



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board  
Lori White, Superintendent  
Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #13-0201 FOR GAS CONVECTION  
STEAMERS AND ICE MAKERS**

Bids to provide 'Gas Convection Steamers and Ice Makers' were received from seven vendors on August 14, 2012. The bids of Beltram Edge Tool Supply, Inc., Fishman and Associates, Inc., and Kamran and Company, Inc., were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the capital budget allocated for the Food and Nutrition Services Department.

**Requested by:**  
Beverly Girard

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 08-27-2012

**Fiscal Impact:** Not to exceed  
\$150,000.00

**Recommended Motion:** That the bids of Beltram Edge Tool Supply, Inc., Fishman and Associates, Inc., and Kamran and Company, Inc., to provide 'Gas Convection Steamers and Ice Makers' in an amount not to exceed \$150,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Gas Convection Steamers and Ice Makers - Bid #13-0201

Opened August 14, 2012 at 2:00 p.m.

Cost to include inside delivery, uncrate, and set-in-place. Hook-up by School Board staff.		<b>Beltram Edge Tool Supply, Inc.</b>	Clark Food Service Equipment
Item	Description	Price	Price
<b>CONVECTION STEAMERS</b>			
1	Convection Steamer, Natural or LP Gas: Groen Model (2)SSB-5GF SmartSteam™ 100, 62,000 BTU each. Includes Elevo-2000 for elevations between 0 and 2000 (All equipment with elevation specified will be assigned a different part # by the factory). <u>Minimum</u> two year or 4000 operating hours limited parts and labor warranty.	\$14,360.00	\$16,467.00
	Indicate Warranty	2 years parts & labor	as spec
	Water Treatment Kit: 149100 SmartSteam™	\$295.00	\$321.00
	TOTAL	\$14,655.00	\$16,788.00
2	Convection Steamer, Natural or LP Gas: Market Forge Industries Model ETP-10G, ECO-TECH™ PLUS, 84,000 BTU, ENERGY STAR® qualified. Includes 120v/60/1-ph, 6.5 amps, NEMA 5-15P. <u>Minimum</u> two year or 4000 operating hours limited parts and labor warranty.	\$13,950.00	\$17,521.00
	Indicate Warranty	2 years parts & labor (for Schools)	as spec
	TOTAL	\$13,950.00	\$17,521.00
<b>ICE MAKERS AND BINS</b>			
3	Ice Maker, Cube-Style: Hoshizaki Model KMD-450MAH, R-404A refrigerant, 115-120v/60/1-ph, 10.0 amps, ENERGY STAR® qualified. Three year parts and labor warranty on entire machine. Five year parts and labor on evaporator, compressor, and air-cooled condenser.	<b>\$2,309.00</b>	\$2,974.00
	Indicate Warranty	<b>3 years parts &amp; labor entire machine; 5 year parts &amp; labor on evaporator; 5 year parts on compressor &amp; air cooled condenser coil</b>	
	Ice Bin: Hoshizaki Model B-500SF, for top-mounted ice maker, stainless steel exterior, with 6" stainless steel legs, protected with H-GUARD Plus Antimicrobial Agent.		
	Ice Bin B-500SF with two year parts and labor warranty		\$974.00 or
	Ice Bin B-500SF with three year parts and labor warranty	<b>\$870.00</b>	\$974.00
	Top Kit: HS-2129, for application on B-500SF bin	<b>\$90.00</b>	\$115.00
	TOTAL	<b>\$3,269.00</b>	\$4,063.00

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Gas Convection Steamers and Ice Makers - Bid #13-0201

Opened August 14, 2012 at 2:00 p.m.

