

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183

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MEMORANDUM

TO: Members of the School Board

Dr. Gary Norris, Superintendent

Mr. Scott Lempe, Associate Superintendent

FROM: Pat Black, CPPB, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #7066 FOR WOOD FLOOR MAINTENANCE

AND REFINISHING

Bids to provide 'Wood Floor Maintenance and Refinishing' were received from eight vendors on January 31, 2007. The bids of All American Athletic Floors, Inc., and Pro Court Systems, LLC, were the best low bids meeting the advertised specifications. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the capital budget allocated to the Facilities Services Department.

Requested by:

Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120. Florida

Statutes.'

Posting Date: 2-13-07

Not to exceed

Fiscal Impact: \$100,000.00

Funding: 1180 Capital

Evaluated by:

Don Hampton

Recommended Motion: That the bids of All American Athletic Floors, Inc., and Pro Court Systems, LLC, to provide 'Wood Floor Maintenance and Refinishing' in an amount not to exceed \$100,000.00, be approved for award and purchase.

(over)

| Bid Ta | bulation for Wood Floor Maintenance and Refinishing - Bid #7066 | Opening Date | e: January 31, 2007 - 2:00 p.m. |
|--------|--|---------------------------------------|--|
| Item # | Description | All American Athletic Floors, Inc. | Apollo Construction & Engineering Services, Inc. |
| | REFINISHING OF WOOD FLOORS - Sand to base wood, seal, finish according to manufacturer's specifications to provide the most durable finish and include all striping per FHSAA specifications (where applicable) in the square foot price below. | | |
| 1. | Gym and court floors (solvent based finish), cost per square foot . Valspar WP-4 Sealer & WP-8 Finish or approved equal. | \$0.97 | \$2.94 |
| | Indicate brand and products bid: | Valspar | |
| 2. | Dance and stage floors (water based finish), cost per square foot . Valspar WP-3 Sealer & Aqua Guard II Finish or approved equal. | \$1.15 | \$2.84 |
| | Indicate brand and products bid: | Valspar | |
| | MAINTENANCE OF WOOD FLOORS - Screen and recoat according to manufacturer's specifications to provide the most durable finish and include all striping per FHSAA specifications (where applicable) in the square foot price below. | | |
| 3. | Gym and court floors (solvent based finish), cost per square foot . Valspar WP-8 or approved equal. | \$0.17 | 7 \$2.04 |
| | Indicate brand and products bid: | Valspar Gameline Painting Separate | |
| 4. | Dance and stage floors (water based finish), cost per square foot . Valspar Aqua Guard II or approved equal. | \$0.49 | \$1.95 |
| | Indicate brand and products bid: | Valspar | |
| | | | |
| | PAINTING - Per FHSAA specifications (where applicable). | | |
| 5. | Painting of borders and lanes according to manufacturer's specifications, cost per square foot. | \$0.25 | \$0.53 |
| 6. | Painting of logos according to manufacturer's specifications up to three (3) colors, cost per logo. | separate pricing | \$458.00 |
| 7. | Painting of logos according to manufacturer's specifications four (4) to six (6) colors, cost per logo. | separate pricing | \$721.00 |
| 8. | Painting of logos according to manufacturer's specifications over six (6) colors, additional cost per color, over six (6) colors . | separate pricing | \$131.00 |

Opening Date: January 31, 2007 - 2:00 p.m.

