : August 24, 2011

Item #	Vendor	Description
1.	B-AG Contract	Vendor bid alternate monitor arm that moves freely from portrait to landscape view, up to 24", holds a 17.5 lb. monitor vs. a rigid computer arm, with limited 12" front to back movement computer arm per bid specifications. Table has no back curb vs. 1" curb to limit computer on table per bid specifications. Vendor's proposal valid 30 days from 8/24/11 vs. one year term per bid specifications. Vendor is considered non-responsive.
2.	B-AG Contract	Vendor bid alternate teacher table, no drawing was included as indicated on Bid Form. Table bid has a vinyl edge band vs. matching laminate edge as per the bid specifications. Vendor's proposal valid 30 days from 8/24/11 vs. one year term per bid specifications. Vendor is considered non-responsive.
2.	Contrax Group, LLC (Option 2)	Vendor's bid price is conditional on being awarded items 1 and 2, price of item 2 reduced by \$121.57 per table for freight. Item 1 was awarded to Fleetwood Group as overall low meeting bid specifications.
2.	R. George & Associates, Inc.	Vendor bid alternate teacher table that was 32" round with a non-locking, rotating pencil drawer vs. an oval 31" x 51" teacher table with a locking drawer per bid specifications. Alternate table's lift control is on a foot pedal at the base of the table vs. a lever under the edge of the table. Alternate table's edge is 3mm PVC vs. the top and edge matching per bid specifications.