



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board  
Lori White, Superintendent  
Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #12-0152 FOR FOOD SERVICE  
EQUIPMENT AND COMMERCIAL GAS OPERATED APPLIANCE  
REPAIR SERVICES**

Bids to provide 'Food Service Equipment and Commercial Gas Operated Appliance Repair Services' were received from four vendors on August 16, 2011. The bid of Beltram South, Inc., was the best low bid meeting the advertised specifications based on a sealed scenario. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these services are contained in the transfer from capital budget allocated to the Facilities Services Department.

**Requested by:**  
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 8-30-11

**Fiscal Impact:** Not to exceed  
\$100,000

**Funding:** Transfer from  
Capital

**Recommended Motion:** That the bid of Beltram South, Inc., to provide Food Service Equipment and Commercial Gas Operated Appliance Repair Services in an amount not to exceed \$100,000, be approved for award and purchase.

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Tabulation for Food Service Equipment and Commercial Gas Operated Appliance Repair Services - Bid #12-0152 Opened August 16, 2011 at 2:00 p.m.

Cost for Food Service Equipment and Commercial Gas Operated Appliance Repair Services including all parts, consumable supplies, labor, supervision, equipment, tools, test equipment, travel, and fuel.		<b>Beltram South, Inc.</b>	Ecolab Inc.	ProTech Restaurant Service	Van Cor Equipment Services, LLC
1	Standard working hours (Monday through Friday 7:00 a.m. - 5:00 p.m.):	<b>\$65.00</b>	\$81.70 Labor \$106.40 Travel	\$68.00	\$60.00
2	Non-standard working hours (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday):	<b>\$65.00</b>	\$122.55 Labor \$159.60 Travel		\$60.00
3	Materials for repair to be billed at net cost plus a mark-up for overhead and profit. Maximum of 15%. (No mark-up of sales tax allowed). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC.	<b>5%</b>	We bill a parts discount of 5% installed and 31% direct	12%	10%
4	Rental of equipment not used in the regular course of repair services to be billed at net cost plus a mark-up for overhead and profit. Maximum of 15%. (No mark-up of sales tax allowed). Rental is for active use of equipment only. Payment for inactive use will not be allowed. A copy of the rental invoice must be included with all billings to the SBSC.	<b>0%</b>	n/a	5%	0%
5	Subcontracted services to be billed at net cost plus a mark-up for overhead and profit. Maximum of 15%. (No mark-up of sales tax allowed). To be used only with prior written approval from the authorized representative of the Facilities Services Department. A copy of the itemized subcontracted services invoice from the subcontractor must be included with all billings to the SBSC.	<b>0%</b>	n/a	5%	0%
6	Number of Service Technicians on Staff:	<b>4</b>		10	2
Contact		<b>Daniel G. Beltram</b>	Sue Berschens	Cindi Dunn	Terry Van Pelt
Address		<b>2651 Whitfield Avenue</b>	370 North Wabasha Street	2427 Porterlake Drive, #108	5464 Montclair Place
		<b>Sarasota, FL 34243</b>	St. Paul, MN 55102	Sarasota, FL 34240	Sarasota, FL 34231
Phone		<b>941-753-5978</b>	651-293-4311	941-312-5383	941-356-6754
Fax		<b>941-758-3284</b>	651-293-2682	941-312-5385	813-436-5383
Federal I.D.		<b>650297531</b>	410231510	651076601	352349467
Email		<b><a href="mailto:danbeltram@aol.com">danbeltram@aol.com</a></b>	<a href="mailto:sue.berschens@ecolab.com">sue.berschens@ecolab.com</a>	<a href="mailto:protech.cindi@hotmail.com">protech.cindi@hotmail.com</a>	<a href="mailto:vancorp@aol.com">vancorp@aol.com</a>
		Recorded by: Peggy Long		Witnessed by: Joyce Haney	