| <u> </u> | bulation for wood floor Maintenance and Reministring Bid #1000 | oponing Bato. | dandary 01, 2007 2.00 p.m. |
|----------|---|---------------|--|
| Item # | Description | BORO, Inc. | Dicorp, Inc. |
| | REFINISHING OF WOOD FLOORS - Sand to base wood, seal, finish according to manufacturer's specifications to provide the most durable finish and include all striping per FHSAA specifications (where applicable) in the square foot price below. | | |
| 1. | Gym and court floors (solvent based finish), cost per square foot . Valspar WP-4 Sealer & WP-8 Finish or approved equal. | \$2.50 | \$1.25 |
| | Indicate brand and products bid: | As Specified | Sherwin Williams \$1.00 Lacquer/\$0.25 Material |
| 2. | Dance and stage floors (water based finish), cost per square foot . Valspar WP-3 Sealer & Aqua Guard II Finish or approved equal. | \$2.00 | \$1.50 |
| | Indicate brand and products bid: | As Specified | Sherwin Williams \$1.10 Lacquer/\$0.40 Material |
| | MAINTENANCE OF WOOD FLOORS - Screen and recoat according to manufacturer's specifications to provide the most durable finish and include all striping per FHSAA specifications (where applicable) in the square foot price below. | | |
| 3. | Gym and court floors (solvent based finish), cost per square foot . Valspar WP-8 or approved equal. | \$0.55 | \$0.50 |
| 4. | Indicate brand and products bid: Dance and stage floors (water based finish), cost per square foot. | As Specified | Sherwin Williams |
| | Valspar Aqua Guard II or approved equal. | \$0.70 | \$0.75 |
| | Indicate brand and products bid: | As Specified | Sherwin Williams |
| | PAINTING - Per FHSAA specifications (where applicable). | | |
| 5. | Painting of borders and lanes according to manufacturer's specifications, cost per square foot. | \$5.00 | \$5.00 |
| 6. | Painting of logos according to manufacturer's specifications up to three (3) colors, cost per logo. | \$2,900.00 | \$2,800.00 |
| 7. | Painting of logos according to manufacturer's specifications four (4) to six (6) colors, cost per logo. | \$6,000.00 | \$5,800.00 |
| 8. | Painting of logos according to manufacturer's specifications over six (6) colors, additional cost per color, over six (6) colors . | \$1,000.00 | \$800.00 |

| Bid Ta | bulation for Wood Floor Maintenance and Refinishing - Bid #7066 | Opening Date: | January 31, 2007 - 2:00 p.m. |
|--------|--|------------------------|------------------------------|
| Item # | Description | Pro Court Systems, LLC | Riptide Unlimited, Inc. |
| | REFINISHING OF WOOD FLOORS - Sand to base wood, seal, finish according to manufacturer's specifications to provide the most durable finish and include all striping per FHSAA specifications (where applicable) in the square foot price below. | | |
| 1. | Gym and court floors (solvent based finish), cost per square foot . Valspar WP-4 Sealer & WP-8 Finish or approved equal. | \$0.70 | \$1.05 |
| | Indicate brand and products bid: | | EcoLab (Showcase) |
| 2. | Dance and stage floors (water based finish), cost per square foot . Valspar WP-3 Sealer & Aqua Guard II Finish or approved equal. | \$1.20 | \$1.25 |
| | Indicate brand and products bid: | | EcoLab (Court Master II) |
| | MAINTENANCE OF WOOD FLOORS - Screen and recoat according to manufacturer's specifications to provide the most durable finish and include all striping per FHSAA specifications (where applicable) in the square foot price below. | | |
| 3. | Gym and court floors (solvent based finish), cost per square foot . Valspar WP-8 or approved equal. | \$0.23 | \$0.30 |
| | Indicate brand and products bid: | | EcoLab (Showcase) |
| 4. | Dance and stage floors (water based finish), cost per square foot . Valspar Aqua Guard II or approved equal. | \$0.38 | \$0.45 |
| | Indicate brand and products bid: | | EcoLab (Court Master II) |
| | PAINTING - Per FHSAA specifications (where applicable). | | |
| 5. | Painting of borders and lanes according to manufacturer's specifications, cost per square foot. | \$0.38 | \$0.50 |
| 6. | Painting of logos according to manufacturer's specifications up to three (3) colors, cost per logo . | \$350.00 | \$300.00 |
| 7. | Painting of logos according to manufacturer's specifications four (4) to six (6) colors, cost per logo. | \$450.00 | \$500.00 |
| 8. | Painting of logos according to manufacturer's specifications over six (6) colors, additional cost per color, over six (6) colors . | \$50.00 | \$150.00 |

Opening Date: January 31, 2007 - 2:00 p.m.