Cost to include inside delivery, uncrate, and set-in-place. Hook-up by School Board staff.		<b>Fishman and Associates, Inc.</b>	Great Lakes Hotel Supply Company
Item	Description	Price	Price
<b>CONVECTION STEAMERS</b>			
1	Convection Steamer, Natural or LP Gas: Groen Model (2)SSB-5GF SmartSteam™ 100, 62,000 BTU each. Includes Elevo-2000 for elevations between 0 and 2000 (All equipment with elevation specified will be assigned a different part # by the factory). <u>Minimum</u> two year or 4000 operating hours limited parts and labor warranty.		\$15,569.00
	Indicate Warranty	2 year parts & labor	
	Water Treatment Kit: 149100 SmartSteam™		\$306.00
	TOTAL	\$15,754.72	\$15,875.00
2	Convection Steamer, Natural or LP Gas: Market Forge Industries Model ETP-10G, ECO-TECH™ PLUS, 84,000 BTU, ENERGY STAR® qualified. Includes 120v/60/1-ph, 6.5 amps, NEMA 5-15P. <u>Minimum</u> two year or 4000 operating hours limited parts and labor warranty.		
	Indicate Warranty	<b>2 year parts &amp; labor</b>	
	TOTAL	<b>\$12,709.27</b>	\$14,508.00
<b>ICE MAKERS AND BINS</b>			
3	Ice Maker, Cube-Style: Hoshizaki Model KMD-450MAH, R-404A refrigerant, 115-120v/60/1-ph, 10.0 amps, ENERGY STAR® qualified. Three year parts and labor warranty on entire machine. Five year parts and labor on evaporator, compressor, and air-cooled condenser.		\$3,038.00
	Indicate Warranty	as spec	
	Ice Bin: Hoshizaki Model B-500SF, for top-mounted ice maker, stainless steel exterior, with 6" stainless steel legs, protected with H-GUARD Plus Antimicrobial Agent.		\$798.00
	Ice Bin B-500SF with two year parts and labor warranty		Priced above
	Ice Bin B-500SF with three year parts and labor warranty	x as spec	Priced above
	Top Kit: HS-2129, for application on B-500SF bin		Not required
	TOTAL	\$3,431.19	\$3,836.00

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Gas Convection Steamers and Ice Makers - Bid #13-0201

Opened August 14, 2012 at 2:00 p.m.

Cost to include inside delivery, uncrate, and set-in-place. Hook-up by School Board staff.		<b>Kamran and Company, Inc.</b>	Sam Tell and Son, Inc.	SRE Culinary Equipment
Item	Description	Price	Price	Price
<b>CONVECTION STEAMERS</b>				
1	Convection Steamer, Natural or LP Gas: Groen Model (2)SSB-5GF SmartSteam™ 100, 62,000 BTU each. Includes Elevo-2000 for elevations between 0 and 2000 (All equipment with elevation specified will be assigned a different part # by the factory). <u>Minimum</u> two year or 4000 operating hours limited parts and labor warranty.	<b>\$13,250.00</b>	\$18,405.47	\$14,964.80
	Indicate Warranty	<b>2 year with purchase of Smart Steam</b>	2 year parts & labor	2 year parts & labor
	Water Treatment Kit: 149100 SmartSteam™	<b>\$310.00</b>	\$376.29	\$305.95
	<b>TOTAL</b>	<b>\$13,560.00</b>	\$18,781.76	\$15,270.75
2	Convection Steamer, Natural or LP Gas: Market Forge Industries Model ETP-10G, ECO-TECH™ PLUS, 84,000 BTU, ENERGY STAR® qualified. Includes 120v/60/1-ph, 6.5 amps, NEMA 5-15P. <u>Minimum</u> two year or 4000 operating hours limited parts and labor warranty.	\$16,460.00	\$15,382.76	\$14,779.67
	Indicate Warranty	2 year	1 year parts & labor	2 year parts & labor
	<b>TOTAL</b>	\$16,460.00	\$15,382.76	\$14,779.67
<b>ICE MAKERS AND BINS</b>				
3	Ice Maker, Cube-Style: Hoshizaki Model KMD-450MAH, R-404A refrigerant, 115-120v/60/1-ph, 10.0 amps, ENERGY STAR® qualified. Three year parts and labor warranty on entire machine. Five year parts and labor on evaporator, compressor, and air-cooled condenser.	\$2,860.00	\$2,263.29	\$2,039.18
	Indicate Warranty	3 year parts & labor; 5 year compressor & evaporator	3 year parts & labor; 5 year parts & labor on evaporator; 5 year parts on compressor & air cooled condenser	3 year parts & labor on entire machine; 5 year parts & labor on evaporator
	Ice Bin: Hoshizaki Model B-500SF, for top-mounted ice maker, stainless steel exterior, with 6" stainless steel legs, protected with H-GUARD Plus Antimicrobial Agent.	\$1,169.00	\$840.27	
	Ice Bin B-500SF with two year parts and labor warranty	Included/standard	2 year parts & labor	\$756.68
	Ice Bin B-500SF with three year parts and labor warranty	n/a		\$756.68
	Top Kit: HS-2129, for application on B-500SF bin	\$150.00	\$95.46	\$85.50
	<b>TOTAL</b>	<b>\$4,179.00</b>	<b>\$3,199.02</b>	<b>\$2,881.36</b>

