



MEMORANDUM

**TO: Members of the School Board
Dr. Todd Bowden, Superintendent
Mitsi Corcoran, Assistant Superintendent Chief Financial Officer**

FROM: Carol A. Lichon, CPPO, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #18-0129 FOR PETROLEUM PRODUCTS

Bids to provide 'Petroleum Products' were received from six vendors on August 9, 2017. The bids of Best Line Oil Company, Inc., Fleet Acquisitions, LLC dba Fleet Products, and Palmdale Oil Company were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with an option to renew for two additional one-year periods. The funds for these purchases are contained in the operating budget allocated to the Transportation Department.

Requested by:
Ellery Girard

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 08/29/2017

Fiscal Impact:
Not to exceed
\$100,000.00

Recommended Motion: That the bids of Best Line Oil Company, Inc., Fleet Acquisitions, LLC dba Fleet Products, and Palmdale Oil Company, to provide 'Petroleum Products' in an amount not to exceed \$100,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Bid Tabulation for Petroleum Products - Bid #18-0129

Opened August 9, 2017 at 2:00 p.m.

Bidder must provide manufacturer's product specifications for each product for which a bid is submitted. Provide documentation that motor oil is manufactured from Group 2 base stock.			Best Line Oil Company, Inc.	Fleet Acquisitions LLC dba Fleet Products
Item #	Description	Estimated Usage		
1	Motor Oil <ul style="list-style-type: none"> ▪ SAE 15W-40 Multi grade ▪ Must meet API CJ-4/SM ▪ Oil will be pumped into a bulk storage tank. Price bulk per gallon.	8,245 gallons (total for 3 sites)	\$5.10	
		Brand Name of Product Bid:	Total Rubia Optima 1100	
2	Hydraulic Oil <ul style="list-style-type: none"> ▪ Extreme pressure type with a viscosity of SUS 155 sec. @ 100° F, ISO 32 or AW 32. Price by gallon. 	50 gallons	\$4.25	\$7.22
		Brand Name and Type of Product Bid:	Total Azolla ZS Plus	Amalie 64424
For items 3-4. Automatic Transmission Fluid. Bid price by 55 gallon drum as indicated.				
3	Synthetic ATF or approved equal <ul style="list-style-type: none"> ▪ Allison TES 295 ▪ Allison TES 468 ▪ MB-Approval 236.91 ▪ MB-Approval 238.22 ▪ ZF TE-ML 04D, 14C, 16M, 20C ▪ Voith H55.6336.xx Price per 55 gallon drum.	825 gallons total for both kinds of transmission fluid	\$1,518.00	\$683.16
		Brand Name of Product Bid:	Shell Spirax 295	Amalie 72863
4	Dextron III or approved equal. Price per 55 gallon drum.		\$275.00	\$440.00
		Brand Name of Product Bid:	Total Fluid NA H3	Amalie 72833

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Bidder must provide manufacturer's product specifications for each product for which a bid is submitted. Provide documentation that motor oil is manufactured from Group 2 base stock.			Howell Oil Company, Inc.	On-Site AntiFreeze Recycling
Item #	Description	Estimated Usage		
1	Motor Oil <ul style="list-style-type: none"> ▪ SAE 15W-40 Multi grade ▪ Must meet API CJ-4/SM ▪ Oil will be pumped into a bulk storage tank. Price bulk per gallon.	8,245 gallons (total for 3 sites)	\$5.38	
		Brand Name of Product Bid:	Lubriguard HD 15W40	
2	Hydraulic Oil <ul style="list-style-type: none"> ▪ Extreme pressure type with a viscosity of SUS 155 sec. @ 100° F, ISO 32 or AW 32. Price by gallon. 	50 gallons		
		Brand Name and Type of Product Bid:		
For items 3-4. Automatic Transmission Fluid. Bid price by 55 gallon drum as indicated.				
3	Synthetic ATF or approved equal <ul style="list-style-type: none"> ▪ Allison TES 295 ▪ Allison TES 468 ▪ MB-Approval 236.91 ▪ MB-Approval 238.22 ▪ ZF TE-ML 04D, 14C, 16M, 20C ▪ Voith H55.6336.xx Price per 55 gallon drum.	825 gallons total for both kinds of transmission fluid		
		Brand Name of Product Bid:		
4	Dextron III or approved equal. Price per 55 gallon drum.			
		Brand Name of Product Bid:		