| <u> </u> | Bulation for Wood Floor Maintenance and Reministing Bla #7000 | Opening Bater | dandary 01, 2007 2.00 p.m. |
|----------|--|-----------------------|----------------------------|
| Item # | Description | SSE, Inc. | Trident Surfacing, Inc. |
| | REFINISHING OF WOOD FLOORS - Sand to base wood, seal, finish according to manufacturer's specifications to provide the most durable finish and include all striping per FHSAA specifications (where applicable) in the square foot price below. | | |
| 1. | Gym and court floors (solvent based finish), cost per square foot . Valspar WP-4 Sealer & WP-8 Finish or approved equal. | \$1.00 | \$0.95 |
| | Indicate brand and products bid: | Valspar, as specified | Federal Valspar - Bona |
| 2. | Dance and stage floors (water based finish), cost per square foot. Valspar WP-3 Sealer & Aqua Guard II Finish or approved equal. | \$2.50 | \$1.30 |
| | Indicate brand and products bid: | Valspar, as specified | Federal Valspar - Bona |
| | MAINTENANCE OF WOOD FLOORS - Screen and recoat according to manufacturer's specifications to provide the most durable finish and include all striping per FHSAA specifications (where applicable) in the square foot price below. | | |
| 3. | Gym and court floors (solvent based finish), cost per square foot . Valspar WP-8 or approved equal. | \$0.25 | \$0.25 |
| | Indicate brand and products bid: Dance and stage floors (water based finish), cost per square foot. | Valspar, as specified | Federal Valspar - Bona |
| 4. | Valspar Aqua Guard II or approved equal. | \$0.75 | \$0.40 |
| | Indicate brand and products bid: | Valspar, as specified | Federal Valspar - Bona |
| | PAINTING - Per FHSAA specifications (where applicable). | | |
| 5. | Painting of borders and lanes according to manufacturer's specifications, cost per square foot. | \$0.40 | \$1.50 |
| 6. | Painting of logos according to manufacturer's specifications up to three (3) colors, cost per logo. | \$2,500.00 | \$720.00 |
| 7. | Painting of logos according to manufacturer's specifications four (4) to six (6) colors, cost per logo. | \$4,000.00 | \$950.00 |
| 8. | Painting of logos according to manufacturer's specifications over six (6) colors, additional cost per color, over six (6) colors . | \$750.00 | \$100.00 |

| Bid Tal | bulation for Wood Floor Maintenance and Refinishing - Bid #7066 | Opening Date | : January 31, 2007 - 2:00 p.m. |
|------------|--|------------------------------------|---|
| Item # | Description | All American Athletic Floors, Inc. | Apollo Construction & Engineering Services, Inc. |
| | PAINTING - Per FHSAA specifications (where applicable). | | - |
| 9. | Painting of lettering (24" single color block) according to manufacturer's specifications, cost per letter. | \$19.00 | \$6.00 |
| 10. | Painting of basketball courts game lines according to manufacturer's specifications, cost per linear foot. | \$0.29 | \$2.33 |
| 11. | Painting of volleyball courts game lines according to manufacturer's specifications, cost per linear foot. | \$0.39 | \$2.33 |
| | REPAIRS - Incidental repairs as necessary. | | _ |
| 12. | Labor - cost per hour . Standard working hours (Monday through Friday, 7:00 a.m. to 5:00 p.m.). | \$24.95 | \$57.87 |
| 13. | Labor - cost per hour . Non-standard working hours (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday). | \$30.00 | \$77.28 |
| 14. | Materials for repair to be billed at net cost. Include a percentage allowed for overhead and profit. (Indicate this percentage in the space to the right). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for custom wood floor services. | 14.5% | 20% |
| Contact Na | ame: | Tom Reid | Thomas G. Kamprath |
| Address: | | 8991 SW 19th Ave. Rd. | PO Box 5848 |
| Address: | | Ocala, FL 34476 | Sun City Center, FL 33571 |
| Phone: | | 352-861-4886 | 813-645-4926 |
| Fax: | | 352-861-9088 | 813-645-3351 |
| Federal ID | #: | 59-3630898 | 59-2811166 |
| E-Mail: | | allamfloors@earthlink.net | tkamprath@apollo- construction.com |
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| Bid Ta | bulation for Wood Floor Maintenance and Refinishing - Bid #7066 | Opening Date: | January 31, 2007 - 2:00 p.m. |
|------------|--|-----------------------|------------------------------|
| Item # | Description | BORO, Inc. | Dicorp, Inc. |
| | PAINTING - Per FHSAA specifications (where applicable). | - | |
| 9. | Painting of lettering (24" single color block) according to manufacturer's specifications, cost per letter. | \$200.00 | \$5.00 |
| 10. | Painting of basketball courts game lines according to manufacturer's specifications, cost per linear foot. | \$5.00 | \$5.00 |
| 11. | Painting of volleyball courts game lines according to manufacturer's specifications, cost per linear foot. | \$5.00 | \$5.00 |
| 12. | REPAIRS - Incidental repairs as necessary. Labor - cost per hour. Standard working hours (Monday through Friday, 7:00 a.m. to | | |
| 13. | 5:00 p.m.). Labor - cost per hour. Non-standard working hours (Monday through Friday prior to | \$28.00 | \$28.00 |
| 13. | 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday). | \$29.00 | \$29.00 |
| 14. | Materials for repair to be billed at net cost. Include a percentage allowed for overhead and profit. (Indicate this percentage in the space to the right). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for custom wood floor services. | 10% | 10% |
| Contact Na | ame: | Kathryn M. Davies | Alex/Sousha Nagy |
| Address: | | 5549 Colony Lake Lane | PO Box 2587 |
| Address: | | Sarasota, FL 34233 | Sarasota, FL 34230 |
| Phone: | | 941-232-3100 | 941-724-3444 |
| Fax: | | 941-924-8810 | 941-955-2785 |
| Federal ID | #: | 80-0074952 | 47-0956953 |
| E-Mail: | | hunterdavies@mac.com | dicorpfl@yahoo.com |
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| Bid Tabulation for Wood Floor Maintenance and Refinishing - Bid #7066 | | Opening Date: January 31, 2007 - 2:00 p.m. | |
|---|--|--|----------------------------|
| Item # | Description | Pro Court Systems, LLC | Riptide Unlimited, Inc. |
| | PAINTING - Per FHSAA specifications (where applicable). | | |
| 9. | Painting of lettering (24" single color block) according to manufacturer's specifications, cost per letter. | \$20.00 | \$50.00 |
| 10. | Painting of basketball courts game lines according to manufacturer's specifications, cost per linear foot. | \$0.20 | \$0.45 |
| 11. | Painting of volleyball courts game lines according to manufacturer's specifications, cost per linear foot. | \$0.20 | \$0.45 |
| | REPAIRS - Incidental repairs as necessary. | | |
| 12. | Labor - cost per hour . Standard working hours (Monday through Friday, 7:00 a.m. to 5:00 p.m.). | \$22.00 | \$15.00 |
| 13. | Labor - cost per hour . Non-standard working hours (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday). | \$22.00 | \$25.00 |
| 14. | Materials for repair to be billed at net cost. Include a percentage allowed for overhead and profit. (Indicate this percentage in the space to the right). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for custom wood floor services. | 12% | 10% |
| Contact Na | me: | Boyd E. Fuller | Jason C. Duke |
| Address: | | 4127 James Street, #12 | PO Box 531 |
| Address: | | Pt. Charlotte, FL 33980 | New Smyrna Beach, FL 32170 |
| Phone: | | 941-613-0566 | 888-584-1464 |
| Fax: | | 941-613-0567 | 407-313-4719 |
| Federal ID | #: | 20-3368674 | 59-3476737 |
| E-Mail: | | prosport@earthlink.net | jasonduke1313@yahoo.com |
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Opening Date: January 31, 2007 - 2:00 p.m.