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Gas Convection Steamers and Ice Makers - Bid #13-0201

Opened August 14, 2012 at 2:00 p.m.

Cost to include inside delivery, uncrate, and set-in-place. Hook-up by School Board staff.		<b>Beltram Edge Tool Supply, Inc.</b>	Clark Food Service Equipment
Item	Description	Price	Price
<b>ICE MAKERS AND BINS - Continued</b>			
4	Ice Maker, Cube-Style: Hoshizaki Model KM-901MAH, R-404A refrigerant, 208-230v/60/1-ph, 11.4 amps. Three year parts and labor warranty on entire machine. Five year parts and labor warranty on evaporator, compressor, and air-cooled condenser.	<b>\$3,492.00</b>	\$4,365.00
	Indicate Warranty	<b>3 years parts &amp; labor entire machine; 5 year parts &amp; labor on evaporator; 5 year parts on compressor &amp; air cooled condenser coil</b>	
	Ice Bin: Hoshizaki Model B-800SF, for top-mounted ice maker, stainless steel exterior, with 6" stainless steel legs, protected by H-GUARD Plus Antimicrobial Agent.		
	Ice Bin B-800SF with two year parts and labor warranty		\$1296.00 or
	Ice Bin B-800SF with three year parts and labor warranty	<b>\$1,144.50</b>	\$1,296.00
	Top Kit: HS-2034/2032 for application on B-800SF bin	<b>\$135.00</b>	\$174.00
	<b>TOTAL</b>	<b>\$4,771.50</b>	\$5,835.00
Notes		<b>Groen (2-3 wks), Market Forge (4-5 wks), Hoshizaki (2-7 business days)</b>	45 days
Contact		<b>Rita Nurdin</b>	Mark Pepper
Address		<b>6800 North Florida Avenue</b>	4610 18th Street East
		<b>Tampa, FL 33604</b>	Bradenton, FL 34203
Phone		<b>813-239-1136 800-940-1136</b>	941-628-8512
Fax		<b>813-237-0851</b>	717-392-8133
Federal I.D.		<b>591468996</b>	
Email		<a href="mailto:ritan@beltram.com">ritan@beltram.com</a>	<a href="mailto:mpepper@cfse.biz">mpepper@cfse.biz</a>

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Gas Convection Steamers and Ice Makers - Bid #13-0201

Opened August 14, 2012 at 2:00 p.m.