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Item #	Description	Estimated Usage		
1	Motor Oil <ul style="list-style-type: none"> SAE 15W-40 Multi grade Must meet API CJ-4/SM Oil will be pumped into a bulk storage tank. Price bulk per gallon.	8,245 gallons (total for 3 sites)	\$5.19	\$5.28
		Brand Name of Product Bid:	Total Rubia Optima 1100	Coastal Synthetic Blend 15W40
2	Hydraulic Oil <ul style="list-style-type: none"> Extreme pressure type with a viscosity of SUS 155 sec. @ 100° F, ISO 32 or AW 32. Price by gallon. 	50 gallons	\$3.83	\$4.05
		Brand Name and Type of Product Bid:	Total Azolla ZS	Maximo Prem AW32
For items 3-4. Automatic Transmission Fluid. Bid price by 55 gallon drum as indicated.				
3	Synthetic ATF or approved equal <ul style="list-style-type: none"> Allison TES 295 Allison TES 468 MB-Approval 236.91 MB-Approval 238.22 ZF TE-ML 04D, 14C, 16M, 20C Voith H55.6336.xx Price per 55 gallon drum.	825 gallons total for both kinds of transmission fluid	\$1,581.90	\$1,555.40
		Brand Name of Product Bid:	BP Autran 295	BP Autran 295
4	Dextron III or approved equal. Price per 55 gallon drum.		\$273.10	\$339.35
		Brand Name of Product Bid:	Total Fluid NA H3	Maximo Classic ATF

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For items 5-6. Gear and Chassis Lubricant. Bid price by the gallon or pound as indicated.						
5	Gear Lubricant ▪ Multi purpose, meeting API Service Classification GL-5 and MIL-PRF-2105E; SAE-85W 140. (Container size is 55 gallon drums.) Price per gallon.	110 gallons	\$7.30		\$9.98	
		Brand Name of Product Bid:	Total Trans MDL		Amalie 73153	
Item #	Description	Estimated Usage				
6	Chassis Lubricant ▪ Extreme pressure lithium type - 12 Hydroxy Stearate base grease of #2 NLGI consistency. (Container size is 30 gallon drums.) Price by weight/per pound.	120 pounds	\$2.20		\$1.53	
		Brand Name of Product Bid:	Total Multis Complex ET-2		Amalie 68310	
For items 7-8. Anti-Freeze - Estimated usage is listed below for premix for both kinds of anti-freeze. Bid price by 55 gallon drum as indicated. Bid pre-mix and/or concentrate.			Pre-Mix	Concentrate	Pre-Mix	Concentrate
7	Ethylene Glycol - green, Chevron Supreme Coolant or approved equal. Price per 55 gallon drum.	Pre-mix: 55 gallons Concentrate: 55 gallons	\$235.50	\$333.50	\$236.80	\$277.89
	REJECT ALL	Brand Name of Product Bid:	Shell Zone		Peak Full Force FFAW51-55 / FFA001-55	

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For items 5-6. Gear and Chassis Lubricant. Bid price by the gallon or pound as indicated.						
5	Gear Lubricant ▪ Multi purpose, meeting API Service Classification GL-5 and MIL-PRF-2105E; SAE-85W 140. (Container size is 55 gallon drums.) Price per gallon.	110 gallons				
		Brand Name of Product Bid:				
Item #	Description	Estimated Usage				
6	Chassis Lubricant ▪ Extreme pressure lithium type - 12 Hydroxy Stearate base grease of #2 NLGI consistency. (Container size is 30 gallon drums.) Price by weight/per pound.	120 pounds				
		Brand Name of Product Bid:				
For items 7-8. Anti-Freeze - Estimated usage is listed below for premix for both kinds of anti-freeze. Bid price by 55 gallon drum as indicated. Bid pre-mix and/or concentrate.			Pre-Mix	Concentrate	Pre-mix	Concentrate
7	Ethylene Glycol - green, Chevron Supreme Coolant or approved equal. Price per 55 gallon drum.	Pre-mix: 55 gallons Concentrate: 55 gallons	\$250.25	\$354.75	\$233.75	
	REJECT ALL	Brand Name of Product Bid:	PRIME by Prestone Concentrate / PRIME by Prestone 50/50		HD Conventional Coolant Gly-Cool Green	

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For items 5-6. Gear and Chassis Lubricant. Bid price by the gallon or pound as indicated.						
5	Gear Lubricant ▪ Multi purpose, meeting API Service Classification GL-5 and MIL-PRF-2105E; SAE-85W 140. (Container size is 55 gallon drums.) Price per gallon.	110 gallons	\$7.54		\$8.30	
		Brand Name of Product Bid:	Total Trans MDL		Coastal 85W410	
Item #	Description	Estimated Usage				
6	Chassis Lubricant ▪ Extreme pressure lithium type - 12 Hydroxy Stearate base grease of #2 NLGI consistency. (Container size is 30 gallon drums.) Price by weight/per pound.	120 pounds	\$2.08		\$2.47	
		Brand Name of Product Bid:	Total Multis Complex ET2		Coastal HT Lithium Grease	
For items 7-8. Anti-Freeze - Estimated usage is listed below for premix for both kinds of anti-freeze. Bid price by 55 gallon drum as indicated. Bid pre-mix and/or concentrate.			Pre-Mix	Concentrate	Pre-Mix	Concentrate
7	Ethylene Glycol - green, Chevron Supreme Coolant or approved equal. Price per 55 gallon drum.	Pre-mix: 55 gallons Concentrate: 55 gallons	\$251.25	\$353.00	\$236.50	\$378.40
	REJECT ALL	Brand Name of Product Bid:	Kost DefendAL Green		Full Force	