| | | | 2.00 p.m. |
|------------|--|---------------------------------|-------------------------------|
| Item # | Description | SSE, Inc. | Trident Surfacing, Inc. |
| | PAINTING - Per FHSAA specifications (where applicable). | | |
| 9. | Painting of lettering (24" single color block) according to manufacturer's specifications, cost per letter. | \$50.00 | \$25.00 |
| 10. | Painting of basketball courts game lines according to manufacturer's specifications, cost per linear foot. | \$0.10 | \$0.25 |
| 11. | Painting of volleyball courts game lines according to manufacturer's specifications, cost per linear foot. | \$0.10 | \$0.25 |
| | REPAIRS - Incidental repairs as necessary. | | |
| 12. | Labor - cost per hour . Standard working hours (Monday through Friday, 7:00 a.m. to 5:00 p.m.). | \$50.00 | \$38.00 |
| 13. | Labor - cost per hour . Non-standard working hours (Monday through Friday prior to 7:00 a.m. and after 5:00 p.m., and Saturday and Sunday). | \$75.00 | \$57.00 |
| 14. | Materials for repair to be billed at net cost. Include a percentage allowed for overhead and profit. (Indicate this percentage in the space to the right). A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for custom wood floor services. | 15% | 10% |
| Contact Na | ame: | Sonya S. Eggerton | Jose M. Diaz |
| Address: | | PO Box 602 | 5399 NW 161 Street |
| Address: | | New Smyrna Beach, FL 32170 | Miami, FL 33014 |
| Phone: | | 800-644-8875 | 305-620-4220 |
| Fax: | | 386-428-8767 | 305-620-9311 |
| Federal ID | #: | 59-3265072 | 65-0059218 |
| E-Mail: | | seggerton@sseteam.com | jd@tridentsurfacing.com |
| | | Departed by Michelle E Miller | Mitagonal by Corol A Links |
| | | Recorded by: Michelle F. Miller | Witnessed by: Carol A. Lichon |