Cost to include inside delivery, uncrate, and set-in-place. Hook-up by School Board staff.		<b>Fishman and Associates, Inc.</b>	Great Lakes Hotel Supply Company
Item	Description	Price	Price
<b>ICE MAKERS AND BINS - Continued</b>			
4	Ice Maker, Cube-Style: Hoshizaki Model KM-901MAH, R-404A refrigerant, 208-230v/60/1-ph, 11.4 amps. Three year parts and labor warranty on entire machine. Five year parts and labor warranty on evaporator, compressor, and air-cooled condenser.		\$4,211.00
	Indicate Warranty	as spec	
	Ice Bin: Hoshizaki Model B-800SF, for top-mounted ice maker, stainless steel exterior, with 6" stainless steel legs, protected by H-GUARD Plus Antimicrobial Agent.		\$1,037.00
	Ice Bin B-800SF with two year parts and labor warranty		Priced above
	Ice Bin B-800SF with three year parts and labor warranty	x as spec	Priced above
	Top Kit: HS-2034/2032 for application on B-800SF bin		\$88.00
	<b>TOTAL</b>	\$4,936.16	\$5,336.00
Notes		<b>31 days</b>	21 days
Contact		<b>Leigh Rains</b>	David Israel
Address		<b>143 East Miami Avenue</b>	1961 Grand River Avenue
		<b>Venice, FL 34285</b>	Detroit, MI 48226
Phone		<b>941-484-8800</b>	313-962-9176
Fax		<b>941-484-8811</b>	313-962-1317
Federal I.D.		<b>592742093</b>	381945157
Email		<a href="mailto:leigh@fishmaninc.com">leigh@fishmaninc.com</a>	<a href="mailto:david@glhsco.com">david@glhsco.com</a>

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Gas Convection Steamers and Ice Makers - Bid #13-0201

Opened August 14, 2012 at 2:00 p.m.

Cost to include inside delivery, uncrate, and set-in-place. Hook-up by School Board staff.		<b>Kamran and Company, Inc.</b>	Sam Tell and Son, Inc.	SRE Culinary Equipment
Item	Description	Price	Price	Price
<b>ICE MAKERS AND BINS - Continued</b>				
4	Ice Maker, Cube-Style: Hoshizaki Model KM-901MAH, R-404A refrigerant, 208-230v/60/1-ph, 11.4 amps. Three year parts and labor warranty on entire machine. Five year parts and labor warranty on evaporator, compressor, and air-cooled condenser.	\$4,110.00	\$3,487.62	\$3,142.13
	Indicate Warranty	3 years parts & labor; 5 year compressor & evaporator	same as above (as spec)	3 years parts & labor on entire machine; 5 year parts and labor on evaporator
	Ice Bin: Hoshizaki Model B-800SF, for top-mounted ice maker, stainless steel exterior, with 6" stainless steel legs, protected by H-GUARD Plus Antimicrobial Agent.	\$1,568.00	\$1,128.87	
	Ice Bin B-800SF with two year parts and labor warranty	Included/standard	same as above	\$1,017.45
	Ice Bin B-800SF with three year parts and labor warranty	n/a		\$1,017.45
	Top Kit: HS-2034/2032 for application on B-800SF bin	\$142.00	\$142.08	\$128.25
	<b>TOTAL</b>	<b>\$5,820.00</b>	<b>\$4,758.57</b>	<b>\$4,287.83</b>
Notes		<b>45 days</b>	30 days	Vendor withdrew bid 30 days
Contact		<b>Claudia Vega</b>	Marc Tell	Lee Zabel
Address		<b>411 East Montecito Street</b>	300 Smith Street	5330 Pinkney Avenue
		<b>Santa Barbara, CA 93101</b>	Farmingdale, NY 11735	Sarasota, FL 34233
Phone		<b>805-963-3016 x 108</b>	631-501-9700	941-924-1410
Fax		<b>805-962-5915</b>	631-501-9709	941-923-1510
Federal I.D.		<b>770301570</b>	132526262	263374203
Email		<a href="mailto:claudia@kamranco.com">claudia@kamranco.com</a>	<a href="mailto:fsmilow@samtell.com">fsmilow@samtell.com</a>	<a href="mailto:lee@sreculinary.com">lee@sreculinary.com</a>
		Recorded by: Peggy Long		
		Witnessed by: Joyce E. Haney		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA  
GAS CONVECTION STEAMERS AND ICE MACHINES - BID #13-0201  
JUSTIFICATION TO OTHER THAN LOW BIDDER

Item#	Vendor	Justification
3	Sam Tell and Son, Inc.	Award for ice machine, bin, and top kit to Beltram Edge Tool Supply, Inc., as they provided a three year warranty on the ice bin.
All	SRE Culinary Equipment	Vendor withdrew bid after the bid opening.