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			Pre-Mix	Concentrate	Pre-Mix	Concentrate
8	Fully Formulated Ethylene Glycol - purple, Chevron Delo or approved equal. Price per 55 gallon drum.	1045 gallons	\$383.75		\$274.42	
	REJECT ALL	Brand Name of Product Bid:	Shell ELC 50/50		Peak Fleet Charge FCAW51-55 Pre-mix	
For item 9. DEF - Estimated usage is listed below. Bid price by the gallon.						
9	Diesel Exhaust Fluid (DEF) - Bulk. ▪ Fluid will be pumped into a bulk storage tank. Price bulk per gallon.	9000 gallons	\$1.36			
		Brand Name of Product Bid:	Terra Cair *			
NOTES:			* 500 gallon minimum		Clarified: Item #3 is price per 55 gallon and Item #6 is price per pound.	

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			Pre-Mix	Concentrate	Pre-Mix	Pre-Mix
8	Fully Formulated Ethylene Glycol - purple, Chevron Delo or approved equal. Price per 55 gallon drum.	1045 gallons	\$261.25		\$233.75	\$261.25
	REJECT ALL	Brand Name of Product Bid:	Prestone Command HD Pre-Charge		Pre-mix HD Conventional Coolant Gly-Cool Purple	*OAT HD Gly-Cool HD HOAT - Purple
For item 9. DEF - Estimated usage is listed below. Bid price by the gallon.						
9	Diesel Exhaust Fluid (DEF) - Bulk. ▪ Fluid will be pumped into a bulk storage tank. Price bulk per gallon.	9000 gallons	\$1.21			
		Brand Name of Product Bid:	UltraPure DEF			
NOTES:					* We would like to bid on extended life coolant that is an OAT HD Gly-Cool HD HOAT- meets all spec's for diesel fleet operations. It can be dyed purple or pink (Fleetguard) or blue (Cummins) or yellow (John Deere), etc. It is currently in use and provided at many bus fleet operations we now service. SCAT (dyed pink), Palm Beach County Schools (blue), Charlotte County Schools (red), Lee Transit (pink), and many others. \$261.25/drum premix.	

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			Pre-Mix	Concentrate	Pre-Mix	Concentrate
8	Fully Formulated Ethylene Glycol - purple, Chevron Delo or approved equal. Price per 55 gallon drum.	1045 gallons		\$420.75	\$391.60	
	REJECT ALL	Brand Name of Product Bid:	Kost DefendAL HD Pre-charge Purple		Fleet Charge	
For item 9. DEF - Estimated usage is listed below. Bid price by the gallon.						
9	Diesel Exhaust Fluid (DEF) - Bulk. ▪ Fluid will be pumped into a bulk storage tank. Price bulk per gallon.	9000 gallons	\$1.19		\$1.65	
		Brand Name of Product Bid:	Yara		Blue DEF	
NOTES:			Clarified Item #8 was concentrate.			

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	Alfonso Garcia, III	John Stace Williams
Address:	219 North 20th Street	6510 Golden Groves Lane
City, State, Zip:	Tampa, FL 33605	Tampa, FL 33610
Telephone:	941-720-3843	813-621-1734
Fax:	813-248-7824	813-626-2010
Federal I.D. #:	59-1361493	62-1868964
E-Mail:	larry.mcgary@bestlineoil.com	swilliams@fleetproductsfl.com

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	Jared Howell	Vicki J. Bailey
Address:	808 North West 12th Street	PO Box 3058
City, State, Zip:	Belle Glade, FL 33430	North Fort Myers, FL 33918
Telephone:	561-996-2787	800-872-9185
Fax:	561-992-9156	239-995-0845
Federal I.D. #:	59-1760816	42-1674554
E-Mail:	jared@howelloil.com	onsiteantifreeze@gmail.com

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	Scott Bennin	David Rowland
Address:	911 North 2nd Street	PO Box 37589
City, State, Zip:	Fort Pierce, FL 34950	Jacksonville, FL 32236
Telephone:	772-461-2300	904-354-8411/ 800-521-3565
Fax:	772-595-0843	904-355-4143
Federal I.D. #:	59-2358666	59-3436391
E-Mail:	sbennin@palmdaleoil.com	davidrowland@seaboardneumann.com
Recorded by: JoAnn Joyce Witnessed by: Joyce E. Haney		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Petroleum Products - Bid # 18-0129
Justification for Award to Other Than Apparent Low Bidder

Item#	Vendor	Justification
7	REJECT ITEM	Pre-Mix and Concentrate, Ethylene Green coolant is no longer used in Transportation. Bus manufacturer recommended SBSC use fully formulated Ethylene Glycol for our bus fleet.
8	REJECT ITEM	Product requested will be re-evaluated.